
LOANNEX ENCOMPASS INTEGRATION

Integration Setup Guide

Smart Client - LO Connect - TPO Connect

JANUARY 1, 2026

LoanNEX

16 North Central Avenue, Saint Louis, MO 63105



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LoanNEX Support Information

Support Case Submission Process

1. Select the appropriate email address below:
 - a. Client Support / Configuration Settings: support@loanex.com
 - b. Eligibility & Pricing Inquiries: investorsupport@loanex.com
2. Include Contact Information:
 - a. First and Last Name
 - b. Company Name
 - c. Email
 - d. Telephone
3. Include a detailed description of your Case
4. A Case will be created, and the appropriate LoanNEX Team member notified
5. LoanNEX will respond within one business day to address your Case

LoanNEX Mortgage Integrations Technology Setup Support

- Integration Team Email: integrations@loanex.com
 - Integration Support
 - Mortgage Technology Setup Steps – during the LoanNEX Mortgage Technology Setup, there are steps outlined which will require information be sent to the Integrations email address, as outlined below:
 - Developer Connect Integration – during the Developer Connect Integration, the initial Client details will need to be sent to the Integrations email address
 - API User Details – after the LoanNEX API User setup is complete, the User details will need to be sent to the Integrations email address

Sales and General Inquiries Contact Information

- Main Phone: (314) 833-6464
- Sales Email: sales@loanex.com
 - Product demonstrations
 - Additional service requests
- General Inquiries Email: info@loanex.com
- Billing Inquiries Email: support@loanex.com



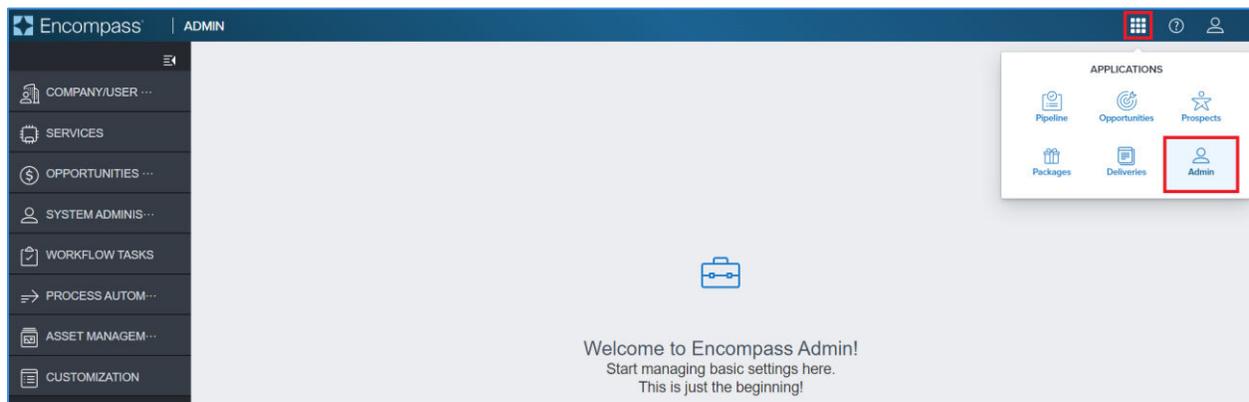
Encompass Integration Setup

Encompass Smart Client (EPC) Integration and User Setup

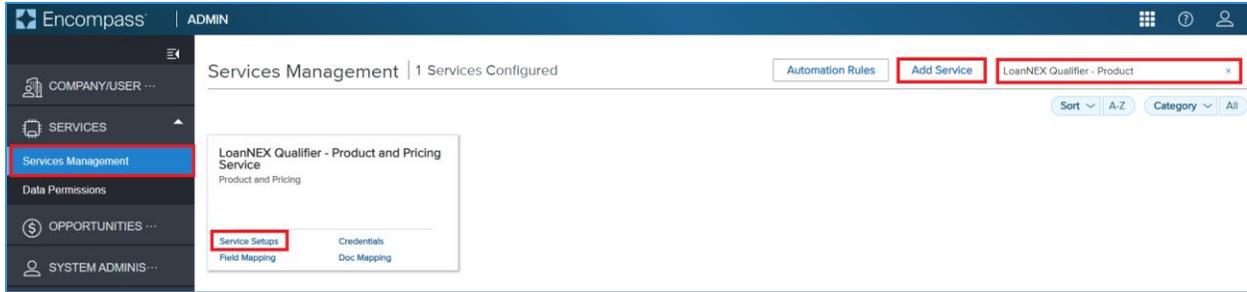
Add LO Connect Provider / Enable Integration



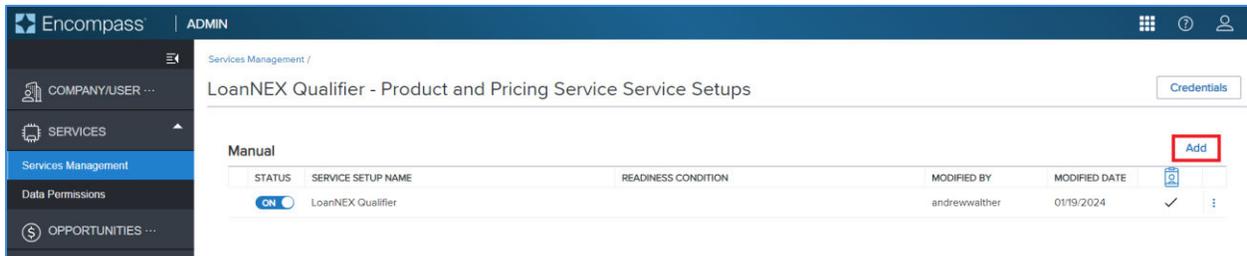
1. Login to your “Web Version Settings” from within your Encompass Settings in Smart Client > Settings Overview -OR- Login to Encompass LO Connect (encompassloconnect.com/admin)



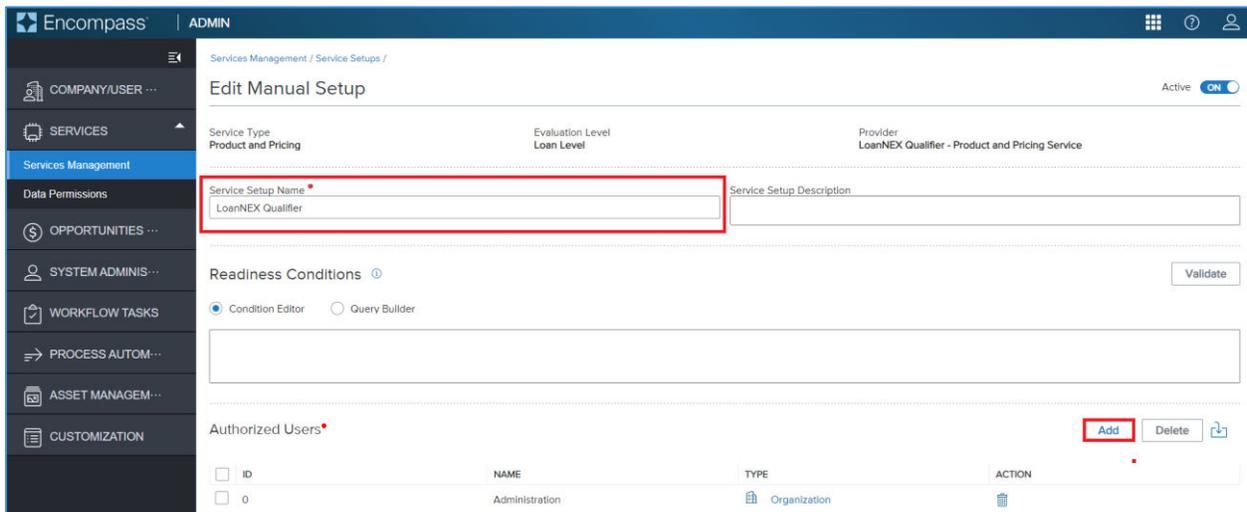
2. Navigate to the **Admin** section from the main screen



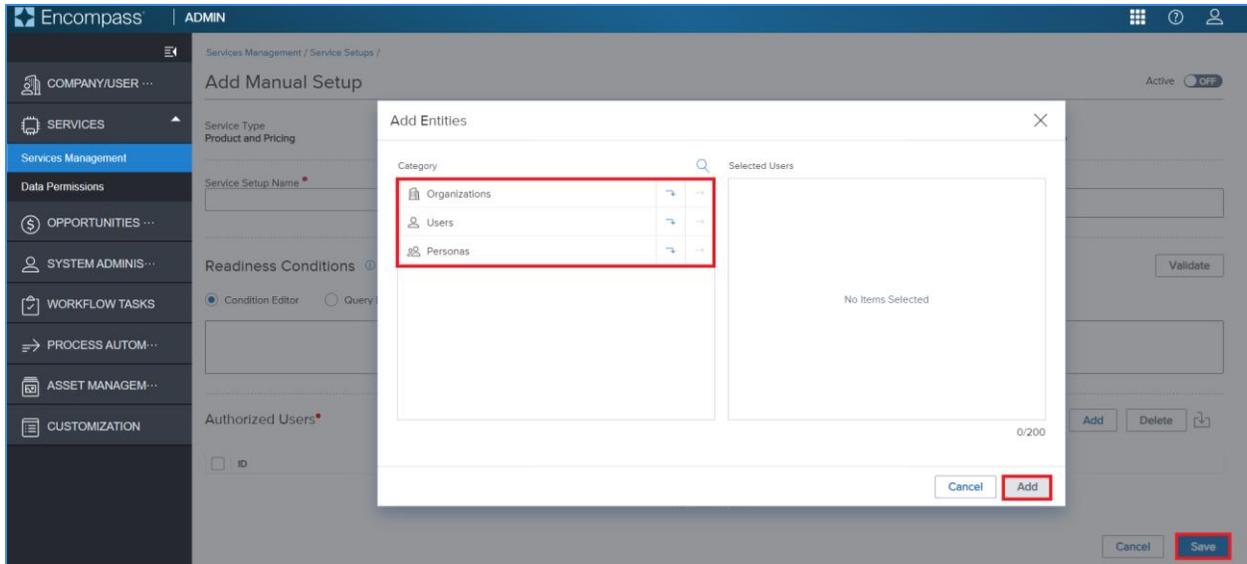
3. Select **Services Management** on the left menu bar
4. Select **Add Service** button
 - a. Search for: **LoanNEX Qualifier - Product and Pricing Service**
5. Select **Service Setups**



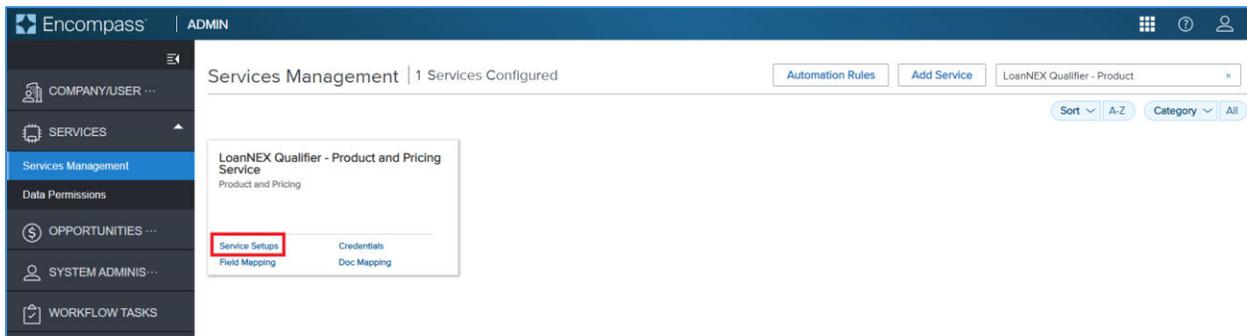
6. Select **Add** button



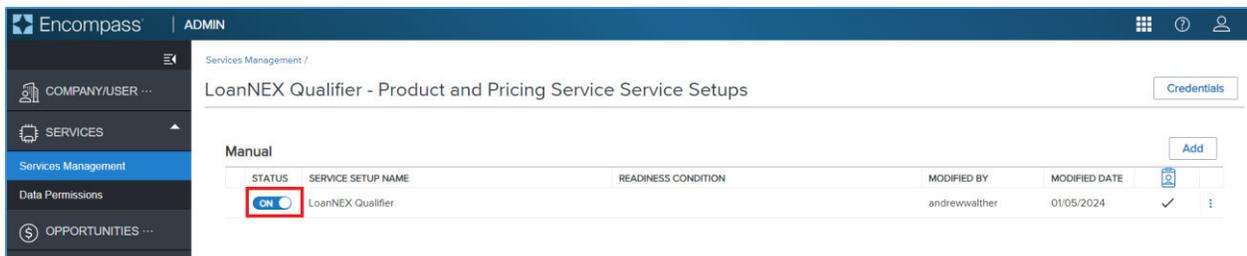
7. Edit **Service Setup Name** for the Product and Pricing Service
8. Select the **Add** button to update Authorized Users:



