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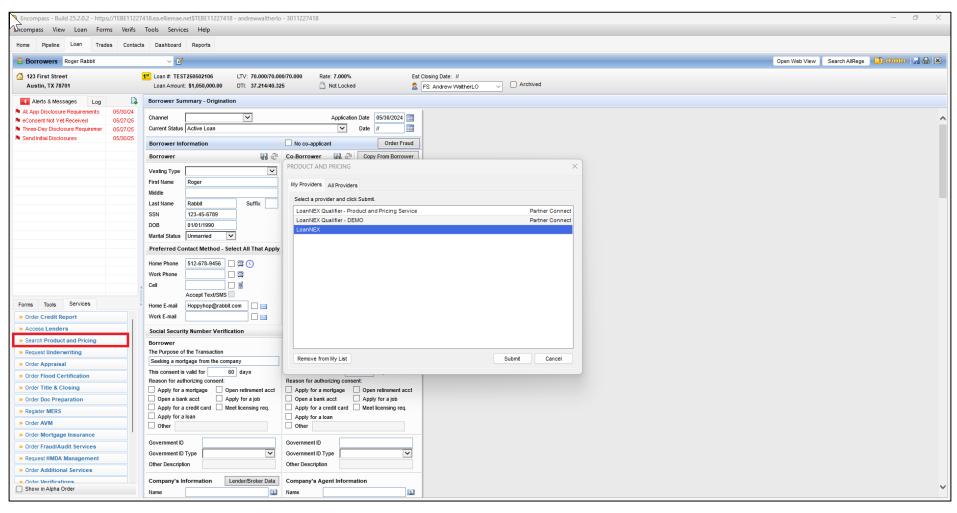
LoanNEX Encompass Retail LO Lock Request User Guide June 18, 2025

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# **Loan Officer Workflow**

- 1. Access LoanNEX within the loan file in Encompass
- 2. Completes additional loan fields, not populated by the URLA
- 3. Selects Get Price
- 4. Reviews eligible Product and Pricing Options
- 5. Completes Eligibility Q&A
  - Eligibility Q&A responses can have a pricing impact
- 6. Takes Action (Register Product/Float Loan, Request Lock)
  - Encompass business rules are applied for requested Action
- 7. User can view the loan record and status
  - User can view the loan Activity Log and download PDF
  - PDF will automatically be updated to efolder and Rate/Lock indicator will be updated in the loan file ribbon of the loan

#### LoanNEX will appear under the "My Providers" Tab when accessing "Search Product and Pricing"

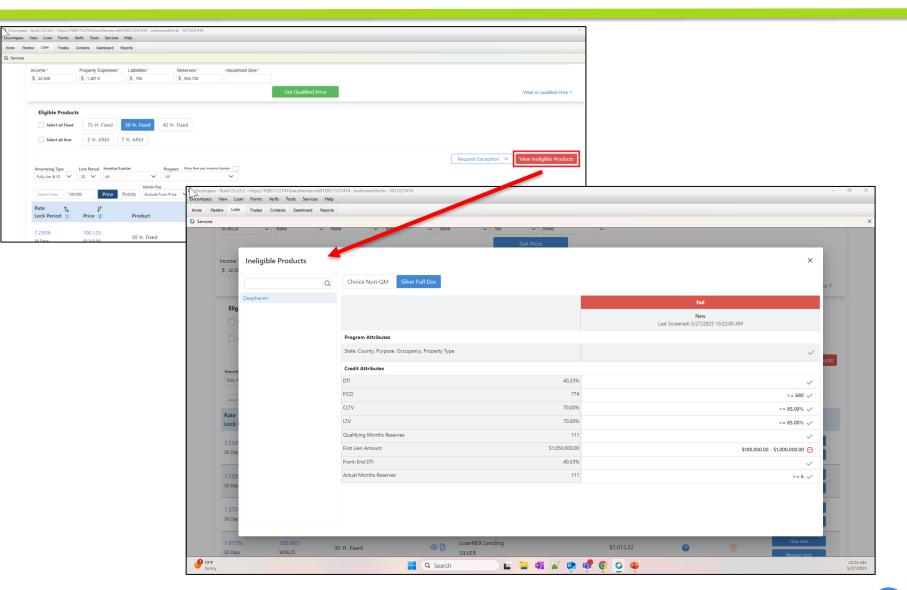


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	\$ 22	,500		\$	1,387.5		\$ 700		\$ 934,725												

