LOan NEX

LoanNEX Exceptions
User Workflow Guide

November 2025

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Centralized Exception Workflows

The Exception Management Workflow streamlines how sellers request exceptions and how buyers review, approve, and track exceptions - *all within LoanNEX*.

- > Seller-Initiated Requests
 Submit exception requests from ineligible pricing scenarios or via a general request form.
- > Buyer Review & Decisioning
 Buyers use configurable forms to review requests, apply exception-specific rules, and respond with approvals or denials. All actions are audit-tracked.
- Approved exceptions update loan eligibility, pricing views, lock confirmations (once locked), and pipeline indicators.
- ➤ Enhanced Workflow Support
 Includes document uploads, custom form fields, and full exception lifecycle reporting.

Workflow Overview LoanNEX Exceptions



Select the hyperlinked number to go directly to the related page in this guide.

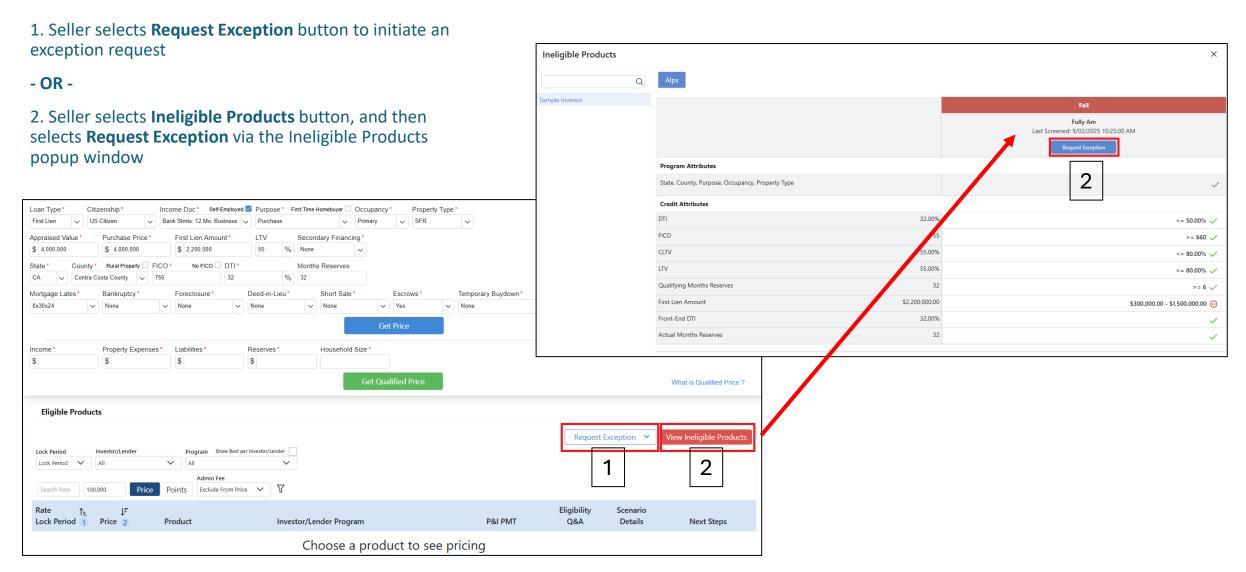
- Seller prices loan and identifies ineligibility
- 2 Seller submits exception request via custom buyer-defined form
- 3 Seller uploads supplemental supporting documents
- 4 Exception Review team receives notification and reviews



- 6 Seller locks loan after exception approval
- Z Exception reporting stored in LoanNEX