- i. Select Organizations, Users and/or Personas that are allowed to access LoanNEX
 - ii. Click the **Add** button
 - iii. Repeat until Authorized Users complete
- b. Select the **Save** button



9. The new Provider, LoanNEX Qualifier - Product and Pricing Service, displays as a card on the Services Management page
- a. Select **Service Setups**

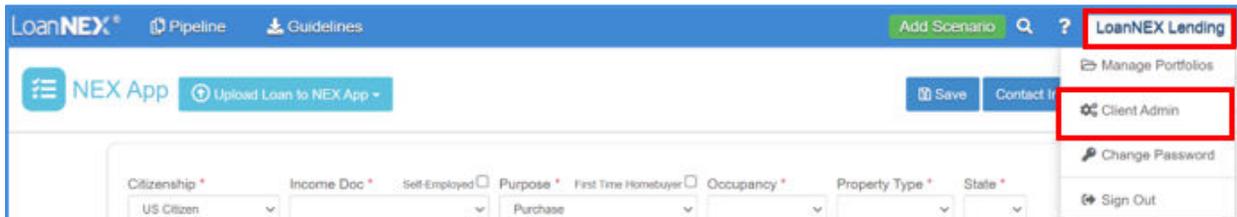




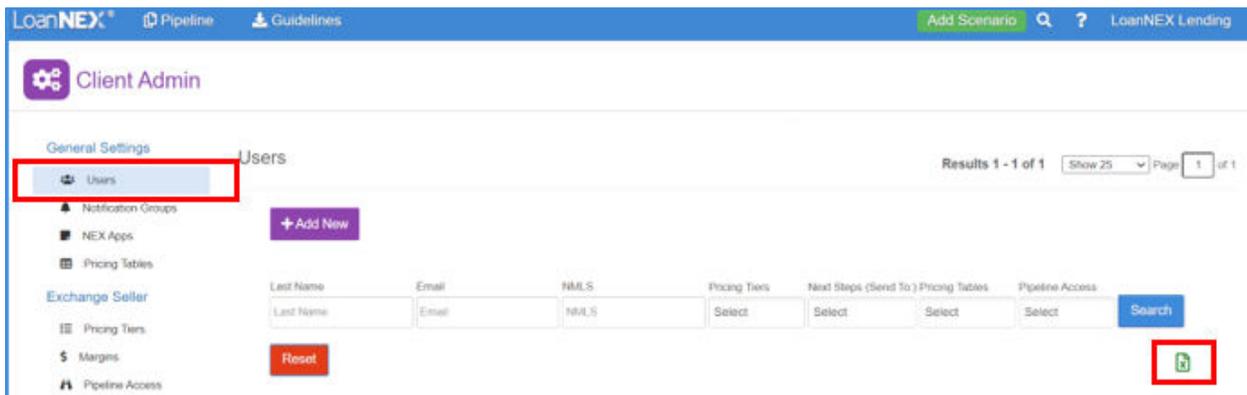
- b. Select the **Status** radio button to turn “On” the integration

Create Encompass / LoanNEX Users

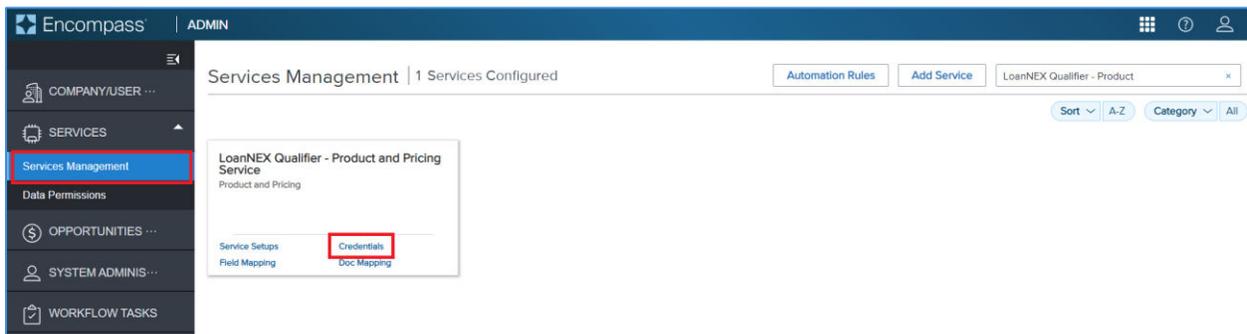
1. Login to LoanNEX at <https://web.loannex.com/>



2. Click your Company Name in the upper right of the screen
3. Select **Client Admin**



4. The Client Admin section of LoanNEX will open to the **Users** page
5. Select the **excel icon** to export your Company’s User list
6. The User list export will show a UserGUID (Column AL) for each User
 - a. You will need this UserGUID to create the Encompass User in the following steps
7. Login to Encompass LO Connect at <https://encompassloconnect.com/login> and navigate to the **Admin** section





8. Select **Services Management**

9. Find **LoanNEX Qualifier - Product and Pricing Service** and select **Credentials**

NAME	TYPE	CREATED BY	CREATED DATE	MODIFIED BY	MODIFIED DATE	
Andrew Walther	INDIVIDUAL	andrewwalther	12/16/2021	andrewwalther	03/03/2022	⋮
LoanNEX - FEHIM	INDIVIDUAL	akundalic	11/12/2021	fdervisbegovic	12/14/2021	⋮
Amir Kundalic	INDIVIDUAL	akundalic	12/14/2021	akundalic	02/10/2022	⋮

10. Select the **Add** button

Name * Description

Credentials

UserGUID * Correspondent UserGUID Wholesale UserGUID

Users *

ID	NAME	TYPE	ACTION
No Results Found.			

Total Items: 0

11. Enter User Credential information

a. Enter the User's **Name**

b. Enter **UserGUID**

i. If User has access to **one** LoanNEX Account. enter the LoanNEX UserGUID in the first UserGUID field

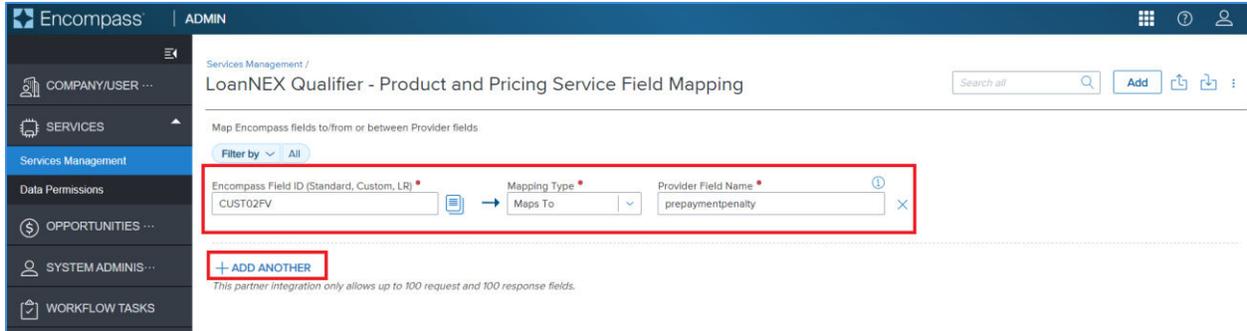
1. **If the one account the User has access to is either Correspondent or Wholesale**, also enter the same UserGUID in the appropriate field (either Correspondent UserGUID or Wholesale UserGUID)

ii. If the User has access to **more than one** LoanNEX Account, by channel:

1. Lock Desk with Retail Access – enter the Retail UserGUID in the default UserGUID field

2. Correspondent or Wholesale User – enter either the Correspondent or Wholesale UserGUID into the default UserGUID field

c. Enter **Correspondent UserGUID** if applicable



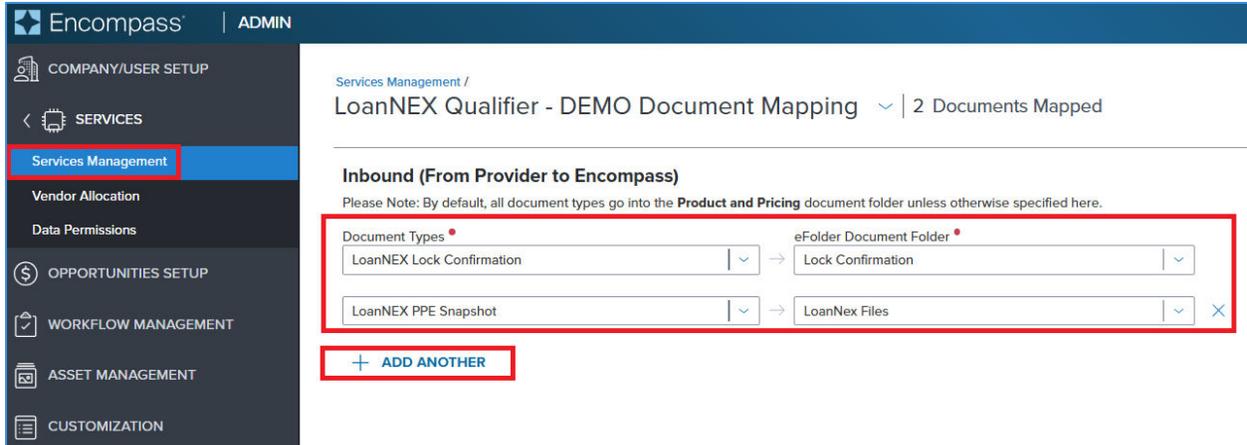
6. Add field values for custom mapping
 - a. **Encompass Field ID (Standard, Custom, LR)**
 - b. **Mapping Type**
 - c. **Provider Field Name**
7. Select **Add Another** as needed, or go back to the Field Mapping page to download an excel template and create multiple mappings

EPC Retail PDF eFolder Custom Mapping Rules

Notes:

- PDFs will be mapped to the **Product and Pricing** efolder if custom no mapping rules are set
- PDFs available to custom map to an efolder in EPC:
 - LoanNEX PPE Snapshot (Record of Business (ROB))
 - LoanNEX Lock Confirmation (Lock Ticket)
- TPOC Integration Accounts: EPC Retail Mapping will NOT impact TPOC Mapping

1. Login to Encompass LO Connect (encompassloconnect.com/admin)
2. Select the **Admin** tab on the menu at the top of the screen
3. Select **Services Management** on the left menu bar
4. Find LoanNEX Qualifier – Product and Pricing
 - a. Select **Document Mapping**

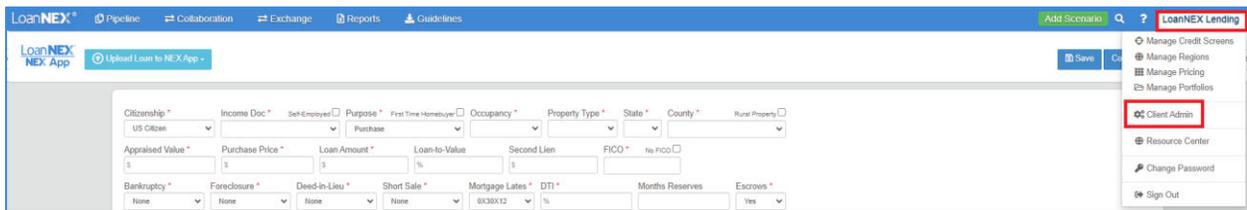


Screenshot shows successful mapping of both PDFs

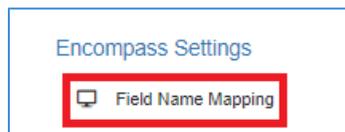
5. Click **Add**
6. Select the **Document Type**
 - a. LoanNEX PPE Snapshot = Record of Business (ROB)
 - b. LoanNEX Lock Confirmation = Lock Ticket
7. Select the **eFolder Document Folder** (this will override saving the PDFs in the Product and Pricing folder)
8. Select **Add Another** as needed. You can map the following LoanNEX PDFs
 - a. LoanNEX PPE Snapshot (Record of Business (ROB))
 - b. LoanNEX Lock Confirmation (Lock Ticket)

Customize NEXApp Field Option Naming Convention in LoanNEX

1. Login to LoanNEX at <https://web.loannex.com/>



2. Click your Company Name in the upper right of the screen
3. Select **Client Admin**





4. Scroll down and select **Field Name Mapping**, under Encompass Settings, on the left menu panel

The screenshot shows the 'Encompass Mapping' interface. At the top right, there are 'Save' and 'Undo' buttons. Below the title, there is a section labeled 'Encompass Fields'. It contains a grid of 12 fields arranged in three rows and four columns. Each field has a pencil icon (edit) or a plus icon (add) next to it. The fields are: Income Doc (edit), Purpose (add), Bankruptcy (add), Foreclosure (add), Deed-in-Lieu (add), Short Sale (add), Mortgage Lates (add), Bankruptcy Type (add), Payment Penalty (edit), Condo Type (add), Occupancy (add), Property Type (add), Citizenship (add), and Escrow Type (add).

