# 

## LoanNEX TPO Connect User Guide March 2025

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  - Register Product
  - Save to LOS/Request Lock
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  - View Lock Request in Encompass
  - Complete Lock Approval
  - Access Lock Confirmation

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  - Extension Request
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Select the link to go to the corresponding page in this document

#### **TPO Connect User**

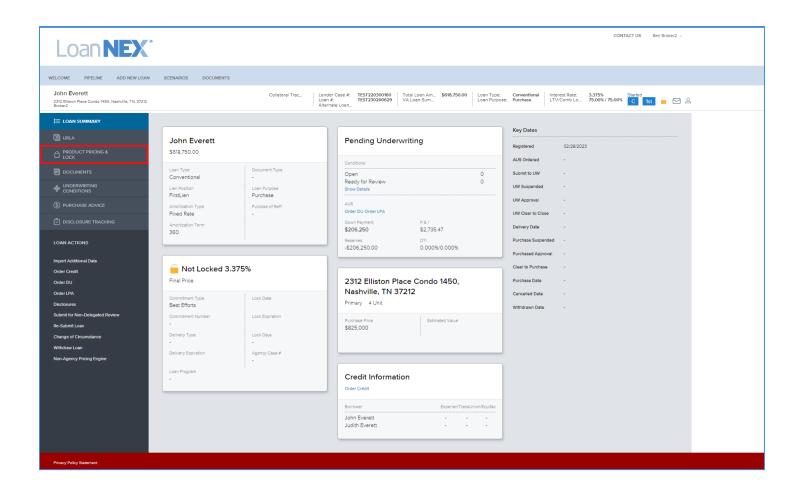


- 1. User accesses LoanNEX in Encompass TPO Connect
- 2. User completes additional loan fields, not populated by the URLA
- 3. User selects Get Price
- 4. User reviews eligible Product and Pricing Options
- 5. User completes Eligibility Q&A
  - ➤ Eligibility Q&A soft guidelines can include responses with pricing impact
- 6. User Takes Action (Save to LOS, Request Lock)
  - Encompass business rules are applied for requested Action
- 7. User can view the loan record and status
  - User can view the loan Activity Log and download PDF

#### Access LoanNEX Inside TPO Connect

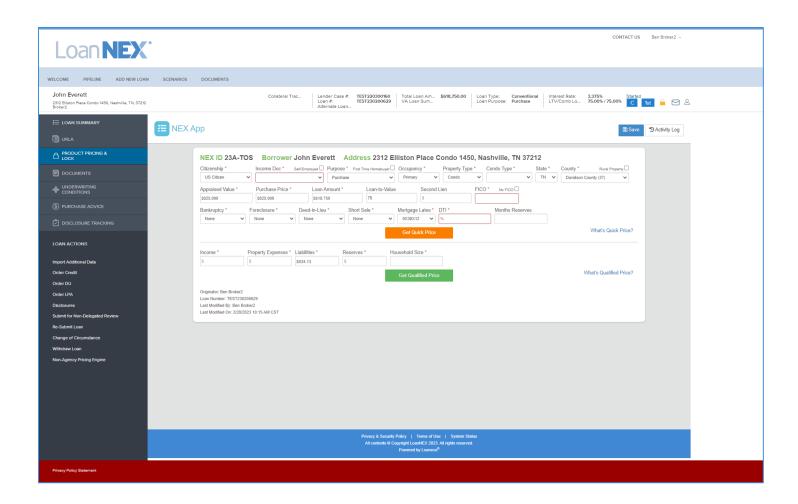


LoanNEX can be configured as your Primary PPE engine or Supplemental within Loan Actions



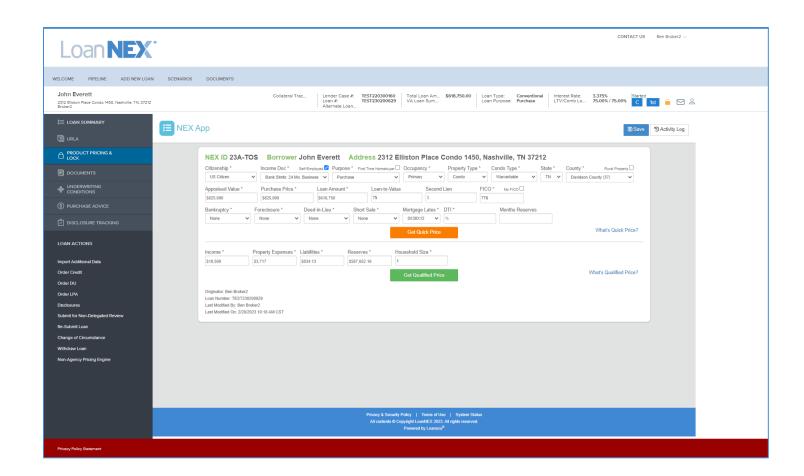
# Complete Additional Loan Fields-Not Populated by URLA