#### Action button labels are configurable by the Admin (Register Product/Float Loan, Lock Request, etc.)

e Loan Trades	Verifs Tools Services Contacts Dashboard Re	eports								
ncome * \$ 22,500	Property Expenses*	Liabilities *	Reserves * \$ 934,725	House	hold Size *					
					Get Qualified Price					What is Qualified Price ?
Eligible Produ	cts									
Select all Fixed	a 15 Yr. Fixed	30 Yr. Fixed 40	Yr. Fixed							
Select all Arm	5 Yr. ARM 7	Yr. ARM								
								Requ	est Exception 🗸	View Ineligible Products
Amortizing Type	Lock Period Investor/Lee	nder Pro	gram Show Best per Investor/	/Lender				<u> </u>		, s
Fully Am & IO 🗸 🗸	30 🗸 Ali	× AI	I	~						
Search Rate	00.000 Price F	Admin Fee Points Exclude From	Price V							
Rate <u>↑≟</u> Lock Period 1	↓ <del>F</del> Price 2	Product	I	nvestor/l	Lender Program	P&I P	Eligib MT Q&		cenario Details	Next Steps
7.250%	100.125	30 Yr. Fixed		o 🕻 🛆	LoanNEX Lending	\$7,162	2.85 (?		ß	Float Rate
30 Days	\$1,312.50	SU 11. Fixed		e (2)	GOLD	\$7,102				Request Lock
7.250%	100.125	30 Yr. Fixed IO		o [] 🛆	LoanNEX Lending	\$6,34	75		•	Float Rate
30 Days	\$1,312.50	(10 Yr. IO)	(	9 [4] 🛆	GOLD	\$6,34:	3.75 🕜		۵	Request Lock
7.875%	100.063				LoanNEX Lending				•	Float Rate
30 Days	\$656.25	30 Yr. Fixed		0	SILVER	\$7,613	3.22			Request Lock
7.875%	100.063	30 Yr. Fixed IO		9 [ <del>]</del>	LoanNEX Lending	\$6,890	).62		•	Float Rate
30 Days	\$656.25	(10 Yr. IO)		e la	SILVER	\$0,890	3.02		D)	Request Lock
SU Days										

# View Ineligible Products



# LO Completes Eligibility Q&A

- Eligibility Q&A must be completed by the LO prior to completing an Action
- User will select Save before exiting Eligibility Q&A
- Loan will auto Reprice to take any adjustments into consideration

	Contacts Dashboar	d Reports				
\$ 22,500	\$ 1,387.5	\$ 700	\$ 934,725			
			Get Qualified Price			What is Qualified Price ?
Eligible Proc	ucts					
Select all Fix	ed 15 Yr. Fixed	30 Yr. Fixed	40 Yr. Fixed			
Select all Ar	m 5 Yr. ARM	7 Yr. ARM				
				_		
					Request Exception V	View Ineliaible Products
Amortizing Type	Lock Period Inves	stor/Lender	Program Show Best per Investor/Lender		Request Exception 🗸	View Ineligible Products
Amortizing Type Fully Am & IO		stor/Lender			Request Exception 👻	View Ineligible Products
Fully Am & IO		Admin		×	Request Exception 👻	View Ineligible Products
Fully Am & IO	<ul> <li>30 &lt; All</li> <li>100.000 Price</li> </ul>	Admin Points Exclud	Eligibility Q&A Borrower has 3 tradelines with activity in the past 24 months?		Request Exception 👻	View Ineligible Products
Fully Am & IO	> 30 > All 100.000 Price	Admin Points Exclud	Eligibility Q&A		Request Exception 👻	View Ineligible Products Next Steps
Fully Am & IO	2 30 2 All 100.000 Price ↓F Price 2	Points Exclus	Eligibility Q&A Borrower has 3 tradelines with activity in the past 24 months?  Yes O No Borrower received a Gift of Equity? (Price Adjustment)			Next Steps
Fully Am & IO	✓ 30 ✓ All 100.000 Price Price 2 100.125	Points Exclus	Eligibility Q&A Borrower has 3 tradelines with activity in the past 24 months? Yes O No			Next Steps
Fully Am & IO	2 30 2 All 100.000 Price ↓F Price 2	Points Excluc Product	Eligibility Q&A Borrower has 3 tradelines with activity in the past 24 months?  Yes No Borrower received a Gift of Equity? (Price Adjustment) Yes No	×	Scenario Details	Next Steps
Fully Am & IO	✓ 30 ✓ All 100.000 Price Price 2 100.125	Points Excluc Product	Eligibility Q&A Borrower has 3 tradelines with activity in the past 24 months?  Yes No Borrower received a Gift of Equity? (Price Adjustment) Yes No Cancel		Scenario Details	Next Steps