5. The LoanNEX Client Admin **Encompass Mapping** Setup page opens
 - a. The fields shown are the NEXApp data points with a drop-down option (i.e., data points with more than one option possible in the NEXApp)
 - b. The pencil icon  indicates that the NEXApp default field option names have been updated
 - c. The plus icon  indicates that the NEXApp default field option names have NOT been updated
 - d. The Save and Undo button  will not be available to select until a change has been made on the page
6. Select the pencil or plus icon next to the NEXApp field you would like to customize for Encompass Mapping

The screenshot shows a dialog box titled 'Payment Penalty Mapping' with a close button (X) in the top right corner. Below the title is a table with three columns: 'Field', 'Encompass Custom Field Value', and 'Default'. The table is currently empty. Below the table, there is a red-bordered button labeled 'Add +'.

7. Select the Add option



Payment Penalty Mapping

Field	Encompass Custom Field Value	Default
36	3	3 Year
60	5	5 Year

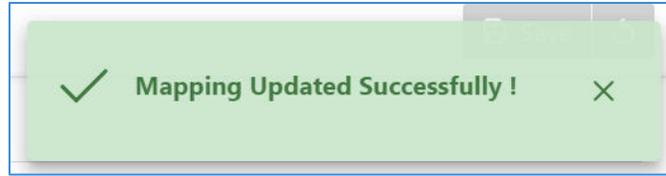
Add +

Done

8. Select the **Field** drop-down option you would like to customize in Encompass
 - a. Based on your selection, the **Field** and **Default** will populate
 - b. **Default** is how the field option will be identified in the payload and cannot be updated
9. Enter the **Encompass Custom Field Value** naming convention you would like to display in Encompass
10. Select the **Add** button to add another Encompass Custom Field Value
11. Select the **Done** button once all Custom Field Values have been mapped
 - a. **IMPORTANT**: You must also select the **Save** button on the next page



12. Select the **Save** button to activate custom mapping in Encompass
 - a. Select the **Undo** button to revert your changes and NOT activate the custom mapping in Encompass



13. A Success message will appear to let you know the custom mapping was activated

The screenshot shows the Encompass loan pricing interface. The browser address bar displays "Encompass - Build 24.1.0.1 - https://TEDE11227418.es.ellemac.net/TEDE11227418 - andrewwo/hero - 3011227418". The application header includes "Encompass View Loan Forms Verifs Tools Services Help" and "Home Pipeline Loan Trades Contacts Dashboard Reports". A "LoanNEX NEX App" logo is present with an "Upload Loan to NEX App" button. The main form area displays loan details for "NEX ID 23A-WAW", "Borrower PUR Test Case", and "Address 456 Second Street, Pflugerville, TX 78660". The form includes various dropdown menus and input fields. A red box highlights the "Prepayment Penalty" dropdown menu, which is currently set to "3 Year". Other visible fields include "Citizenship" (Non-Firm Resident), "Income Doc" (DSCR / No Ratio DSCR), "Purpose" (Purchase), "Occupancy" (Investment), "Property Type" (SFR), "State" (TX), and "County" (Travis County (453)).

14. When pricing loans in Encompass, the custom field drop-down options will be displayed as configured in LoanNEX



TPOC Integration Setup

Encompass Developer Connect Integration TPOC

Integration Request / Approval

1. Email integrations@loanex.com and provide the following information to initiate the Developer Connect Integration Request:
 - a. Organization Name
 - b. Encompass Client ID
 - c. Encompass Testing (TEBE) Instance ID
 - d. Encompass Production (BE) Instance ID
 - e. Primary Contact First Name
 - f. Primary Contact Last Name
 - g. Primary Contact Title
 - h. Primary Contact Phone
 - i. Primary Contact Work Email
2. LoanNEX submits Developer Connect Integration Provision Request to ICE Mortgage Technology
 - a. LoanNEX will contact Encompass Developer Connect on your behalf and request LoanNEX be provisioned through Developer Connect to your Encompass environment
3. ICE approves Integration Provision Request
 - a. Approvals are generally done overnight on Friday evenings

Create LoanNEX API User in Encompass

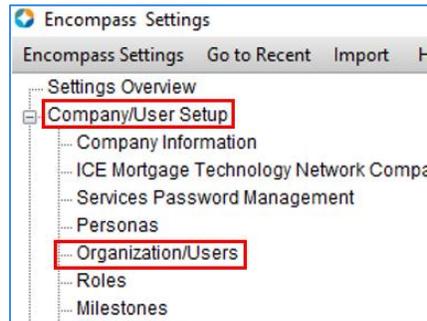
Important Notes

- LoanNEX API User must have access to loan folders for TPOC
- LoanNEX API User's Persona must have External Settings for Company Detail enabled
- Before creating the LoanNEX API User, ensure you have created a Persona and Group Membership / User Group that will allow appropriate access to the LoanNEX API User
 - *Encompass Recommendation: The best practice is to create a unique Persona and User Group by duplicating the existing Loan Officer Persona and User Group. Go to the Persona, or User Group, section in Encompass Settings under Company/User Setup. Right click on the Persona or User Group and select Duplicate. You can then edit the permissions as needed.*
- If your organization restricts IP Addresses, please provide the following LoanNEX IP Address for the Encompass User API call to your System Administrator: **52.173.75.106**
- Encompass "Add A User" Support Documentation [Access Here](#)¹

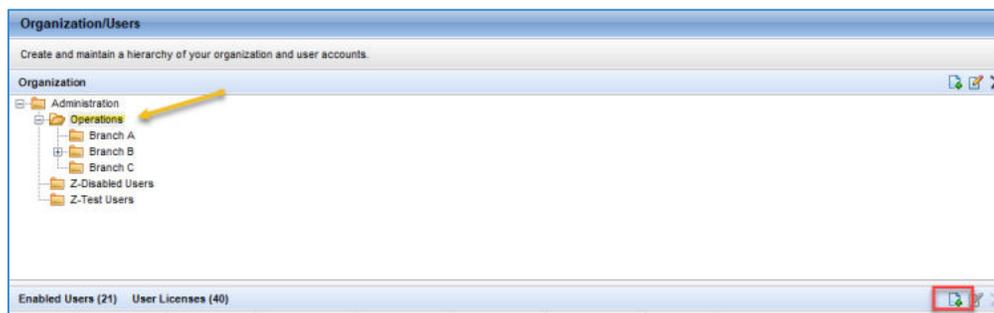
¹ https://help.elliemae.com/documentation/encompass/Content/encompass/settings/Add_a_User.htm



1. LoanNEX Provides **OAuth Client ID** needed for Encompass API User
2. Login to Encompass SmartClient
3. Select **Settings** from the Encompass drop-down on the top menu bar; the Encompass Settings window will open in a new window



4. Under **Company/User Setup**, go to **Organization/Users**



5. Select the appropriate Organization hierarchy to add the LoanNEX API User
 - a. Select a hierarchy high enough in the organization that it provides the appropriate access to loans for the integration
 - b. *LoanNEX Recommendation: Select a hierarchy just below the Administration hierarchy, or a hierarchy for service accounts*
6. Click the **icon** to Create New User under the appropriate Organization hierarchy



7. Enter User Details:
 - a. **User ID:** loannexapi
 - b. **API Client ID:** Oauth Client ID provided by LoanNEX
 - c. Select **API User** checkbox
 - d. **First Name:** LoanNEX
 - e. **Last Name:** API
 - f. **Email:** integrations@loannex.com
 - g. **Working Folder:** select appropriate folder that houses TPOC loans
 - h. **Personas:**
 - i. Assign the API User to a Persona
 - ii. Persona must include:
 1. Forms / Tools



- a. TPO Information²
 - b. Lock Request Form
 - c. LO Comp Tool
 2. External Settings³
 3. TPO Connect
 - iii. *Encompass Recommendation: The best practice is to create a unique Persona by duplicating the existing Loan Officer Persona. Go to the Persona section in Encompass Settings under Company/User Setup. Right click on the Loan Officer Persona and select Duplicate. You can then edit the Persona permissions as needed.*
 - iv. LoanNEX will authenticate the API User credentials to ensure the Persona has the necessary settings / access for Integration
- i. Group Membership:**
- i. Assign the API User to a Group Membership
 1. You may assign one or more User Groups to the API User account to provide appropriate access to loan folders and other resources
 - ii. *Encompass Recommendation: The best practice is to create a unique User Group by duplicating the existing Loan Officer User Group. Go to the User Group section in Encompass Settings under Company/User Setup. Right click on the Loan Officer User Group and select Duplicate. You can then edit the User Group permissions as needed.*
 - iii. LoanNEX will authenticate the API User credentials to ensure the User Group has the necessary settings / access for Integration
- j. Access to Subordinates' Loans:**
- i. Select **Access to all loans in the same level** checkbox
 - ii. Select **Edit** radio button
 - iii. Select **Edit Subordinates' Loans**
8. Click **Save** button

Enable Integration

1. Email integrations@loanex.com and provide the LoanNEX API User details:
 - a. Encompass Instance ID
 - b. TPOC URL
 - c. LoanNEX API User Credentials (Username and Password)
2. LoanNEX enables integration and authenticates the LoanNEX API User
3. LoanNEX will confirm with the Primary Contact that the API User was setup correctly and the Integration is enabled

² Ensure Custom Fields Tab are selected

³ Create Organizations, Delete Organizations, Create/Edit Banks, and Delete Banks are not required