## Select Get Qualified Price

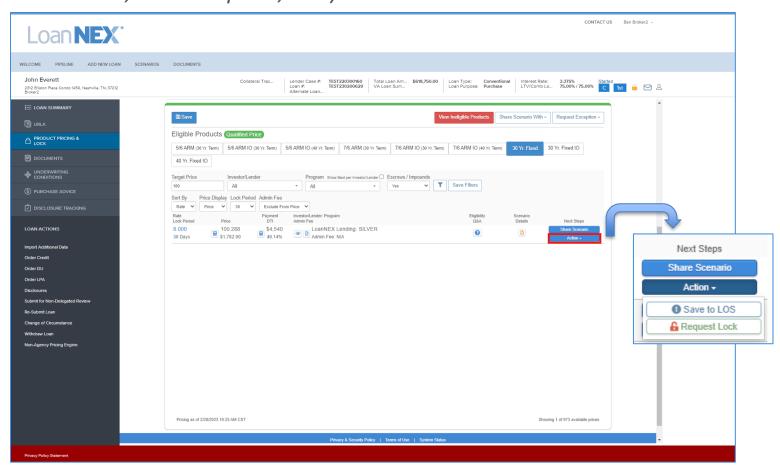




## View Eligible Product and Pricing Options

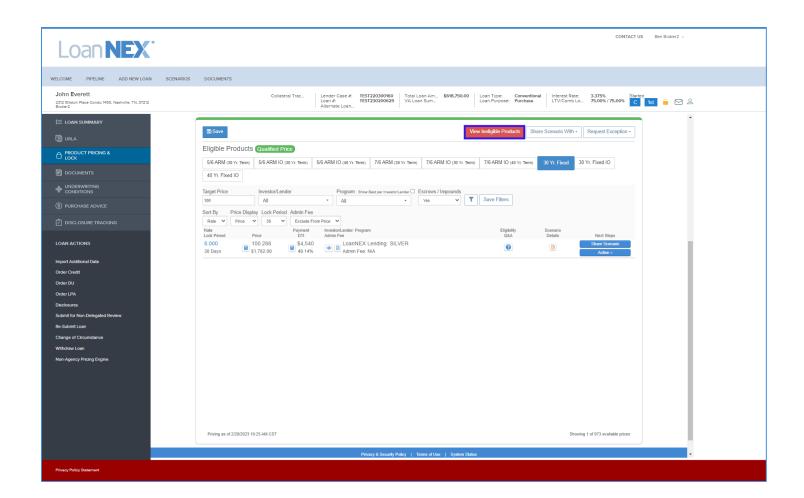


Note: Action button labels are configurable by the Buyer (Submit to LOS, Register Product, Lock Request, etc.)