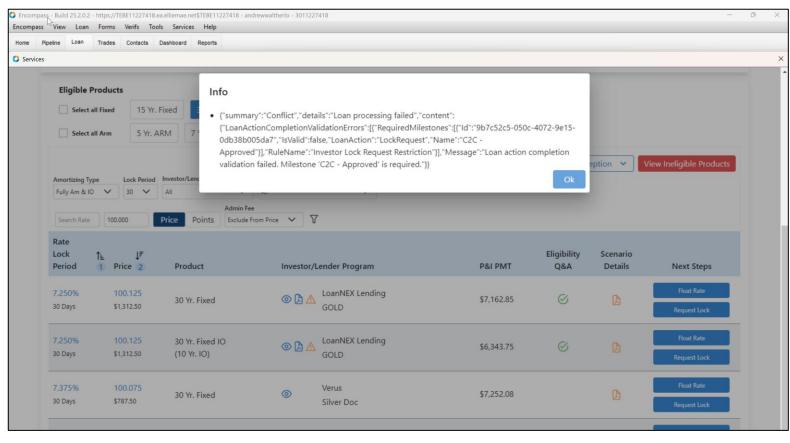
#### Take Action (Next Steps)

 Next Step Actions (Examples: Register Product, Float Lock, Request Lock) vary based on the workflow configured by your Admin and Secondary teams during Account setup

	Verifs Tools Services							
eline Loan Trades	Contacts Dashboard R	eports						
Loan type Citi	izensnip ind	COTTIE DOC Self-Er	mpioved Pui DOSE First Time Ho					
First Lien V US					pity type			
			Submit Request Loc	k		×	( )	
Appraised Value*	Purchase Price*	First Lien Amoun	· ·					
\$ 1,500,000		\$ 1,050,000					A	
	Rural Property EFICC		Product And Pricing					
TX V Travis C	ounty V 774			vestor Name	LoanNEX Lending			
Mortgage Lates*	Bankruptcy *	Foreclosure*		oan Type rogram Name	First Lien GOLD			
0x30x24 ~	None	None		fortgage Product Description	30 Yr. Fixed			
				ate	7.250%			
				rice	100.125			
Income*	Property Expenses*	Liabilities*		ock Period	30			
\$ 22,500	\$ 1,387.5	\$ 700	Lien Amounts & Ratio					
				rst Lien Amount	\$1,050,000.00			What is Qualified Price ?
				rv Ltv	70.00 % 70.00 %			What is Qualified Price ?
					70.00 %			
Eligible Product	is							
Select all Fixed	15 Yr. Fixed	30 Yr. Fixed						
Select all Arm	5 Yr. ARM		Borrower First Name	Borrower Last Name*	Co-Borrower First Name	Co-Borrower Last Name		
Select all Arm		7 Yr. ARM	Roger	Rabbit				
			Subject Property Address	* City*	Zip*	Originator Loan Number		
			123 First Street	Austin	78701	TEST250502106	Request Exception 🗸	View Ineligible Products
Amortizing Type	Lock Period Investor/Le	ender	Universal Loan Identitfier					
Fully Am & IO 🗸		·						
Search Rate 100	.000 Price	Admin Fee Points Exclude Fr						
Jearch Kate	Price	Excide Pr	Initial Package Review (Y/	N)? CCM Demo Custom Field				
Rate	↓₹						у	
Lock Period 1	Price 2	Product	Comment				Scenario Details	Next Steps
								Float Rate
7.250%	100.125	30 Yr. Fixed					ß	rioat Rate