Seller Prices Loan – Views Ineligible Products and Exception options

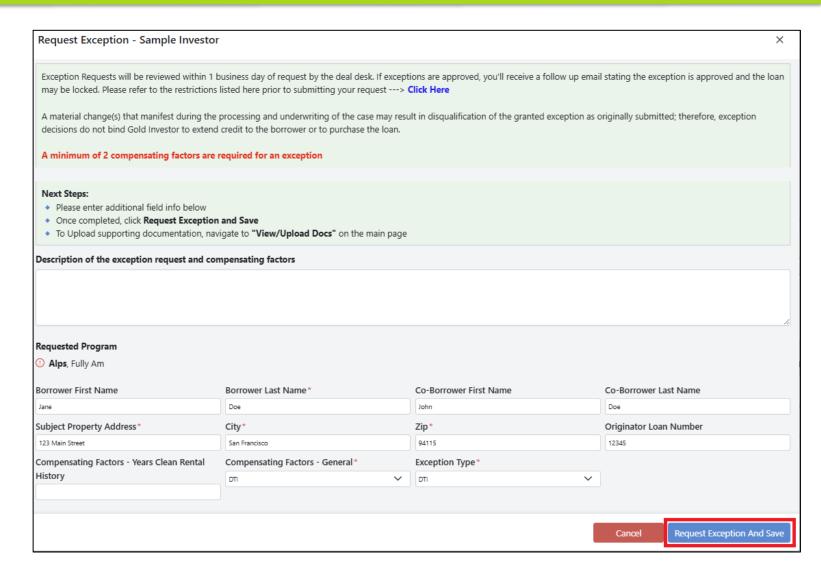




Seller Requests Exception



- > Seller Completes the Exception Request Form:
 - Seller Enters
 - Description/ Details
 - Borrower Information
 - Exception Information
 - Seller selects Request Exception and Save button
- All Loan Data (LTV, Loan Amount, etc.) will be consumed automatically upon the exception request
- NOTE: Buyer Exception Request Form can include:
 - Investor Disclaimer Text
 - Links to Investor Documents or Guidelines
 - Fields (required or not) for Request Details& Compensating Factors
 - Custom Fields Defined by Buyer including single- and multi-select dropdowns, text and numeric fields, and any required inputs tailored to that buyer's exception workflow



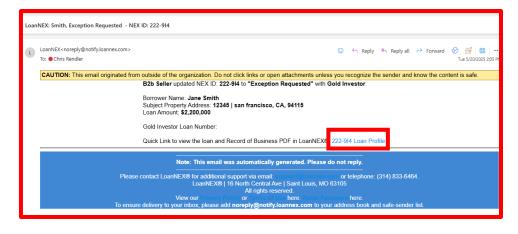
Buyer Exception Request Notification

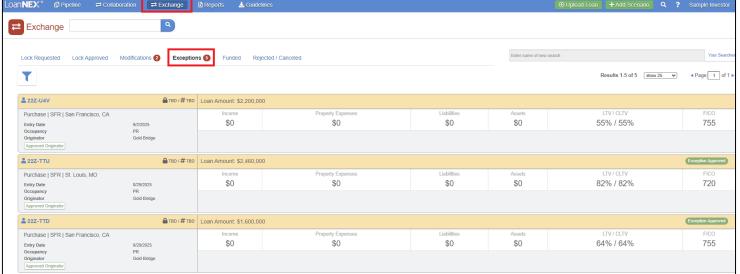


- Exception Request notification email
 - > The Exception Request notification recipients can be configured to route to a centralized exception desk or designated individuals responsible for reviewing exception requests
 - > Specific buyside users can be tied to specific sellers/brokers with respect to notifications
 - > A hyperlink in the email will route the Buyer user directly to the loan
- > Additionally, buyer go to the LoanNEX **Exchange** and the **Exceptions** tab for individual or batch review

Example Notification Email for Exception Request

Exception Queue (Batch Review)

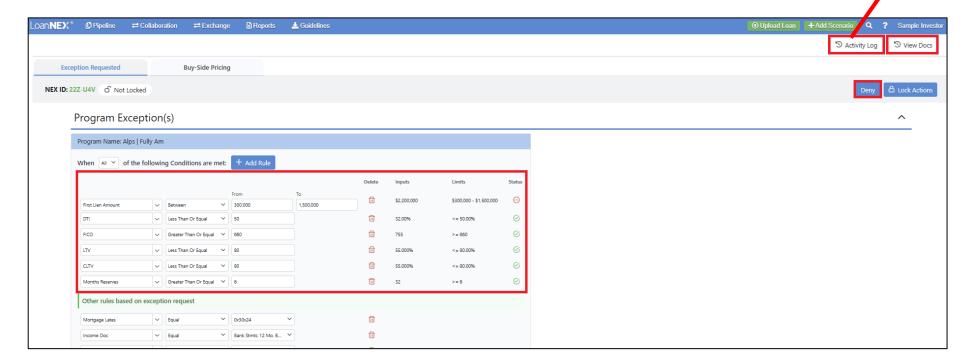


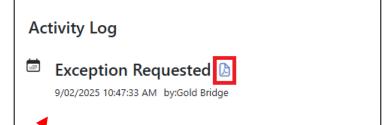


Buyer Exception Request Actions



- > All input details, including custom fields, are viewable under **Transaction Summary**
 - The **Activity Log** provides a PDF download of the Exception request (see *Buyer Reviews Exception Request PDF* page for additional details)
- > If seller uploaded additional documentation, it can be accessed via the View Docs button
- Exceptions Requests can be denied without further action, by selecting the **Deny** button (see *Buyer Denies Exception Request* page for additional details)
- > Exception Requests can be approved after Program exception(s) are saved