## View Ineligible Products

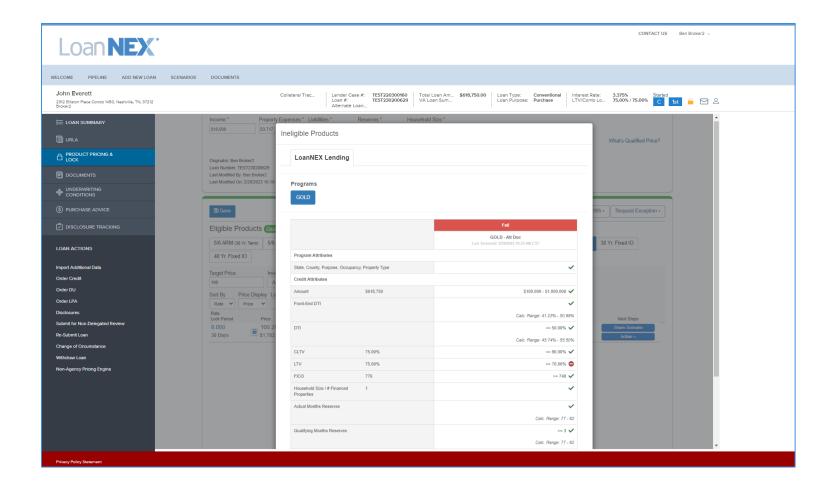




## View Ineligible ("Fail") Parameters



Note: Program Guidelines are shown in the Ineligible ("Fail") parameters

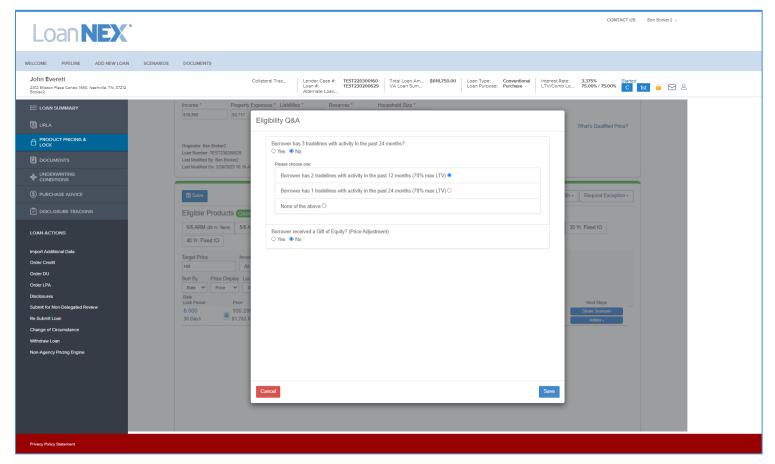


#### User Completes Eligibility Q&A



#### Notes:

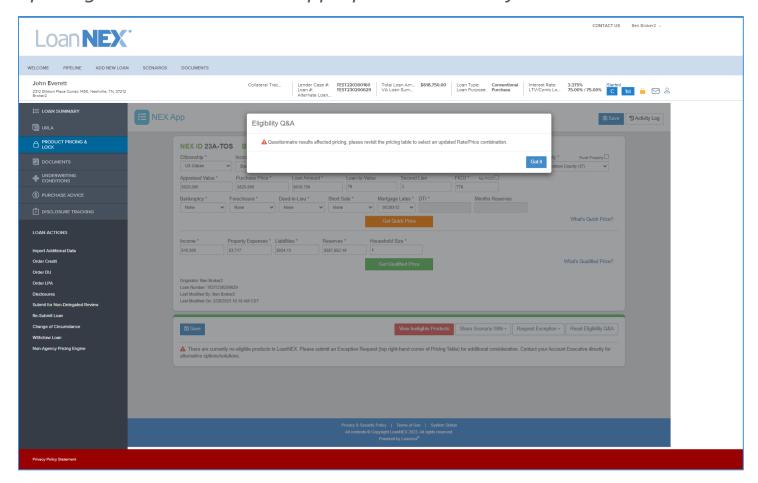
- Once Product and Pricing are selected, Eligibility Q&A must be completed by the User to select an Action
- User will select Save before exiting Eligibility Q&A



## Eligibility Q&A Responses

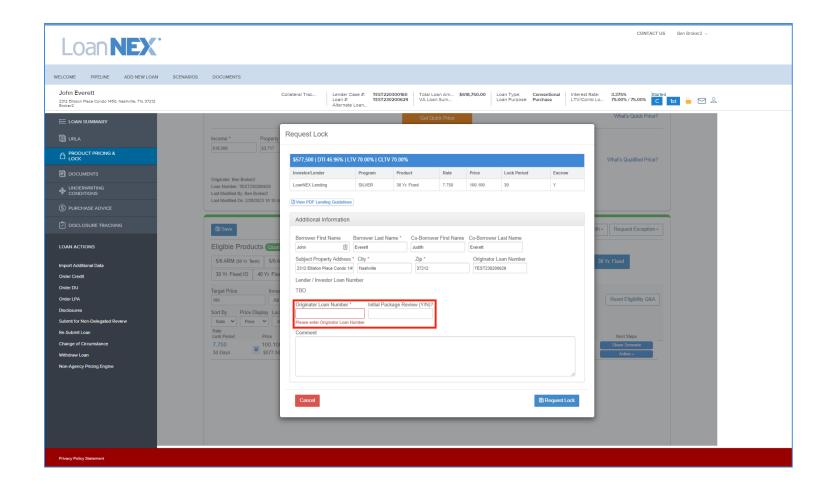


Note: If an Eligibility Q&A answer has a pricing impact, the User will be directed to review revised pricing table and make the appropriate selection for their loan



### Take Action (Save to LOS, Request Lock)



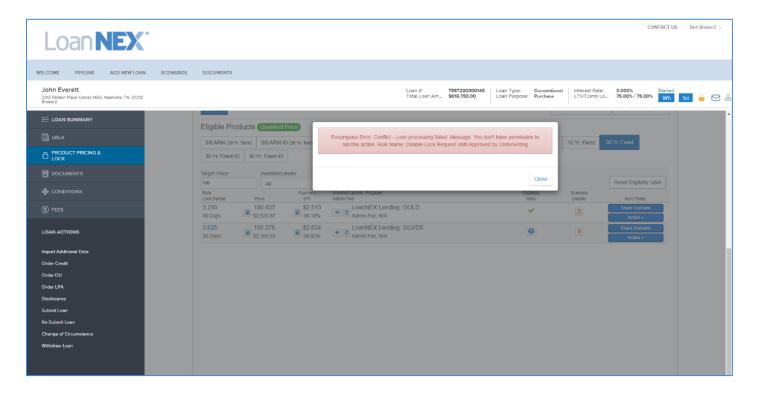


#### Encompass Business Rules Applied



#### Notes:

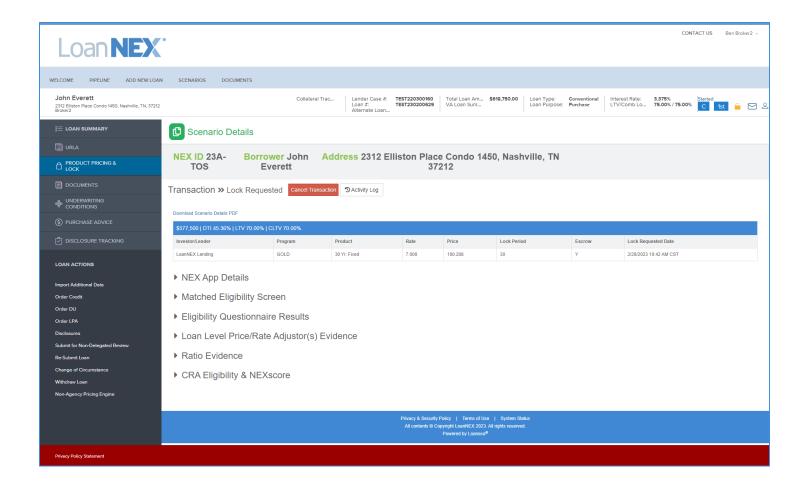
- If Lock Request is not available, the User will be notified, and Lock Request cannot be completed until the business rule is satisfied
- Lock status will remain as Not Locked until Lock Request can be executed
- Once business rule is satisfied, the User will repeat the Request Lock Action