## **Encompass Business Rules Applied**

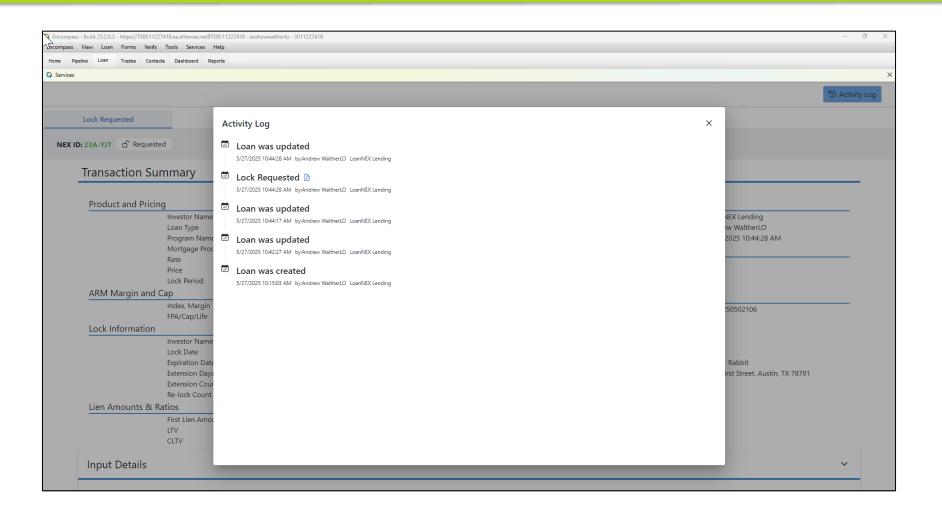
- If Lock Request is not available, the User will be notified, and Lock Request cannot be completed until the business rule is satisfied
- Lock status will remain as Not Locked until Lock Request can be executed
- Once business rule is satisfied, the User will repeat the Request Lock Action



### View Loan Record

Lock Requested						
D: 23A-YJT & Reque			🕒 Scenario Deta	1		
C Reque	sted		E Scenano Deta			
Transaction S	ummary					
Transaction 5	annary					
Product and Pric	ing		Requested On			
	Investor Name	LoanNEX Lending		Company Name	LoanNEX Lending	
	Loan Type	First Lien		Users Full Name	Andrew WaltherLO	
	Program Name	GOLD		Requested On	5/27/2025 10:44:28 AM	
	Mortgage Product Description	30 Yr. Fixed	Approved on			
	Rate	7.250%		Company Name		
	Price	100.125		Users Full Name		
	Lock Period	30		Approved on		
ARM Margin and	· · · · · · · · · · · · · · · · · · ·		Identifiers			
	Index, Margin			Originator Loan Number	TEST250502106	
	FPA/Cap/Life			Universal Loan Identifier		
Lock Information				Loan Number		
	Investor Name	LoanNEX Lending		Lock Number		
	Lock Date	5/27/2025 10:44:28 AM				
	Expiration Date	6/25/2025 11:59:00 PM		Borrower	Roger Rabbit	
	Extension Days	0		Address	123 First Street, Austin, TX 78701	
	Extension Count	0				
Lien Amounts &	Re-lock Count	0				
Lien Amounts a	First Lien Amount	\$1,050,000.00				
	LTV	70.00 %				
	CLTV	70.00 %				
	CEIV	10.00 %				
Input Details						$\sim$