Buyer Exception Request PDF



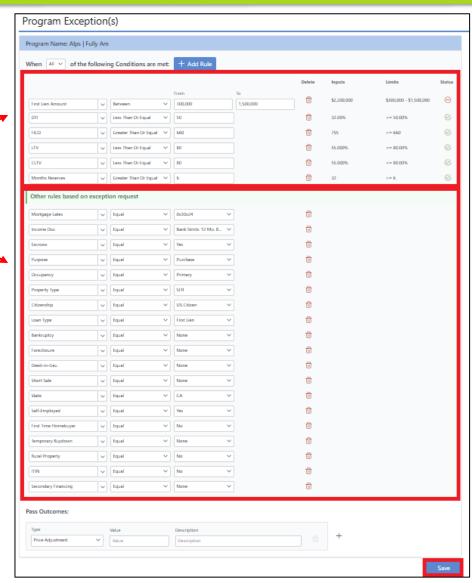
| Seller: Seller Loan #: | Gold Bridge 12345 | Investor: | Sample Investor |
|---|--|--|---|
| Alps Fully Am | | | |
| | Loan | | Property |
| Loan Type: Secondary Financing Loan Purpose: Document Type: Escrows: Temp Buydown: Purchase Price: Appraised Value: First Loan Amount: LTV: CLTV: | First Lien : None Purchase Bank Stmts: 12 Mo. Business Yes None \$4,000,000 \$4,000,000 \$2,200,000 55.00% | Occupancy Type: First Time Homebuyer: Prepayment Penalty: First Time Homebuyer: Property Type: Units: County: State: Rural Property: | Primary No N/A No Single Family Residence 1 Contra Costa County CA No |
| Borrower Financials | | Credit Attributes | |
| Citizenship: Self Employed: Gross Monthly Income: Combinded Monthly Housing Expenses: Total Other Monthly Liablities: Post Closing Reserves: | US Citizen Yes | Bankruptcy: Foreclosure: Deed In Lieu: Short Sale: Mortgage Late PMTs: FICO: #of financed Properties: Size of Household: | None None None 0x30x24 755 N/A |
| | | Additional Information | |
| Compensating Factors Exception Type | s - General | DTI DTI | |

> Exception Request PDF includes:

- > All NEX App data
- Custom Fields entered by seller (if applicable for Buyer)
- > Exception summary and comments



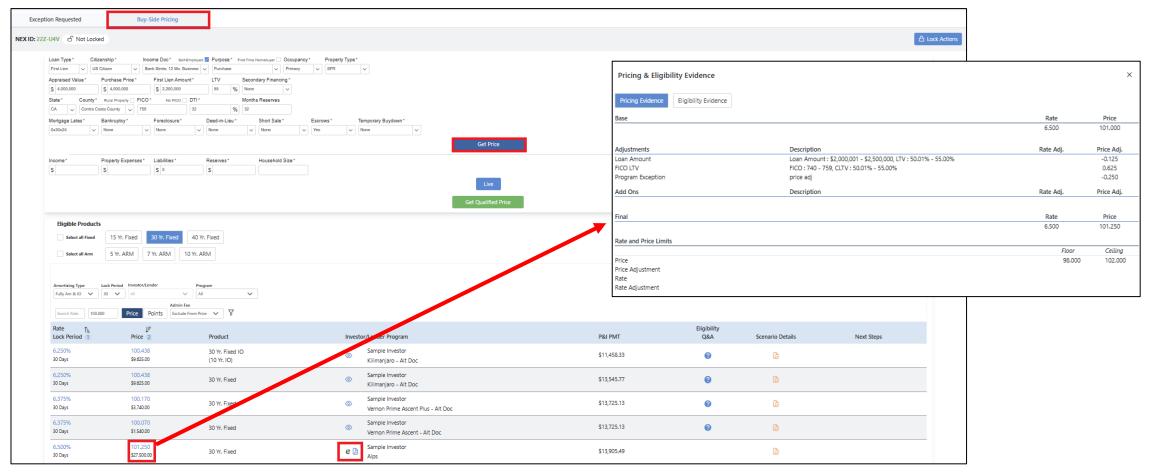
- Buyer Flexibility with Respect to Exception Rules
- Buyers can adjust any prepopulated eligibility rules before approving an exception
- > Eligibility rules will prepopulate as follows:
 - The **top section** will display limits based on ineligibility evidence, along with inputs from the exception request (e.g., LTV, Loan Amount, DTI)
 - The lower section will contain other rules and default them to the NEX App input values
- Buyside users can adjust limits for any LoanNEX attribute
 - Limits must be within the parameters of the input values to Save correctly
- Buyers can add one or more exception adjustments, with a description for each
- Once adjustments are made, the user will Save the page and proceed to buy-side pricing (see next slide)
- ▶ Best Practice: Navigate to the Buy-Side Pricing tab and price the loan using the newly defined rules and LLPAs to confirm the loan is pricing as expected before approving the exception (see next page for additional details)