#### View Loan Record

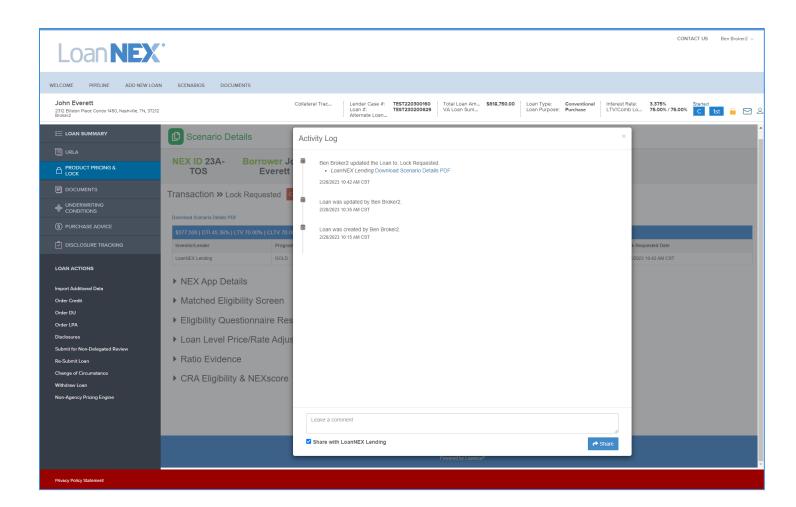


Note: The User will see the Lock Requested data, date, and time of request



### View Activity Log / Download Scenario PDF





#### **Approve Lock Request Process**



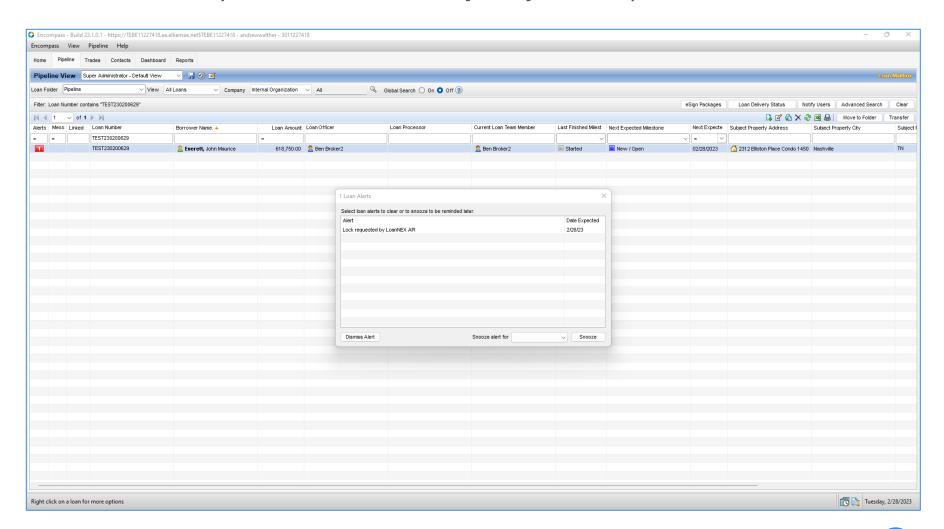
- 1. Receive Lock Request Notification and access LoanNEX through Encompass Services
- View Lock Requested loan
  - View Lock Request Details (LLPA's, Doc Type, Program)
- 3. <u>Complete Lock Approval</u>
  - Confirm Lock Approved in LoanNEX Qualifier
  - View Lock Approved Loan details
- 4. Secondary Registration Populated in Encompass
  - LoanNEX lock confirmation populates eFolder labeled as Product and Pricing