Configuration Settings

TPO Connect Settings

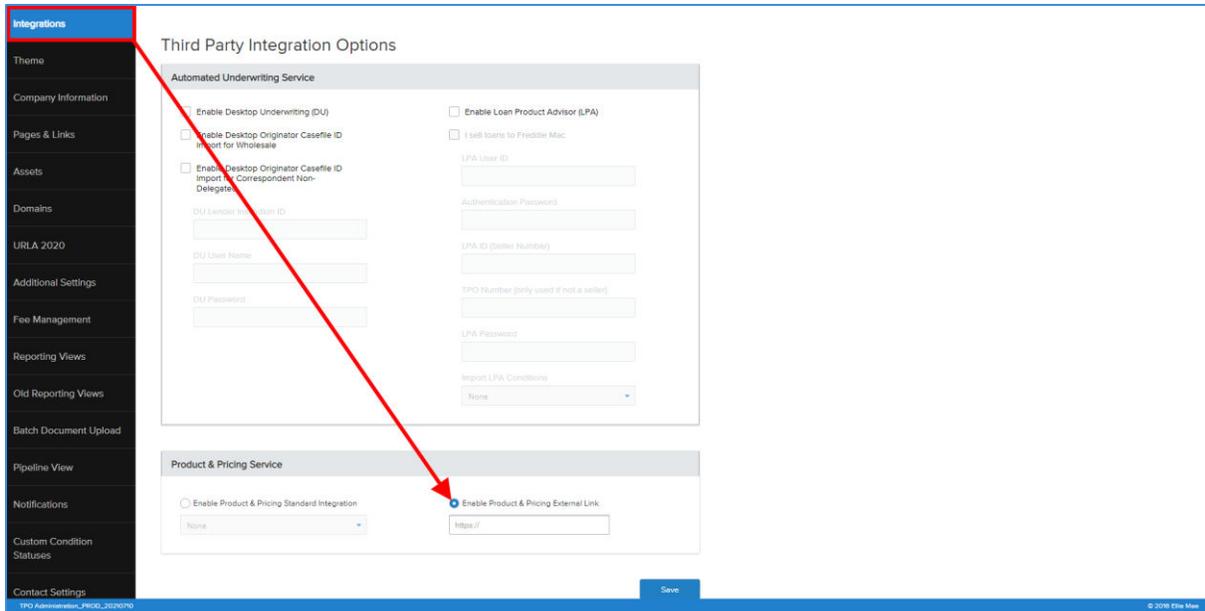
Important Notes

The screenshot displays the TPO Connect interface for a loan with a total amount of \$273,750.00. The interface includes a navigation menu on the left with options like 'LOAN SUMMARY', 'URLA', 'PRODUCT PRICING & LOCK', 'DOCUMENTS', 'CONDITIONS', 'FEES', and 'LOAN ACTIONS'. The main content area shows loan details such as 'Base Loan Amount', 'M, FF, MP Financed', 'Amortization Type', 'Amortization Term', 'Loan Program', 'Estimated Value', and 'Appraised Value'. A 'Started' section shows 'Open' and 'Ready for Review' counts. A 'Credit Information' section shows 'Order Credit' and 'Borrower' details. A 'Key Dates' section lists various milestones like 'Application Disclosure', 'Registered', 'LE Sent', etc.

- If you are not utilizing the TPO Connect portal with your LoanNEX Integration, can skip this section
- There are two ways to enable the LoanNEX Products and Pricing Service in TPOC:
 - Loan Summary – Products Pricing & Lock (Option 1)
 - Loan Actions – External Page (Option 2)

Loan Summary: Products Pricing & Lock (Option 1)

1. LoanNEX will provide the URL (Product & Pricing External Link) needed to expose the LoanNEX Product & Pricing Service in your Encompass TPOC Connect
2. Login to Encompass Admin portal
3. Select the **Home** tab
4. Select the **TPO Web Center Administration** link from the menu on the right side of the screen
5. The **Encompass TPO Connect Administrator** site will launch in a new window, which lists all the TPO Connect Websites for your Company
6. Find the appropriate Encompass TPO Connect Website
7. Select the **Edit** link for that URL

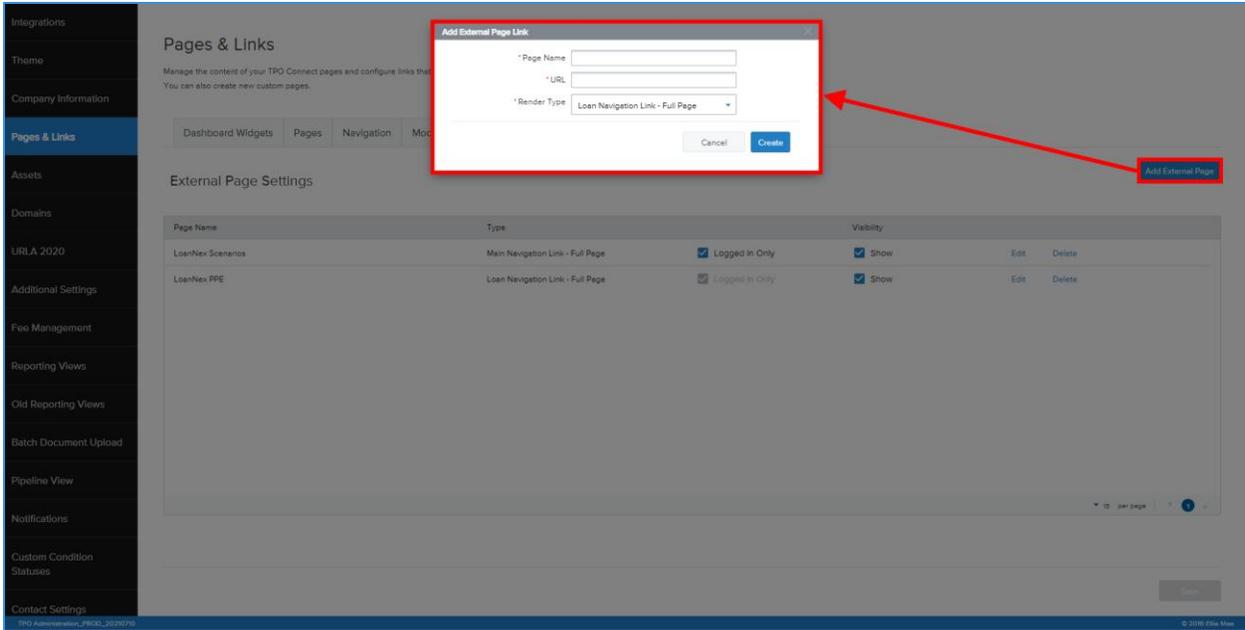


- a. Select the **Integrations** tab from the menu on the left side of the screen
 - i. Find **Product & Pricing Service**
 1. Select **Enable Product & Pricing External Link** radio button
 2. Enter **URL** provided by LoanNEX

Loan Actions: External Page (Option 2)

Best Practices

- Do not duplicate the same products in each platform
 - Utilize LoanNEX for Non-Agency specific products so that you have the broadest parameters to deliver accurate pricing and eligibility
 - By having specific products built in each PPE, your internal team will be able to quickly know which engine to use when validating and confirming pricing
 - Remember, all activity is recorded in LoanNEX for both the client and your team. This record will allow you to always know what occurred, when and with what information
1. LoanNEX will provide the URL needed to expose the LoanNEX Product & Pricing Service in your Encompass TPOC Connect
 2. Login to Encompass Admin portal
 3. Select the **Home** tab
 4. Select the **TPO Web Center Administration** link from the menu on the right side of the screen
 5. The **Encompass TPO Connect Administrator** site will launch in a new window, which lists all the TPO Connect Websites for your Company
 6. Find the appropriate Encompass TPO Connect Website
 7. Select the **Edit** link for that URL



- a. Select the **Pages and Links** tab from the menu on the left side of the screen
- b. Select the **Add External Page** button
 - i. Enter a **Page Name**
 - ii. Enter **URL** provided by LoanNEX
 - iii. **Render Type**: Loan Navigation Link – Full Page
 - iv. Click the **Create** button

Page Name	Type	Visibility		
LoanNex Scenarios	Main Navigation Link - Full Page	<input checked="" type="checkbox"/> Logged In Only	<input checked="" type="checkbox"/> Show	Edit Delete

8. Select the **Logged in Only** checkbox
9. Select the **Show / Visibility** checkbox



Admin Settings for TPOC in Smart Client

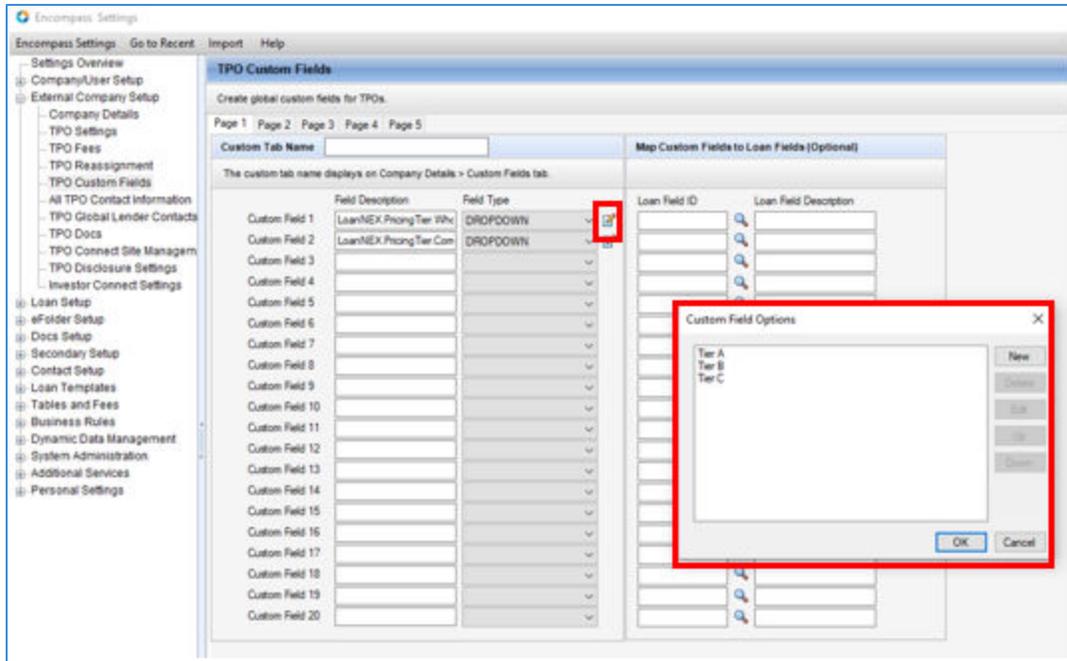
Rate Sheets and Pricing Tiers

Important Notes

- If you do not have multiple Rate Sheets, you can skip this section
- New Pricing Tiers must be communicated to LoanNEX at support@loanex.com to associate in our system (Pricing Tier Tags)
- Custom field options cannot be duplicated (i.e., you cannot have a “Tier A” option in more than one Rate Sheet / Pricing Tier)

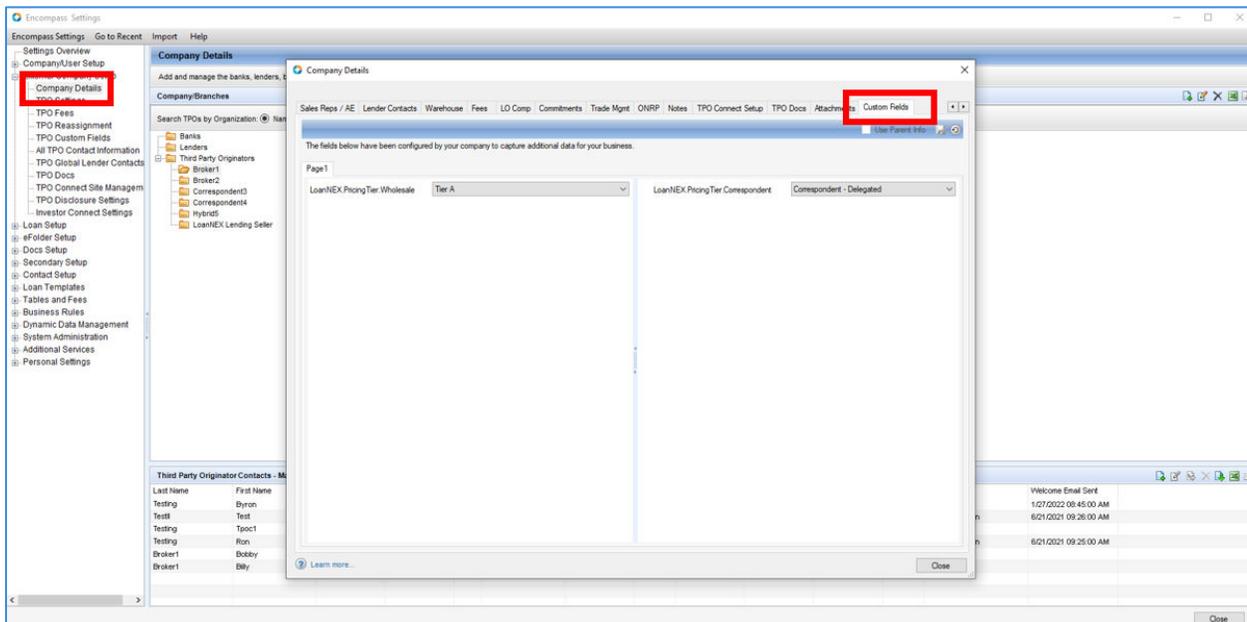
The screenshot shows the 'Encompass Settings' application window. The left sidebar contains a tree view of settings categories, with 'TPO Custom Fields' selected and highlighted in red. The main window title is 'TPO Custom Fields' and it contains a table for configuring custom fields. The table has columns for 'Field Description', 'Field Type', and 'Map Custom Fields to Loan Fields (Optional)'. The first row, 'Custom Field 1', has 'LoanNEX.PricingTier.Wh' in the 'Field Description' column and 'DROPDOWN' in the 'Field Type' column, both of which are highlighted with red boxes. The 'Map Custom Fields to Loan Fields' section is currently empty.