Buyer Exception Request Approval: Price Loan and Confirm Exception Rules



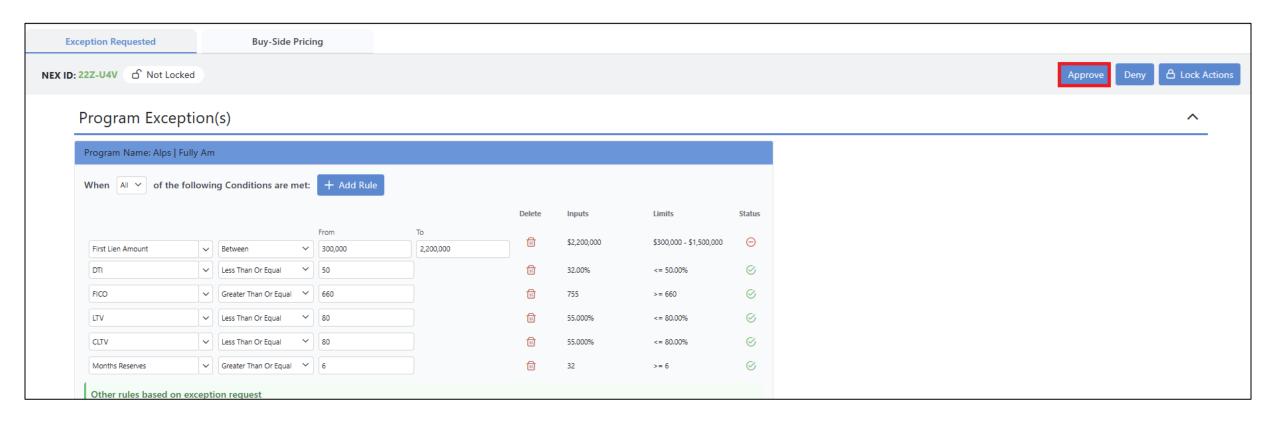
- > Navigate to the Buy-Side Pricing tab and price the loan using the newly defined rules and LLPAs to confirm the loan is pricing as expected
 - > The final price reflects all applied exception LLPAs, which can be verified through the LLPA Evidence section
 - > Return to the Exception Requested tab to further modify rules or LLPAs based on results seen in the Buy-Side Pricing tab