Select the link to go to the corresponding page in this document

#### Lock Desk User

#### Access Loan Pipeline in Encompass

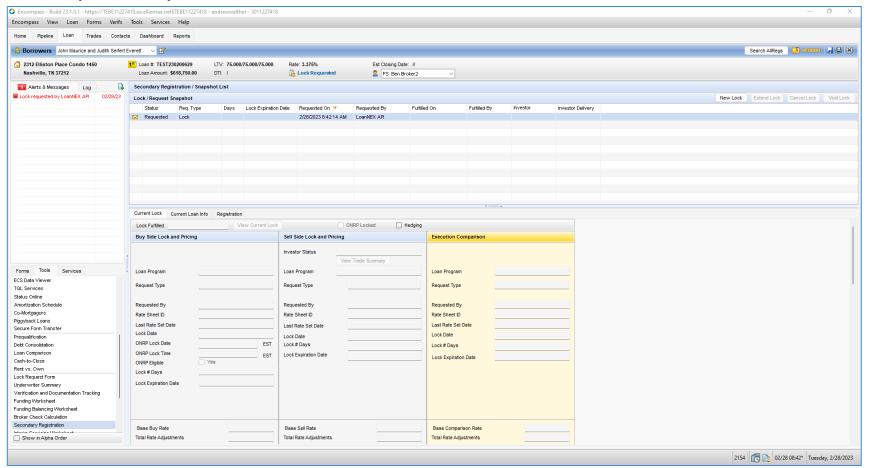
#### Note: Secondary Lock Desk will be notified of Lock Request



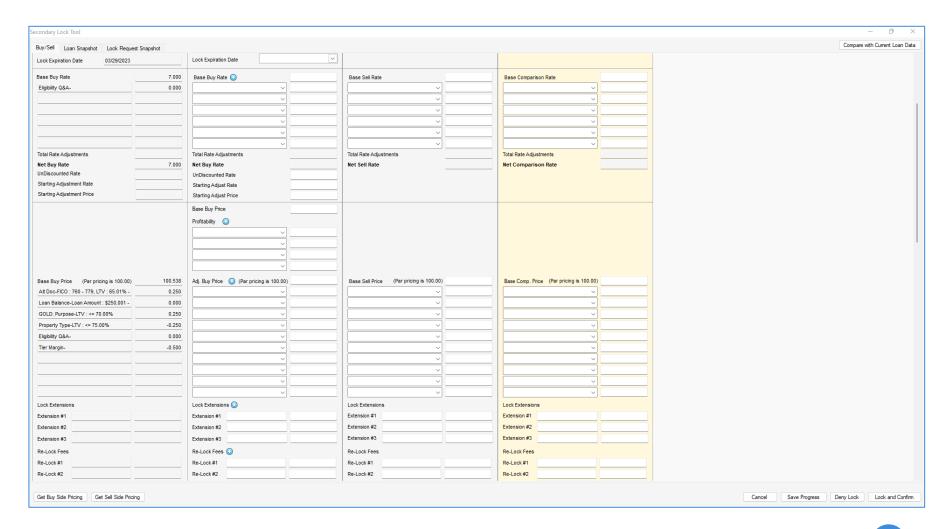
#### View Lock Requested Loan

#### Notes:

- Lock Request available in Secondary Registration
- Requested by shows LoanNEX API