# View Activity Log / Download Scenario PDF



# Encompass Ribbon Update and eFolder PDF

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		Contacts Dashboard Reports										
a Borrowers Roger Rabbi	t	~ 2								Open Web View Search A	liRegs 📫 efold	- <u>-</u>
123 First Street Austin, TX 78701		1 <sup>st</sup> Loan #: TEST250502106 Loan Amount: \$1,050,000.00		te: 7.250% Lock Requested	Est Closing Date: //		Archived					
	🔇 Enco	mpass eFolder			-					- 0	<	
Three-Day Disclosure Require		Documents Help			1							
Send Initial Disclosures		nts Preliminary Conditions Underwriting	g Conditions Post-Closing Conditions	Delivery Conditions Package	es History							
		ent Group (All Documents)		cking Order None			~					Task List
		ents (6)		in the second seco					Consent Req	uest eDisclosures Retrieve Document Manager File Manager Send	-	
		Name 🔺	Description	For Borrower Pair	Туре	Access	For Milestone	Status	Date		_	
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	-	LoanNex Files		Roger Rabbit	Needed	_P, AC, AE, CL, F						
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		Product and Pricing		Roger Rabbit		_P, AC, AE, CL, F		Received	05/2/725			
		Product and Pricing	Product and Pricing	All		_P, AC, AE, CL, F		Requested	d 05/27/25			
		Product and Pricing	Product and Pricing	All		_P, AC, AE, CL, F		Requested				
											-	
Forms Tools Services												
» Order Credit Report												
» Access Lenders											Date Stamp	Show All
<ul> <li>» Search Product and Prici</li> <li>» Request Underwriting</li> </ul>												
» Order Appraisal												
» Order Flood Certification												
» Order Title & Closing												
» Order Doc Preparation												
» Register MERS												
» Order AVM												
» Order Mortgage Insuran												
» Order Fraud/Audit Servic												
» Request HMDA Managem												
» Order Additional Service	2 Learn	n more								Close		
Show in Alpha Order	J Lean							_		Close		

#### LoanNEX PDF eFolder Placement: Record of Business and Lock Confirmation

- Record of Business is uploaded to the "Product and Pricing" folder (Unless otherwise defined by your Admin)
- Lock Ticket is uploaded to the "Lock Confirmation" folder (Unless otherwise defined by your Admin)

Docum	Documents Help ents Preliminary Conditions	Underwriting Conditions Post-Closing Condit	ons Delivery Conditions Package	s History								
Docu	nents View Standard View	~ 🔒 💿 🗹										
Docum	ent Group (All Documents)	~	Stacking Order None			~						
Docur	nents (8)				🛯 🖓 🗹 🗙 🐍	📧 🔒 🛛 eConsent	Request	eDisclosures	Retrieve	Document Manager	File Manager	Send
Att Fo	Name 🔺	Description	For Borrower Pair	Туре	Access	For Milestone	Status	Date				
			~	· · · · · ·		~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	~	= ~	1			
	LoanNex Files		Roger Rabbit	Needed	P, AC, AE, CL, F	New / Open			3			
2	LoanNex Files		All	Settlement Service	_P, AC, AE, CL, F		Received	05/27/25				
2	LoanNex Files		All	Settlement Service	_P, AC, AE, CL, F	New / Open	Received	05/27/25				
6	Lock Confirmation		All	Settlement Service	_P, AC, AE, CL, F	New / Open	Received	05/27/25				
	Product and Pricing		Roger Rabbit	Settlement Service	_P, AC, AE, CL, F	Process						
	Product and Pricing	Product and Pricing	All	Settlement Service	_P, AC, AE, CL, F	New / Open	Requested	05/27/25				
	Product and Pricing	Product and Pricing	All	Settlement Service	_P, AC, AE, CL, F	📃 New / Open	Requested	05/27/25				
	Product and Pricing	Product and Pricing	All	Settlement Service	_P, AC, AE, CL, F	📃 New / Open	Requested	05/27/25				

# Submit a Case to LoanNEX Support

- 1. Select the appropriate email address below:
  - Client Support / Configuration Settings: <u>support@loannex.com</u>
  - Eligibility & Pricing Inquiries: <u>investorsupport@loannex.com</u>
  - Sales: <u>sales@loannex.com</u>
  - General Inquiries: info@loannex.com
  - Billing Inquiries: <u>support@loannex.com</u>
- 2. Include Contact Information: Name, Company Name, Email, Telephone
- 3. Include a detailed description of your Case
- 4. A Case will be created, and the appropriate LoanNEX Team member notified
- 5. LoanNEX will respond within one business day to address your Case