Buyer Exception Request Approval: Approve Exception Request



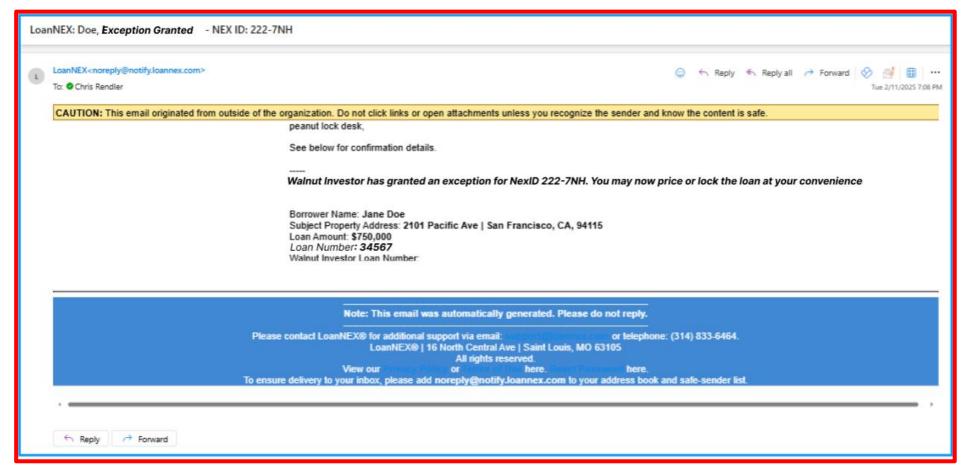
- Once the Exception Rules and LLPA(s) are Saved, and pricing has been confirmed on the Buy-Side Pricing tab, click the Approve
 - Exception is immediately approved
 - > Seller will receive an email notification to reprice and lock the loan



Seller Notification: Exception Granted



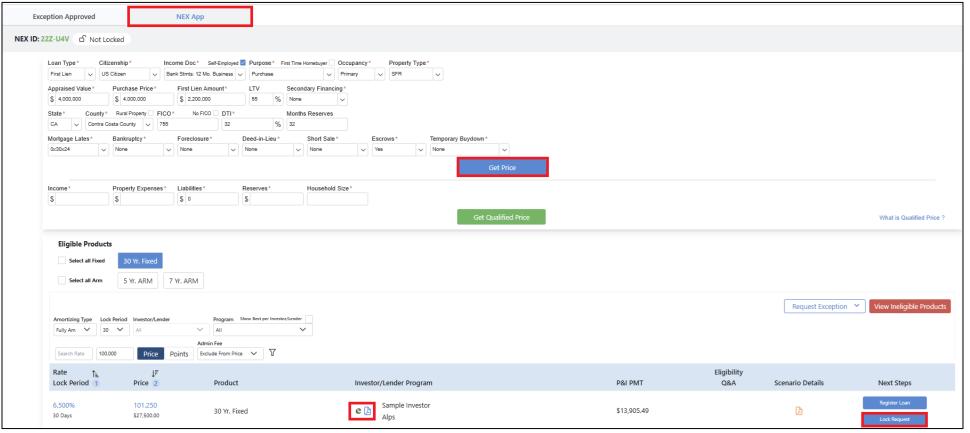
- > Seller receives an Exception Granted notification email
 - A hyperlink in the email will route the user directly to the loan
- Additionally, Seller may access their Pipeline to view loans with Approved Exceptions and Exceptions that are still pending review



Seller Submit Lock with Approved Exception

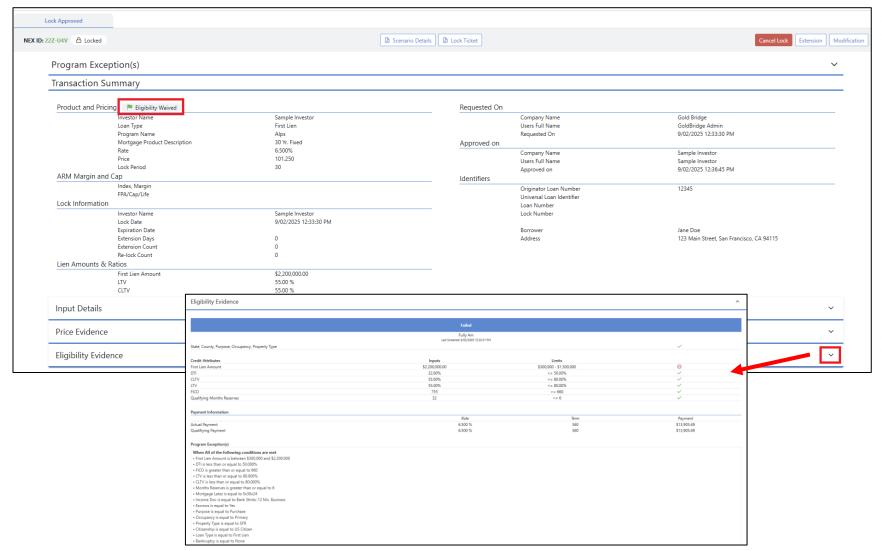


- Once the exception is approved, the seller can reprice the loan and see:
 - > Eligibility updated based on exception rules defined by the buyer
 - > Updated pricing reflecting all exception adjustments
 - > The impacted program will display a green 'e' in the pricing table to indicate the exception is in effect
- > Seller can take **Next Steps** actions to Lock loan