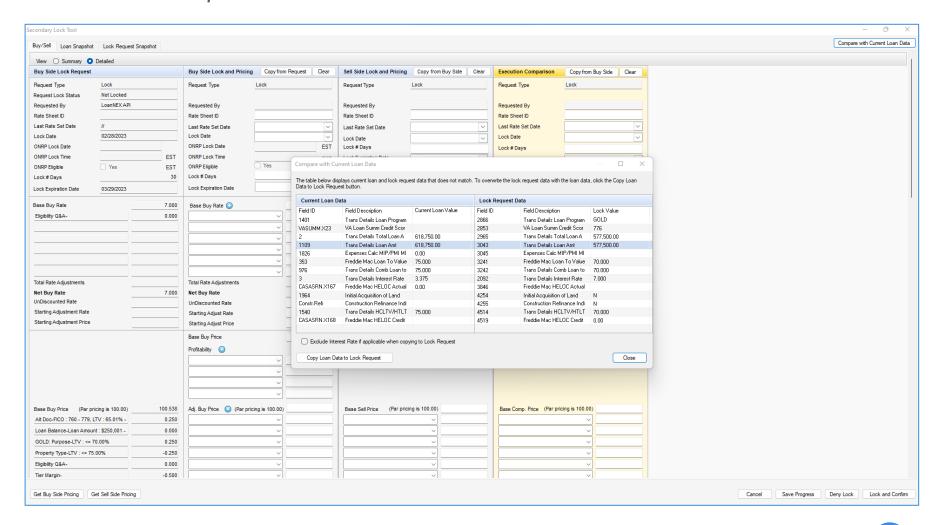


#### View Lock Request Details (LLPA's, Doc Type, Program)



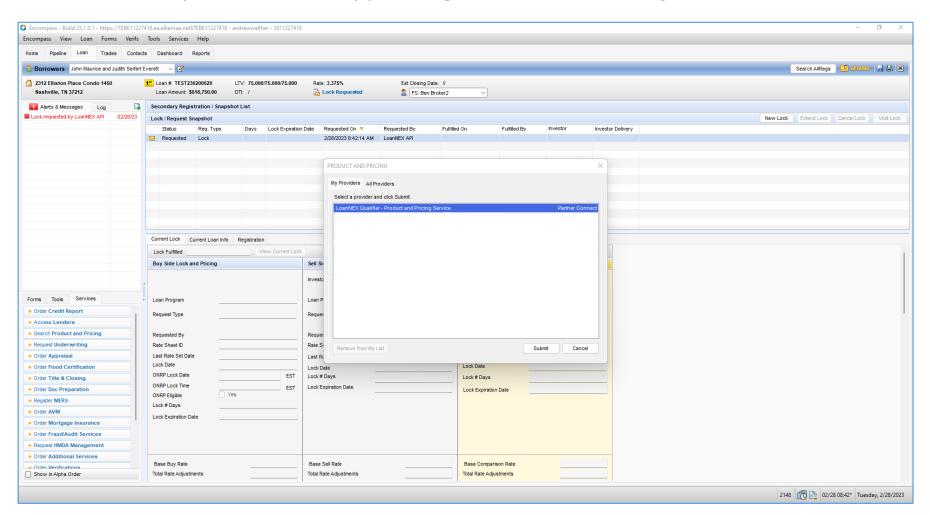
#### Compare Current Loan and Lock Request Data

#### Note: Loan Request Data does not override current loan data



## Complete Lock Approval

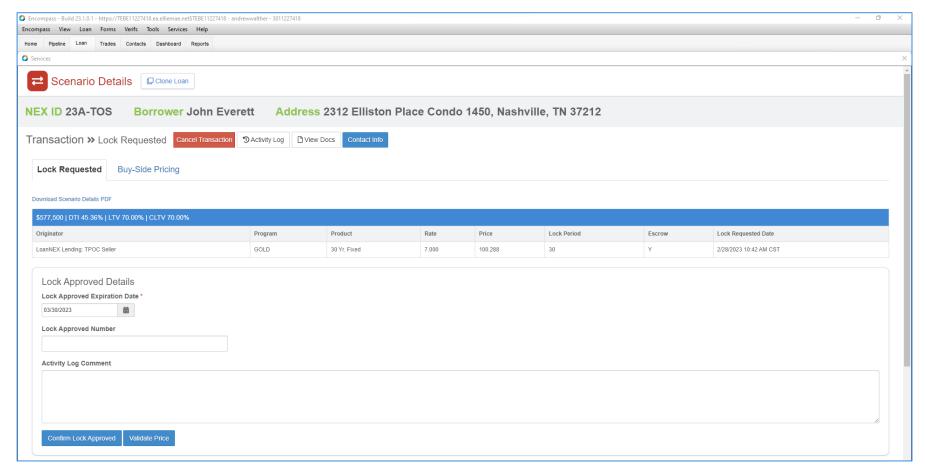
Note: To complete the Lock Approval go to LoanNEX Qualifier in Services tab



#### Approve Lock

#### Notes:

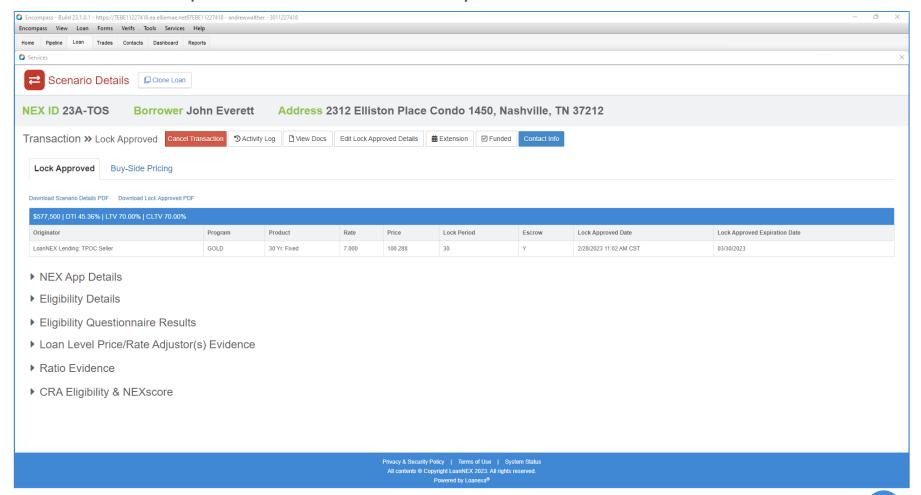
- Enter Lock Approved Details, if applicable
- Select Confirm Lock Approved button