1. Login to Encompass SmartClient
2. Select **Settings** from the Encompass drop-down on the top menu bar; the Encompass Settings window will open in a new window
3. Under **External Company Setup**, go to **TPO Custom Fields**
4. Create a new custom field:
 - a. **Field Description**
 - i. Format: LoanNEX.PricingTier.[ClientText]
 - ii. The custom field must start with **LoanNEX.PricingTier.**
 - b. **Field Type:** DROPDOWN
 - i. Do not select the Dropdown – Editable option



- c. Select the **edit** icon to enter the **Custom Field Options**
 - i. Click the **New** button and name your options based on your business needs
 - ii. When all options are added for the Custom Field, click the **Ok** button

5. Your Custom Field is now created



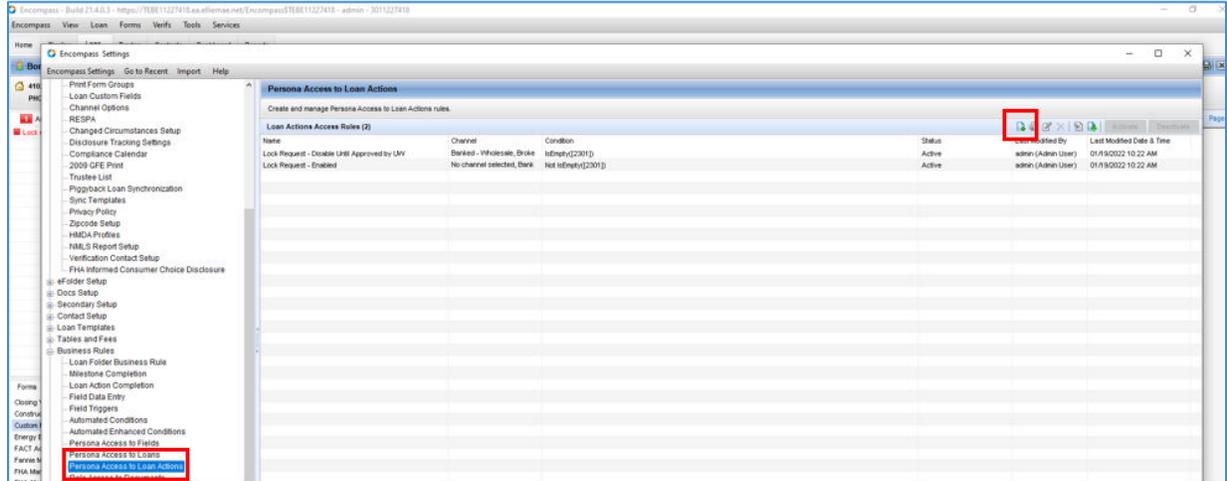
6. Under **External Company Setup**, go to **Company Details**
7. The last tab on the Company Details page is **Custom Fields**
 - a. Assign the Rate Sheet to the external organization via the dropdown options
 - b. Click the **Close** button



8. Associate the Custom Field with the LoanNEX Pricing Tier
 - a. LoanNEX Recommendation: Email support@loannex.com with the following information:
 - i. Field Description (ex: LoanNEX.PricingTier.Wholesale)
 - ii. All Dropdown options (ex: Tier A, Tier B, Tier C)
 - b. Click [HERE](#) for steps to login to LoanNEX and associate the Custom Field with the LoanNEX Pricing Tier, without LoanNEX assistance

Create Business Rule to Enable and Disable Access to Lock Request

1. Login to Encompass SmartClient
2. Select **Settings** from the Encompass drop-down on the top menu bar; the Encompass Settings window will open in a new window



3. Under **Business Rules**, go to **Persona Access to Loan Actions**
4. Click the **new** icon to open a new Persona Access to Loan Actions window



- a. **Create a Rule Name** – the business rule name should be descriptive, as LoanNEX will display the name to the User
- b. **Select all Channels this rule applies to** – ensure the channels apply to loans entered through TPOC
- c. **Select a condition for this rule: Yes – Apply this rule only if**
 - i. Select the **Advanced Conditions** dropdown
 - ii. Assign Field and Operator
- d. **Define a persona's Loan Action access for the condition:** Lock Request
- e. **Assign Right:** Disable for Personas for External Organizations (TPOC)



Enable Modifications for TPO Connect

The screenshot shows the Encompass Settings application. The left sidebar contains a tree view of settings categories, with 'Secondary Setup' expanded and 'Product and Pricing' selected. The main content area is titled 'Product and Pricing' and contains several sections:

- Product and Pricing:** Includes a checkbox for 'Do not allow changes after pricing has been retrieved'.
- Elapsed Time Settings:** Includes a checked checkbox for 'Allow lock request only if user has retrieved pricing within the last 240 minutes' and an unchecked checkbox for 'Apply the pricing timer only when there is no current lock'.
- Lock Update and Re-Lock Enablement:** Includes a checked checkbox for 'Enable Lock Updates and Re-Locks' and a checked checkbox for 'Enable Lock Updates and Re-Locks for TPO clients' (highlighted with a red box).
- For Lock Updates (Active Locks):** Includes checked checkboxes for 'Only allow Lock Updates (Historical Pricing) when a current lock exists' and 'Allow Get Pricing (Historical) Request for Lock Updates', and unchecked checkboxes for 'Allow Lock Updates outside of Lock Desk Hours' and 'Allow New Locks outside of Lock Desk Hours'.
- For Re-Locks (Inactive Cancelled or Expired Locks):** Includes a checked checkbox for 'Get current pricing after 30 days of Lock Expiration or Cancellation Date' and an unchecked checkbox for 'Apply a Re-Lock fee of [] for each Re-Lock'.

1. Login to Encompass SmartClient
2. Select **Settings** from the Encompass drop-down on the top menu bar; the Encompass Settings window will open in a new window
3. Under **Secondary Setup**, select **Product & Pricing**
4. Under the **Lock Update and Re-Lock Enablement** section, check the **Enable Lock Updates and Re-Locks for TPO Clients** checkbox
5. Select the Save icon



LoanNEX Settings

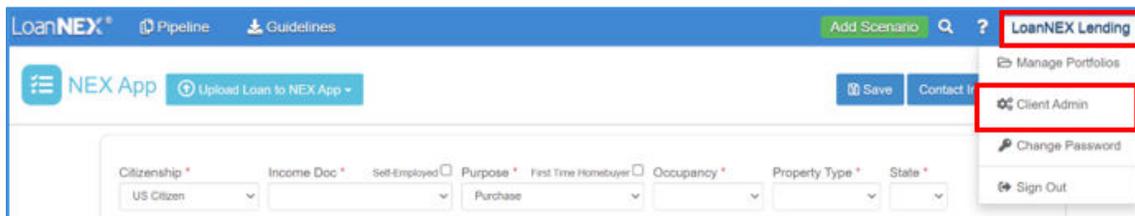
Pricing Tier Settings

Important Notes

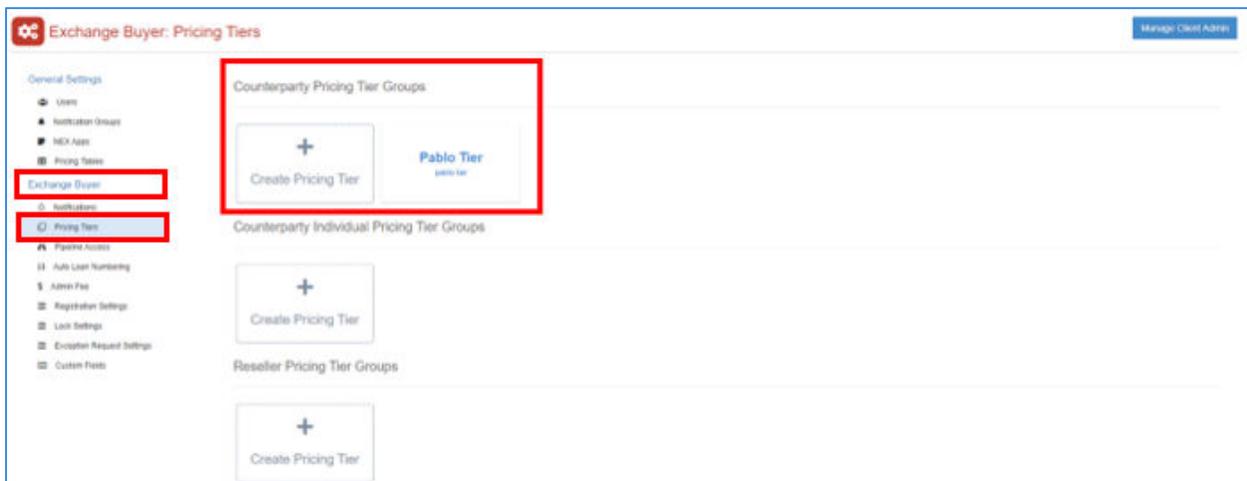
- The Lock Request Workflow Pricing Tier settings will dictate what Lock-it Settings are required
- Rate Sheet / Pricing Tier Tags steps only need to be completed if you have added a custom field for Pricing Tiers in the Encompass SmartClient Settings portion of this guide; see steps [HERE](#)

Lock Request Workflow

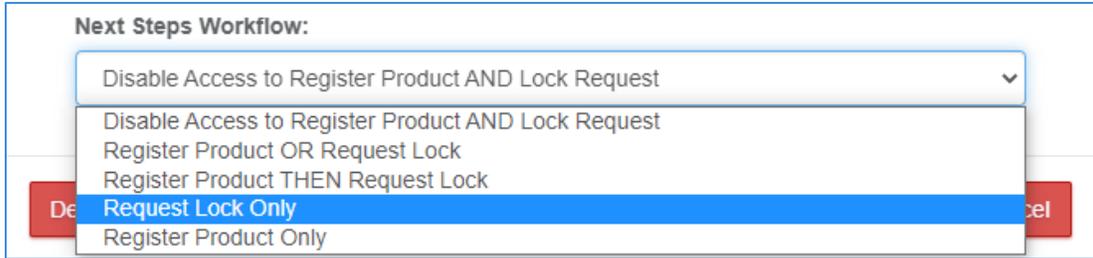
1. Login to LoanNEX at <https://web.loannex.com/>



2. Click your Company Name in the upper right of the screen
3. Select **Client Admin**



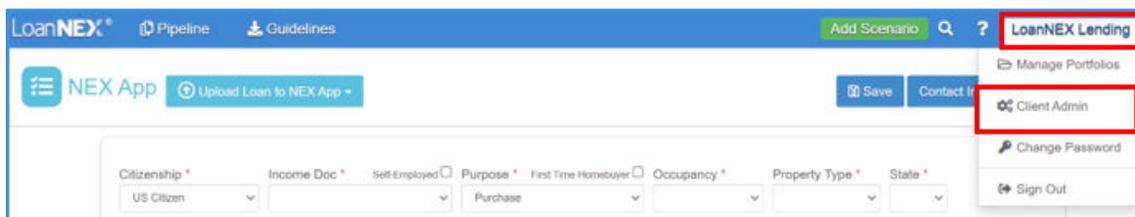
4. Go to **Pricing Tiers** under Exchange Buyer
 - a. Open a Pricing Tier under **Counterparty Pricing Tier Groups** and scroll to the bottom of the page