Seller Post-Lock Exception Visibility and Modification Handling





- Once exception loan is locked, the Transaction Summary and Exception Report displays:
 - Green flag to indicate the exception was approved/granted
 - Select the arrow to open Eligibility Evidence to show:
 - Line-by-line comparison against default program guidelines
 - Program Exceptions
- NOTE: If the Seller modifies the loan after the exception and lock are approved:
 - LoanNEX checks new data against exception-defined eligibility
 - If loan is outside approved bounds, the seller will not be allowed to submit the modification, and must submit a new exception request

Buyer Deny Exception Request



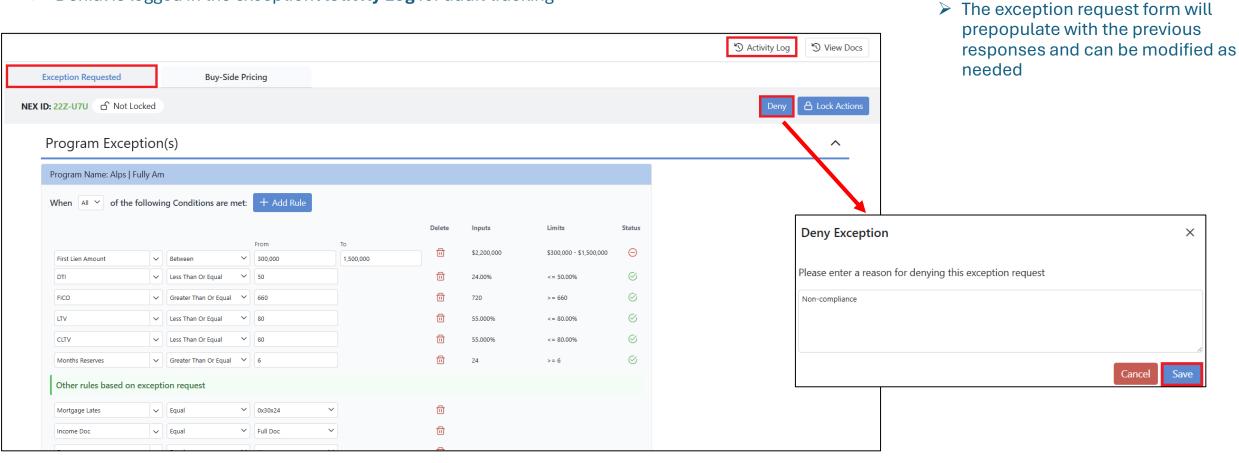
Seller will receive an Exception Denied

the Exception Request

> Seller may revise and resubmit

notification via email

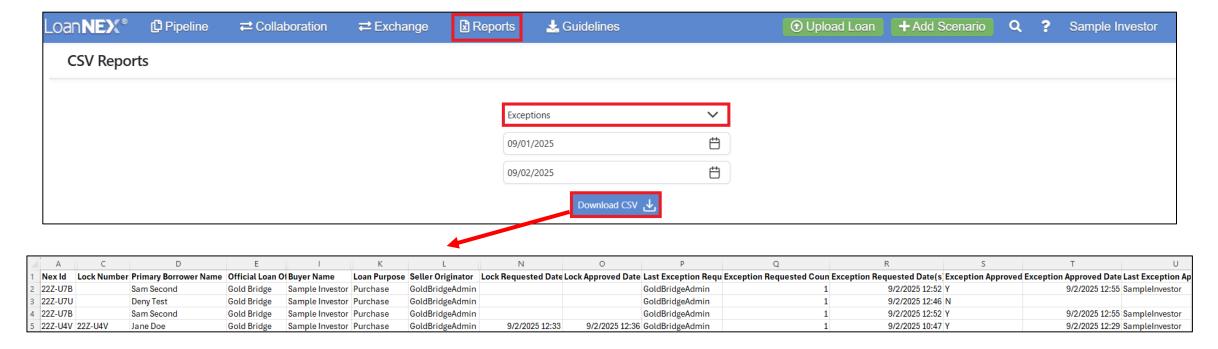
- Buyer selects Deny on exception request
 - User may provide Comments explaining the reason for the exception denial before selecting the Save button
- > Denial is logged in the exception **Activity Log** for audit tracking