#### Lock Desk User

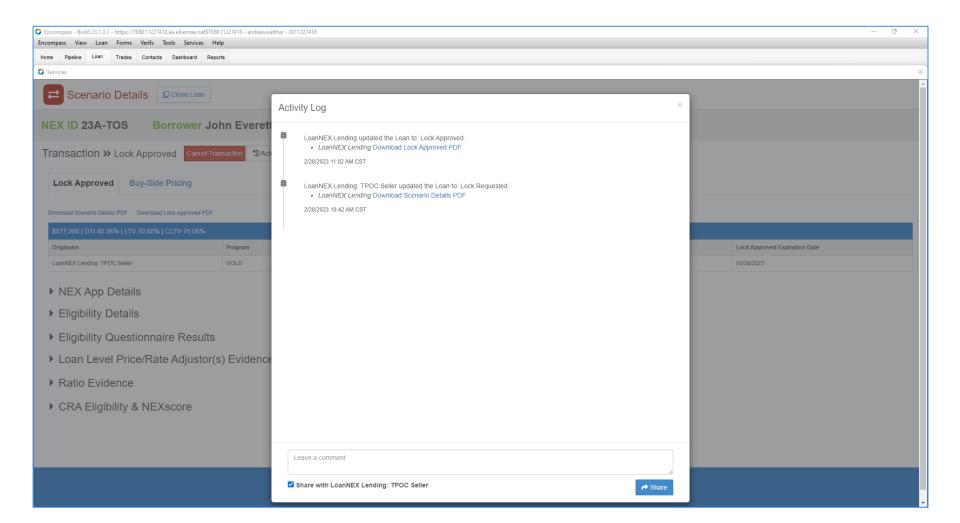
#### View Lock Approved Loan Details

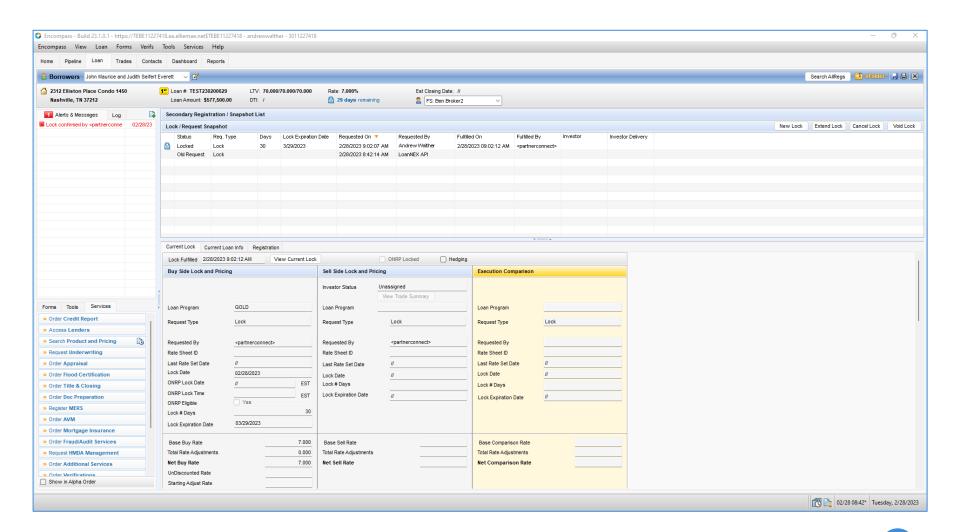
Note: LoanNEX Lock Confirmation is available to TPOC User automatically in TPOC with updated lock status and expiration date



#### Lock Desk User

#### View Activity Log and Download PDF



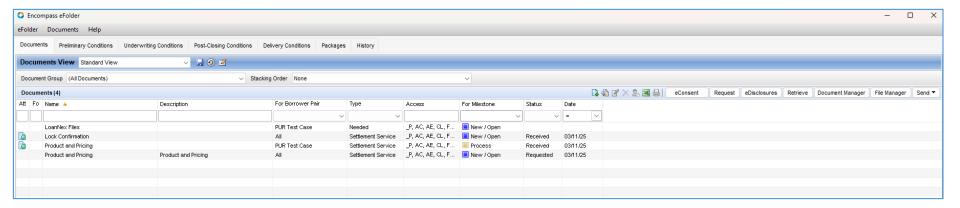


## LoanNEX PDF eFolder Placement: Record of Business and Lock Confirmation



#### Notes:

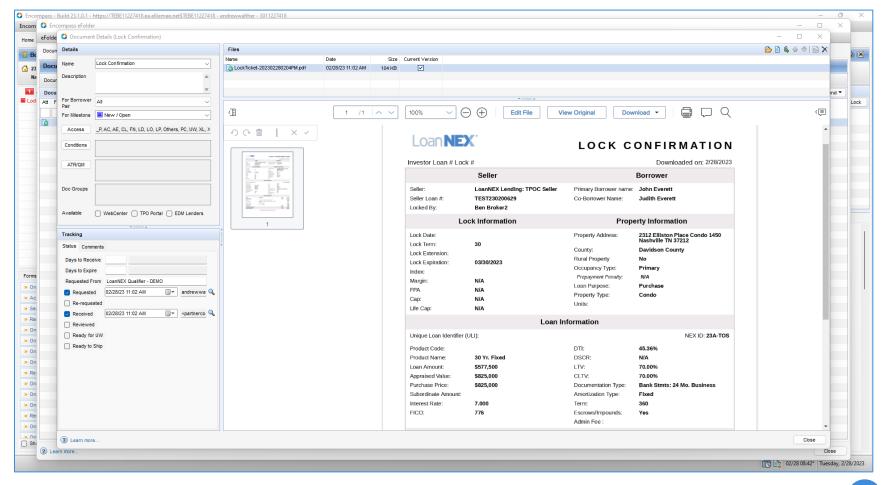
- Record of Business is uploaded to the "Product and Pricing" folder
- Lock Ticket is uploaded to the "Lock Confirmation" folder



## **Lock Confirmation**

#### Notes:

- Sample Lock Confirmation
- TPOC User Lock Confirmation automatically populated in TPOC