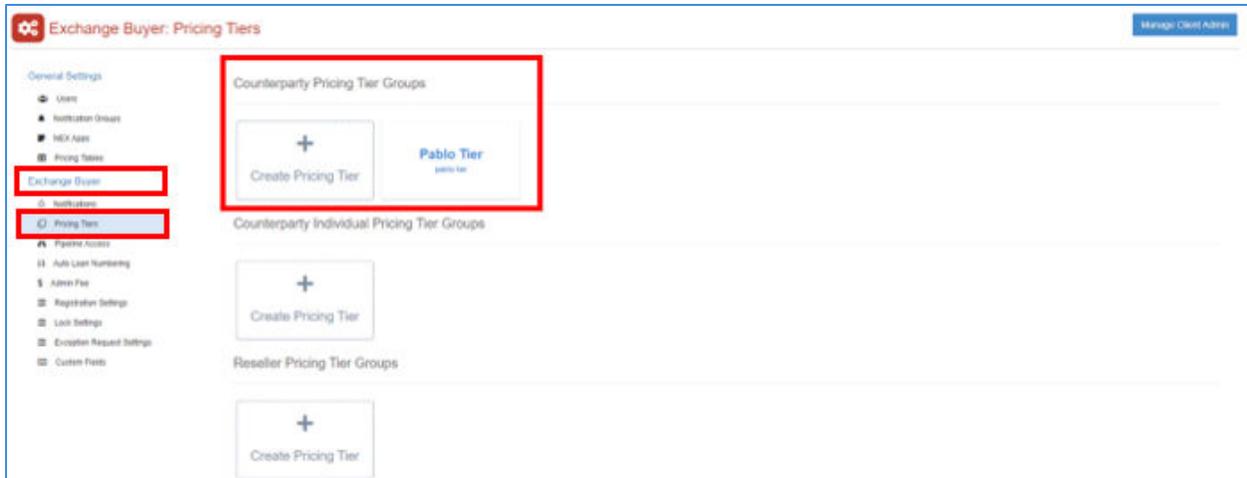
- b. Select an option from the **Next Steps Workflow** drop-down
 - i. *N/A - Don't allow Access to Register Product or Lock Request*
 - ii. Select **Register Product or Lock Request** if you would like to give the User the option to either Register a Product (Float Loan), or Request a Lock
 - iii. Select **Register Product then Lock Request** if you require the Broker to register pricing prior to being able to lock
 - iv. Select **Lock Request Only** if you do not require Registration prior to locking a loan
 1. If selected, you do **not** need to complete the Product Registration Settings in [LoanNEX Lock-it Settings](#) section below
 - v. *N/A - Register Product Only*
- c. Click the **Save** button
- d. Repeat steps for each Pricing Tier under **Counterparty Pricing Tier Groups**

Rate Sheet / Pricing Tier Tags

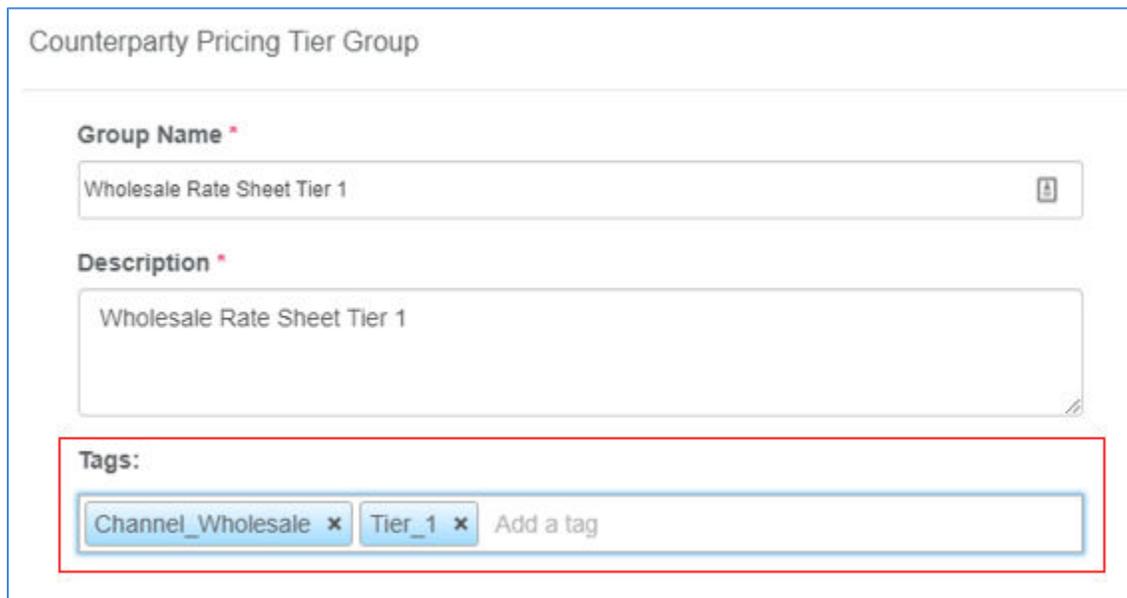
1. Login to LoanNEX at <https://web.loannex.com/>



2. Click your Company Name in the upper right of the screen
3. Select **Client Admin**



4. Go to **Pricing Tiers** under Exchange Buyer
5. Find and open the Pricing Tier associated with the new Custom Field under **Counterparty Pricing Tier Groups**



6. Find **Tags** and enter the Custom field Option associated with the Pricing Tier
 - a. If you **do not** see your custom **Tag**, please contact support@loanx.com
7. Click the **Save** button
8. Repeat steps for each Rate Sheet Custom Field Option and the corresponding Pricing Tier under **Counterparty Pricing Tier Groups**



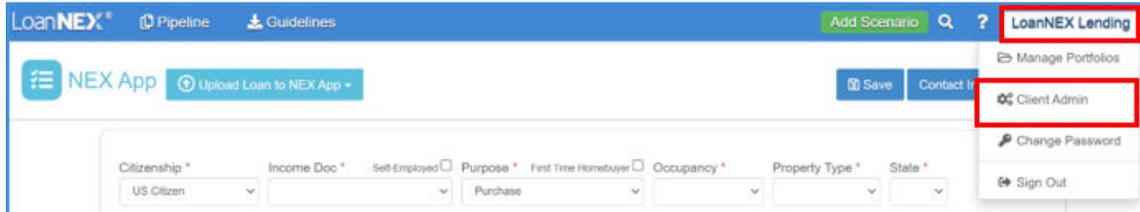
LoanNEX Lock-it Settings

Important Notes

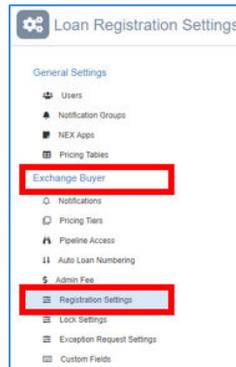
- Product Registration Settings do **not** need to be completed if you selected “Lock Request Only” when setting up your [Lock Request Workflow](#).
- Both Product Registration Settings and Lock Settings are **required** if you selected “Register Product or Lock Request,” or “Register Product then Lock Request” when setting up your [Lock Request Workflow](#).
- Custom Fields are optional, and can be used to ask for additional information from the User, prior to them Registering or Locking the loan

Product Registration Settings (Save to LOS)

1. Login to LoanNEX at <https://web.loannex.com/>



2. Click your Company Name in the upper right of the screen
3. Select **Client Admin**



4. Go to **Registration Settings** under Exchange Buyer

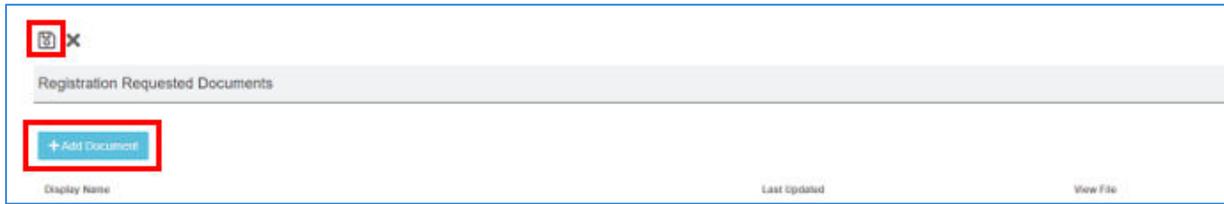


Registration Settings
Seller Registration Label
Comment on Request Registration Page
Pending Registration Comment (Comment after the registration was requested)
Request Registration URL Link (Investor/Lender Portal Link)
Approve Registration Comment

5. **Seller Registration Label** – enter a button label for the User’s next step
 - a. 20-character limit
 - b. *LoanNEX Recommendation: Save to LOS*
6. **Comment for Registration Information Page** – message displayed to Users on the Request Registration Page
 - a. *LoanNEX Recommendation: Thank you for saving your loan with **Client Name**, someone will reach out to you within 24 hours for further instructions. For questions email our lock desk lockdesk@client.com*
7. **Pending Registration Comment** – message displayed to Users after the Registration is submitted
 - a. Must be in HTML format
 - b. *LoanNEX Recommendation: <p> Thank you for saving your loan with **Client Name**, someone will reach out to you within 24 hours for further instructions. For questions email our lock desk lockdesk@client.com </p>*
8. **Request Registration URL Link** – enter your Encompass TPO Connect URL
9. **Approved Registration Comment** – message emailed to Users after the Registration is Approved
 - a. Must be in HTML format
 - b. *LoanNEX Recommendation: <p> Your loan save has been approved, please login to our portal to take the next step in the loan process. </p>*

<input type="checkbox"/> Require Loan File (DU 3.2 or MISMO 3.4)
<input checked="" type="checkbox"/> Allow Quick Price
<input type="checkbox"/> Require DTI / DSCR
<input type="checkbox"/> Require Months Reserves

10. Do **NOT** select the **Require Loan File** checkbox, as the file is already in the LOS via TPOC
11. Option to **Allow Quick Price** – select checkbox if allowed
 - a. Option to **Require DTI / DSCR** if Allow Quick Price checkbox is selected
 - b. Option to **Require Months Reserves** if Allow Quick Price checkbox is selected



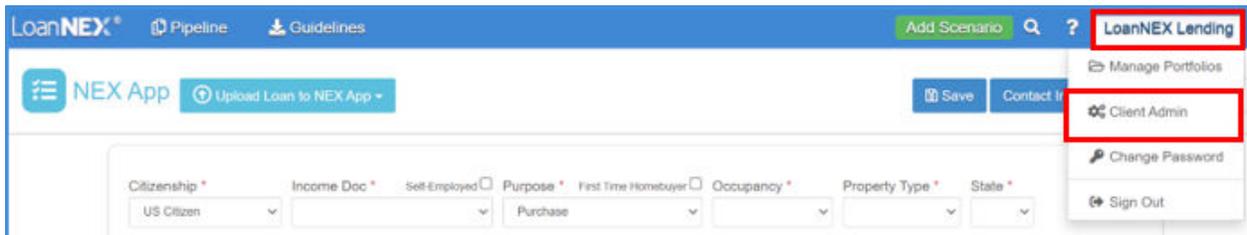
12. Click the **Add Document** button to upload files, which will be provided to the User with the Registration confirmation email

a. Examples: Submission Checklist, Lock Requirements

13. **Save** by clicking the disc icon

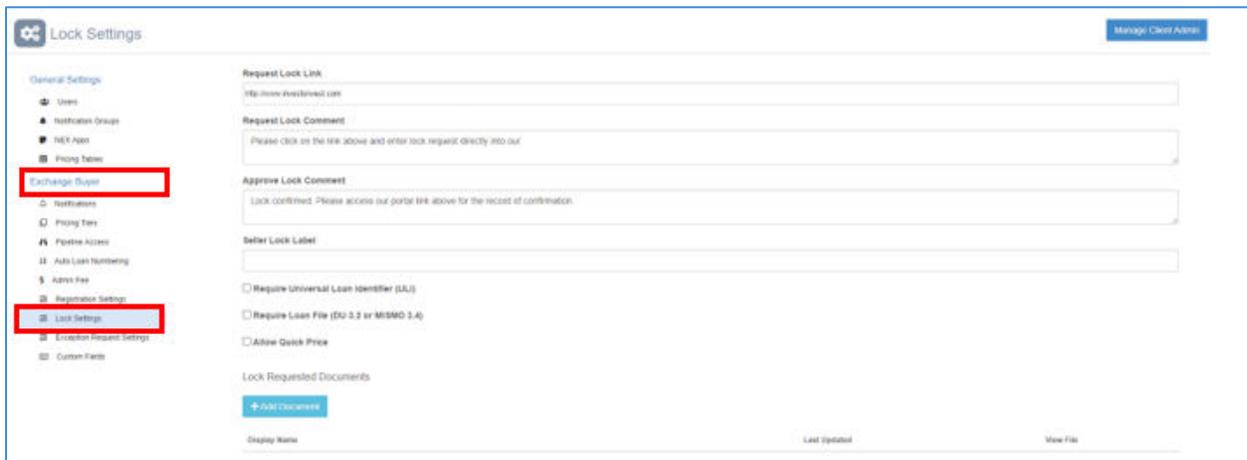
Lock Settings

1. Login to LoanNEX at <https://web.loannex.com/>



2. Click your Company Name in the upper right of the screen

3. Select **Client Admin**



4. Go to **Lock Settings** under Exchange Buyer

5. **Request Lock Link** – enter your Encompass TPO Connect URL

6. **Request Lock Comment** – message displayed to Users after the Lock Request is submitted