Buyer Exception Reporting

- Exception activity is fully tracked and available in LoanNEX
 - Navigate to the Reports section in the top navigation bar
 - > Select the **Exception** Report
 - Select your desired date range
 - > Select the **Download** button

- Reported Data includes:
 - Exception Request Date
 - Approval or Denial Status with Corresponding Dates
 - Submitted Form Responses



> NOTE: All standard loan data is included in the Exchange Pipeline Report. Reconcile both reports to get a complete view of each exception loan.

FAQ – Sellers Exception Request and Approval Management

When should I submit an exception request?

→ Submit an exception request when pricing results show "Ineligible" or when a program fails a published guideline but a waiver may apply.

Where do I start my exception request?

→ Select **Request Exception** on the Pricing screen, or choose **Ineligible Products** → **Request Exception** from the popup window.

Can I attach supporting documentation?

→ Yes. Upload borrower or credit documentation before submitting. Files are visible in **Transaction Summary → View Docs** for Buyer review.

What happens after I submit my request?

→ The Buyer receives an automated notification and reviews your submission in the **Exceptions** tab. You'll receive an email once a decision is made.

My request was denied. Can I resubmit?

→ Yes. Denied requests can be revised and resubmitted. All prior responses will prepopulate for faster completion.

FAQ – Buyer Exception Configuration and Workflows

How are general or non-eligibility-related exceptions handled?

→ Buyers can configure a **General Exception Request Form** for non-rule-related approvals. Sellers select "Request Exception" from the Exceptions tab to initiate.

How do I review incoming exception requests?

→ Access the **Exceptions** tab or use the email hyperlink to open the loan. You can review exceptions individually or in batch view.

Can I adjust eligibility rules before approval?

→ Yes. Modify LTV, DTI, or other limits within the **Program Exceptions** section, then save before proceeding to pricing.

How do I confirm pricing accuracy before approving an exception request?

→ Use the **Buy-Side Pricing** tab to validate pricing and confirm LLPAs align with the exception rules before selecting **Approve**.

How should I handle a denied request?

→ Select **Deny**, add a brief comment, and click **Save**. The denial is logged in the **Activity Log**, and the Seller receives an automated notification.

Where can I track and reconcile all exception activity?

→ Navigate to **Reports** → **Exception Report**, select a date range, and download. This includes all request details, approvals, and denials.

FAQ – Buyers Managing Exceptions After Lock Approval

- A loan is lock-approved and now violates an eligibility hard stop. How can I handle this?
 → If loan data changes and falls outside the originally approved exception parameters, the system will prevent seller from simply updating the loan. The Seller must submit a new exception request after repricing the loan. The buyside will then receive an exception request on updated loan.
- Loan data changed on a previously approved exception. How do I update the eligibility rules or adjustments?
 - → The Buyer can edit the exception rules within the **Exception Requested** tab and re-approve. Seller should reprice and re-lock to update pricing and eligibility displays.
- A loan was exception-approved but now needs to be canceled. How can I do this?
 → Locate the loan in the Activity Log, open the exception record, and select Revoke Exception. This will remove the active waiver and notify the Seller.
- Can exceptions be created after a loan is locked?
 - → Coming soon! The upcoming Post-Lock Exception feature will allow Buyers to seamlessly approve new exceptions on locked loans. Until then, Sellers should continue to engage buyers manually regarding exceptions to existing locks

Submit a Case to LoanNEX Support

- 1. Select the appropriate email address below:
 - ➤ Client Support / Configuration Settings: <u>support@loannex.com</u>
 - Eligibility & Pricing Inquiries: investorsupport@loannex.com
 - ➤ Sales: sales@loannex.com
 - ➤ General Inquiries: info@loannex.com
 - ➤ Billing Inquiries: <u>support@loannex.com</u>
- 2. Include Contact Information: Name, Company Name, Email, Telephone
- 3. Include a detailed description of your Case
- 4. A Case will be created, and the appropriate LoanNEX Team member notified
- 5. LoanNEX will respond within one business day to address your Case