- a. *LoanNEX Recommendation: Thank you for locking your loan with **Client Name**, we will get back to you within 24 hours with approval. For questions email our lock desk lockdesk@client.com*
- 7. **Approved Lock Comment** – message emailed to Users after the Lock is Approved
 - a. *LoanNEX Recommendation: Your lock has been approved with **Client Name**. Please access our portal link above for the record of confirmation.*
- 8. **Seller Lock Label** – enter a button label for the User’s next step when they want to lock a loan
 - a. 20-character limit
 - b. *LoanNEX Recommendation: Request Lock*

Require Universal Loan Identifier (ULI)

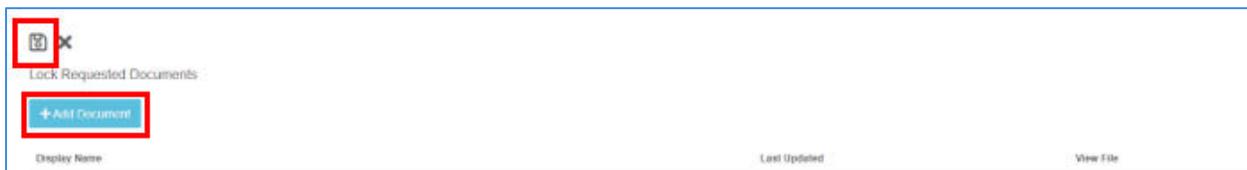
Require Loan File (DU 3.2 or MISMO 3.4)

Allow Quick Price

Require DTI / DSCR

Require Months Reserves

- 9. Option to **Require Universal Loan Identifier (ULI)** – select checkbox if required
- 10. Option to **Require Loan File** – select checkbox if required
- 11. Option to **Allow Quick Price** – select checkbox if allowed
 - a. Option to **Require DTI / DSCR** if Allow Quick Price checkbox is selected
 - b. Option to **Require Months Reserves** if Allow Quick Price checkbox is selected

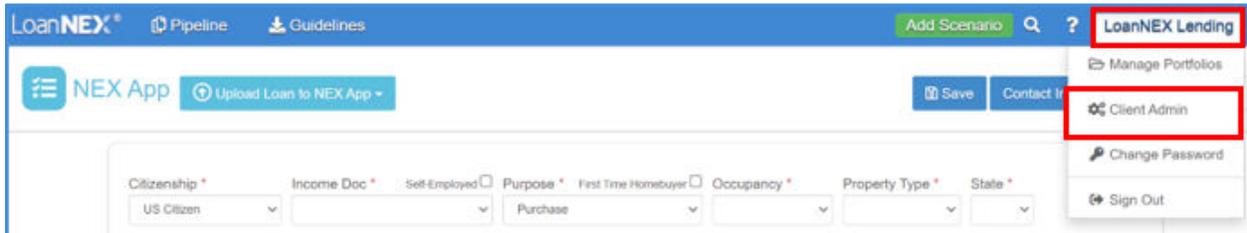


- 12. Click the **Add Document** button to upload files, which will be provided to the User with the Lock Request confirmation email
 - a. Examples: Submission Checklist, Lock Requirements
- 13. **Save** by clicking the disc icon

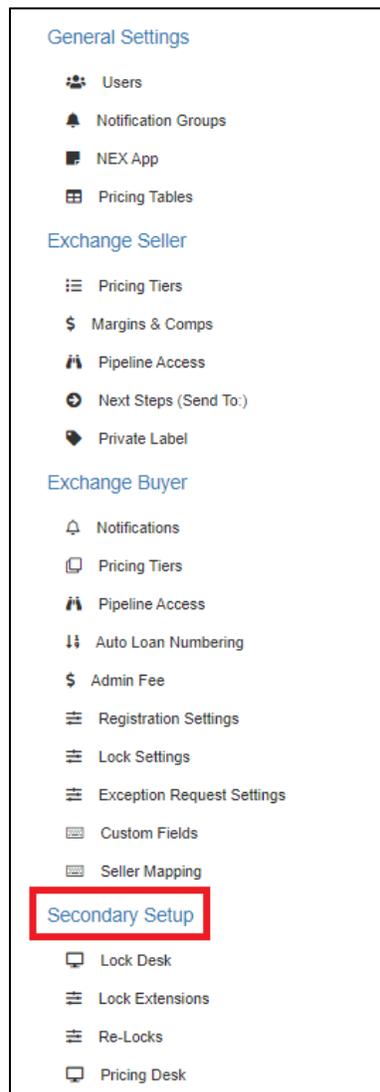


Secondary Setup Settings

1. Login to LoanNEX at <https://web.loannex.com/>



2. Click your Company Name in the upper right of the screen
3. Select **Client Admin**
4. From the left menu bar, find Secondary Setup

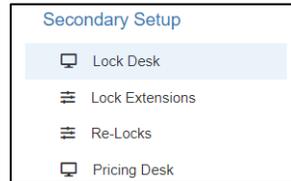




Lock Desk Settings

Manually Open / Close the Lock Desk

1. Navigate to Secondary Setup in LoanNEX Client Admin



2. From the left toolbar select **Lock Desk**, under **Secondary Setup**

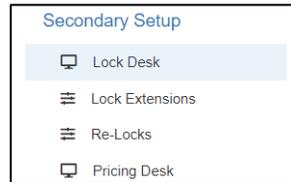
3. Select the **Manually Close Lock Desk** toggle to Open or Close the Lock Desk
 - a. Lock Desk Status is displayed above the toggle button
4. Enter a message to display to the Users when the Lock Desk is Closed in the **Manually Closed Lock Desk Message** textbox
 - a. *LoanNEX Recommendation: The Lock Desk is currently closed. Please contact your Account Executive for additional information regarding our Lock Desk.*
5. Select **Save Changes** button
 - a. Select the Revert Changes  button to undo all updates prior to saving



Lock Desk Hours

Important Note: Excluded Days in the Lock Calendar will override Standard Lock Desk Hours

1. Navigate to Secondary Setup in LoanNEX Client Admin



2. From the left toolbar select **Lock Desk**, under **Secondary Setup**

The screenshot shows the 'Lock Desk' configuration page. At the top right is a 'Save Changes' button. Below it, the 'Lock Desk Status' is 'CLOSED' and 'Manually Close Lock Desk' is 'Manually CLOSED'. There are two textboxes for messages: 'Manually Closed Lock Desk Message' and 'Lock Desk Hours & Calendar Message'. Below these are four tabs: 'Expiration Settings', 'Lock Hours', 'Lock Calendar', and 'Auto Lock'. The 'Lock Hours' tab is selected. Under 'Business Days', Monday through Friday are checked. Under 'Operating Hours', the start time is 08:00 AM and the end time is 06:00 PM, both in (CT) Central Time.

3. Select the **Lock Hours** tab
4. Select checkbox to set **Business Days**
 - a. Check indicates the Lock Desk is open
5. Set **Operating Hours**
 - b. Enter your Start time in the first **Operating Hours** box
 - c. Enter your End time in the second **Operating Hours** box
 - d. Time zone adjusts per User
6. Enter a message to display to the Users when the Lock Desk is Closed in the **Lock Desk Hours & Calendar Message** textbox
 - e. *LoanNEX Recommendation: The Lock Desk is open from [START] AM – [END] PM [TIMEZONE] Monday through Friday. All requests will be processed during these hours.*
7. Select **Save Changes** button
 - f. Select the Revert Changes  button to undo all updates prior to saving



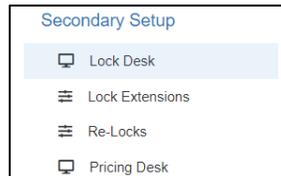
Lock Calendar Settings

Set Holiday Days / Excluded Lock Desk Days

Important Notes:

- Excluded Days in the Lock Calendar will override Standard Lock Desk Hours
- Excluded days, including standard holidays, do not carryover from year-to-year

1. Navigate to Secondary Setup in LoanNEX Client Admin



2. From the left toolbar select **Lock Desk**, under **Secondary Setup**

A screenshot of the 'Lock Calendar' interface. The 'Excluded Days' section is visible, showing an 'Add new' button and a table with columns: Name, Date, Observed, and Actions. A red box highlights the 'Add new' button and a new empty row in the table.

Name	Date	Observed	Actions
		<input type="checkbox"/>	Remove
Christmas	2023-12-25	<input checked="" type="checkbox"/>	Remove
Holiday 3	2023-03-30	<input checked="" type="checkbox"/>	Remove

3. Select the **Add New** button
4. Enter the Excluded Day information:
 - a. **Name**
 - b. **Date** (MM/DD/YYYY)
 - c. **Observed** checkbox
 - i. Checked - exclude in Lock Calendar; override the Standard Lock Desk Hours
 - ii. Unchecked - do not exclude in Lock Calendar; Lock Desk will open per Standard Lock Desk Hours
5. Select **Save Changes** button
 - a. Select the Revert Changes  button to undo all updates prior to saving

Remove Excluded Days from Lock Calendar List

Note: This action is to delete the holiday from the Excluded Days Lock Calendar list. If you would like to keep the holiday in the Excluded Days list, but not observe the Excluded Day, uncheck the **Observed** checkbox next to the Excluded Day.



Expiration Settings		Lock Hours	Lock Calendar	Auto Lock
Excluded Days				
<input type="button" value="Add new"/>				
Name	Date	Observed	Actions	
Christmas	2023-12-25	<input checked="" type="checkbox"/>	<input type="button" value="Remove"/>	
Holiday 3	2023-03-30	<input checked="" type="checkbox"/>	<input type="button" value="Remove"/>	

1. Select the Remove button next to the Excluded day you would like to delete

Delete

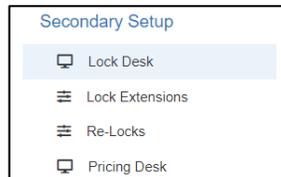
Are you sure you want to delete?

Type DELETE to confirm.

2. Type “Delete” in the textbox to confirm action
3. Select the **Delete** button

Expiration Settings

1. Navigate to Secondary Setup in LoanNEX Client Admin



2. From the left toolbar select **Lock Desk**, under **Secondary Setup**



Lock Desk Save ↶

Lock Desk Status **CLOSED**
Manually Close Lock Desk **Manually CLOSED**

Manually Closed Lock Desk Message (character limit 250)
Lock desk is closed.

Lock Desk Hours & Calendar Message (character limit 250)
The Lock Desk is open 8:00 AM – 6:00 PM PST Monday through Friday. All requests will be processed during these hours.

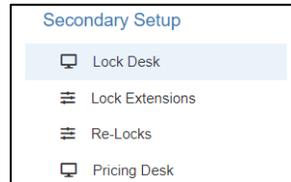
Expiration Settings	Lock Hours	Lock Calendar	Auto Lock
Rate Lock Start <input type="radio"/> Date the loan is locked is Day 1 ⓘ <input checked="" type="radio"/> Date the loan is locked is Day 0 ⓘ <input type="radio"/> Day after the loan is locked is Day 0 ⓘ		Lock Expiration 11:59 PM (CT) Central Time Lock Desk Calendar Date Exclusion <input type="radio"/> Lock Expires on Previous Business Day <input checked="" type="radio"/> Lock Expires on Next Business Day	

3. Select the **Expiration Settings** tab
4. Select the radio button to choose the **Rate Lock Start** day
 - a. Default option: **Date the loan is locked is Day 0**
 - i. If you select **Date the loan is locked is Day 1**, calculation starts with date when the lock is requested and lock date is considered first day of lock period. (Calculation example within tool tip)
 - ii. If you select **Date the loan is locked is Day 0**, calculation starts with date when the lock is requested and lock date is NOT considered first day of lock period. (Calculation example within tool tip)
 - iii. If you select **Day after the loan is locked is Day 0**, calculation starts 1 day after lock is requested and lock date is NOT considered first day of lock period. (Calculation example within tool tip)
5. Set the **Lock Expiration** time
 - a. Time zone adjusts per User
6. Under **Lock Desk Calendar Date Exclusion**, select to choose if the Lock Expires on the Previous or Next business day
 - b. Default option is **Lock Expires on Next Business Day**
7. Select **Save Changes** button
 - c. Select the Revert Changes  button to undo all updates prior to saving



Auto Lock Settings

1. Navigate to Secondary Setup in LoanNEX Client Admin



2. From the left toolbar select **Lock Desk**, under **Secondary Setup**

The image shows the 'Lock Desk' configuration page. At the top right, there is a 'Save Changes' button. The page displays the current status as 'CLOSED' and a toggle for 'Manually Close Lock Desk' which is currently 'Manually CLOSED'. There are two text input fields for messages: 'Manually Closed Lock Desk Message (character limit 250)' and 'Lock Desk Hours & Calendar Message (character limit 250)'. Below these are four tabs: 'Expiration Settings', 'Lock Hours', 'Lock Calendar', and 'Auto Lock'. The 'Auto Lock' tab is selected and highlighted in blue. Under the 'Auto Lock' tab, there are four checkboxes, all of which are currently unchecked:

- Enable Auto Lock Approve for Lock Request
- Enable Auto Modification Approve for Modification Request
- Enable Auto Lock Approve for Relock Request
- Enable Auto Extension for Extension Request

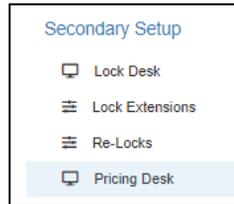
3. Select the **Auto Lock** tab
4. Select the checkbox to enable the following Auto Lock settings:
 - a. **Enable Auto Lock Approve for Lock Request**
 - b. **Enable Auto Modification Approve for Modification Request**
 - c. **Enable Auto Lock Approve for Relock Request**
 - d. **Enable Auto Extension for Extension Request**
5. Select **Save Changes** button
 - e. Select the Revert Changes  button to undo all updates prior to saving



Pricing Desk Settings

Manually Open / Close the Pricing Desk

1. Navigate to Secondary Setup in LoanNEX Client Admin



2. From the left toolbar select **Pricing Desk**, under **Secondary Setup**

A screenshot of the 'Pricing Desk' configuration page. The page title is 'Pricing Desk'. In the top right corner, there is a 'Save Changes' button and a revert button. The main content area includes: 'Pricing Desk Status CLOSED', 'Manually Close Pricing Desk' with a toggle switch set to 'Manually CLOSED', and a 'Temporary Pricing Desk Closure message (character limit 250)' text area containing the text: 'The Pricing Desk is currently closed. Please contact your AE for additional information.'

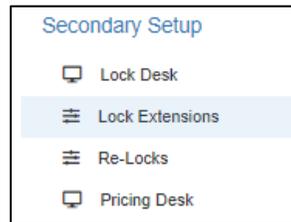
3. Select the **Manually Close Pricing Desk** toggle to Open or Close the Pricing Desk
 - a. Pricing Desk Status is displayed above the toggle button
4. Enter a message to display to the Users when the Pricing Desk is Closed in the **Temporary Pricing Desk Closure Message** textbox
 - b. *LoanNEX Recommendation: The Pricing Desk is currently closed. Please contact your Account Executive for additional information regarding our Pricing Desk.*
5. Select **Save Changes** button
 - c. Select the Revert Changes button  to undo all updates prior to saving



Lock Extensions Settings

Configure Extension Rules

1. Navigate to Secondary Setup in LoanNEX Client Admin



2. From the left toolbar select **Lock Extensions**, under **Secondary Setup**

3. Select the checkbox to enable the following Extension settings:
 - a. **Extension is subject to Lock Desk hours and Pricing Desk**
 - b. **Minimum wait period for extension**
 - i. Enter number business **days** in the text box to the right of the setting
 - c. **Max allowed cumulative extension period**
 - i. Enter number of business **days** in the text box to the right of the setting
 - d. **Max allowed extension**
 - i. Enter the **count** in the text box to the right of the setting



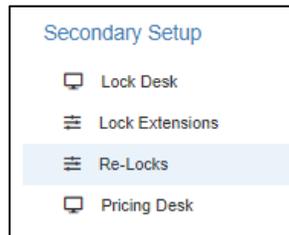
4. Enter display **Message(s)** for the User when:
 - e. **Extension is subject to Lock Desk hours** and the Lock Desk is closed
 - i. *LoanNEX Recommendation: The Lock Desk is currently closed. Extensions can only be processed during open Lock Desk hours. Please contact your Account Executive for additional information regarding our Lock Desk.*
 - f. **Minimum wait period for an extension** has not been met
 - i. *LoanNEX Recommendation: The minimum wait period for Extensions has not been met for this loan. Please contact your Account Executive for additional information regarding our Lock Desk.*
 - g. **Max allowed cumulative extension period** has been reached
 - i. *LoanNEX Recommendation: The maximum Extension period for this loan has been met. Please contact your Account Executive for additional information regarding our Lock Desk.*
 - h. **Max allowed extensions** allocated
 - i. *LoanNEX Recommendation: The maximum number of Extensions for this loan has been met. Please contact your Account Executive for additional information regarding our Lock Desk.*
5. Select **Save Changes** button
 - i. Select the Revert Changes  button to undo all updates prior to saving



Re-lock Settings

Configure Re-lock Rules

1. Navigate to Secondary Setup in LoanNEX Client Admin



2. From the left toolbar select **Relocks**, under **Secondary Setup**

3. Select the checkbox to enable the following Relock settings:
 - a. **Enable Re-locks for Originators**
 - b. **Limit Re-lock pricing to the original lock term** (example: User can only lock a 30-day price on a 30-day lock period loan)
 - c. **Disable Re-locks when cancellation / expiration exceeds seasoning limit**
 - i. Enter number business **days** in the text box to the right of the setting
 - d. **Utilize worst case pricing for Re-locks**
 - i. Enter number business **days** in the text box to the right of the setting
 - e. **Enable maximum allowed Re-lock count**
 - i. Enter the **count** in the text box to the right of the setting
 - f. **Re-lock pricing adjustment**
 - i. Enter the **price** adjustment in the text box to the right of the setting

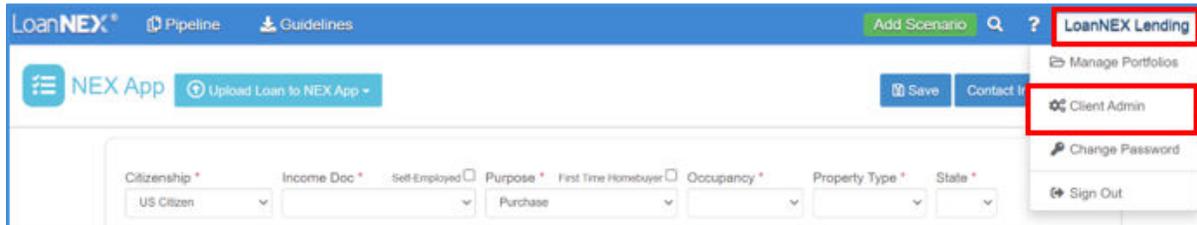


4. Enter display **Message(s)** for the User when:
 - g. **Re-lock disabled**
 - i. *LoanNEX Recommendation: Re-locks are unavailable for this loan. Please contact your Account Executive for additional information regarding our Lock Desk.*
 - h. **Maximum allowed Re-lock Message**
 - i. *LoanNEX Recommendation: The maximum number of Re-locks for this loan has been met. Please contact your Account Executive for additional information regarding our Lock Desk.*
5. Select **Save Changes** button
 - i. Select the Revert Changes  button to undo all updates prior to saving

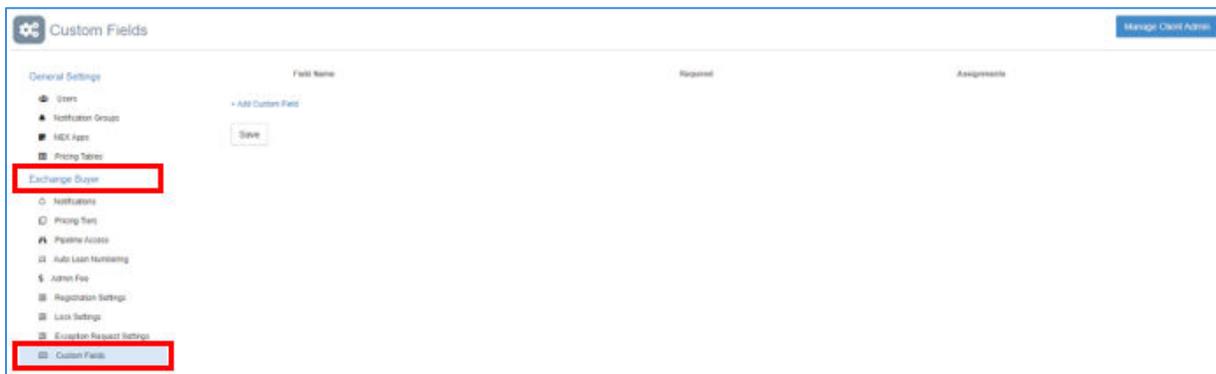


Create Custom Fields in LoanNEX

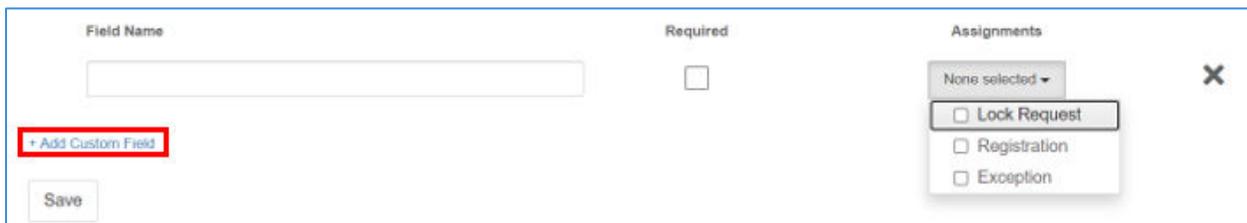
1. Login to LoanNEX at <https://web.loannex.com/>



2. Click your Company Name in the upper right of the screen
3. Select **Client Admin**



4. Go to **Custom Fields** under Exchange Buyer



5. Click the **Add Custom Field** link
6. Enter a **Field Name**
 - a. Examples: Title / Escrow Order Number
7. Option to make Custom field **Required** – select checkbox if required
8. Custom field can have **Assignments** to different actions in the lock process, which will be shown on the submittal pages in LoanNEX
 - a. Select the checkbox for all that apply:
 - i. **Lock Request**
 - ii. **Registration** Request
 - iii. **Exception** Request
9. Click the **Save** button