#### **Additional TPO Connect User Actions**

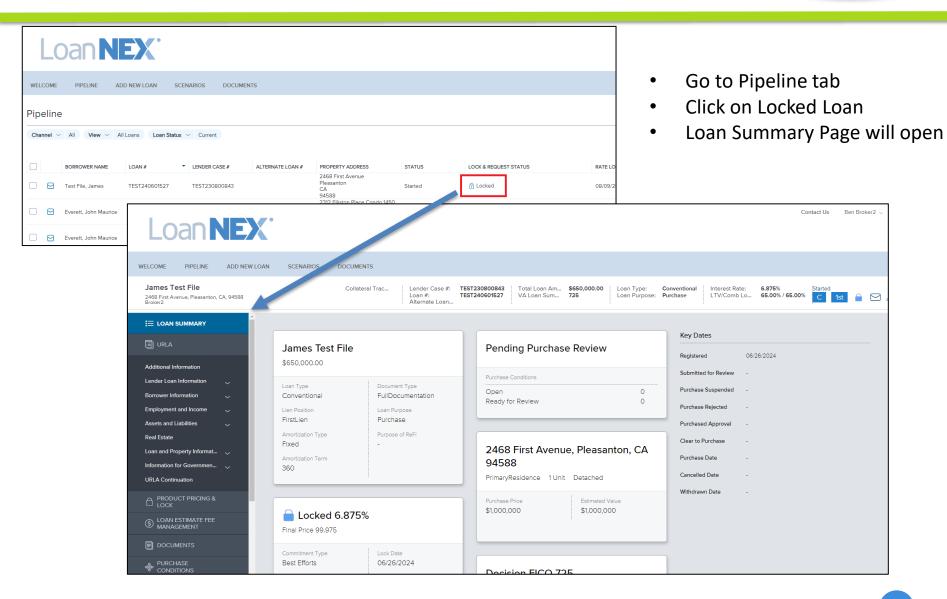


- 1. Seller Modifications
- 2. <u>Extension Request</u>

Select the link to go to the corresponding page in this document

#### Seller Modifications: Open Locked Loan from Pipeline

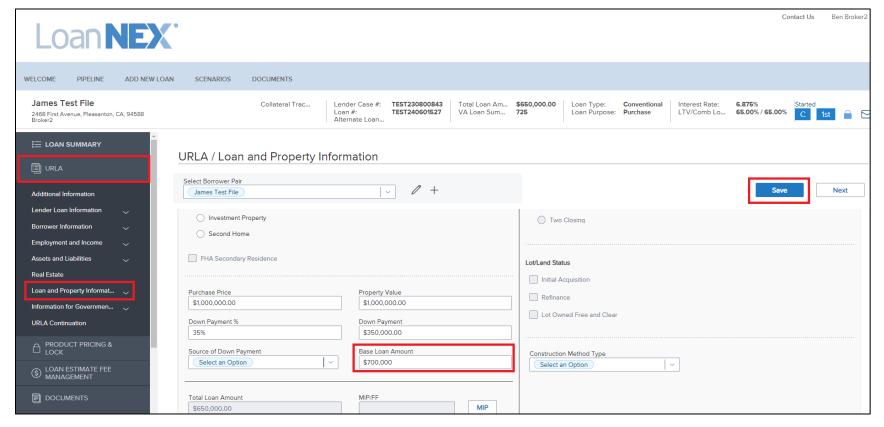




#### Seller Modifications: Update and Save Loan File



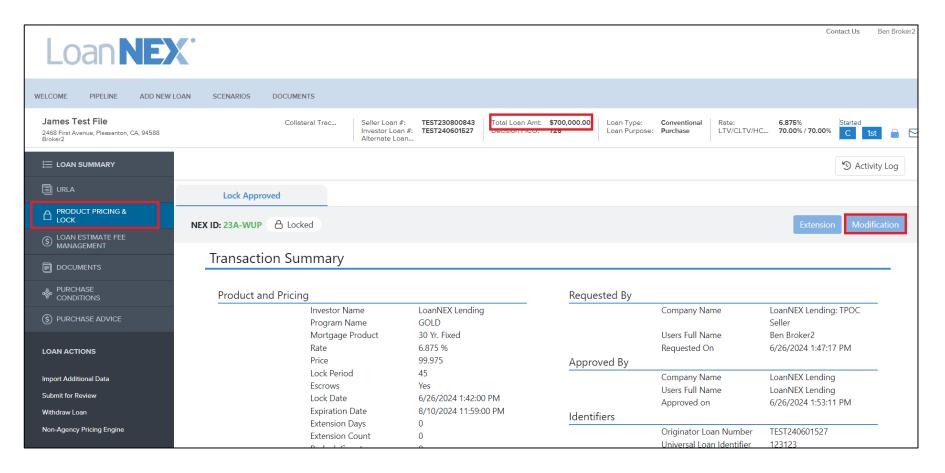
- Update the appropriate Loan Information for the Modification Request
- Save the updated Loan Information
- Success message will show information was Saved



#### Seller Modifications: Access LoanNEX



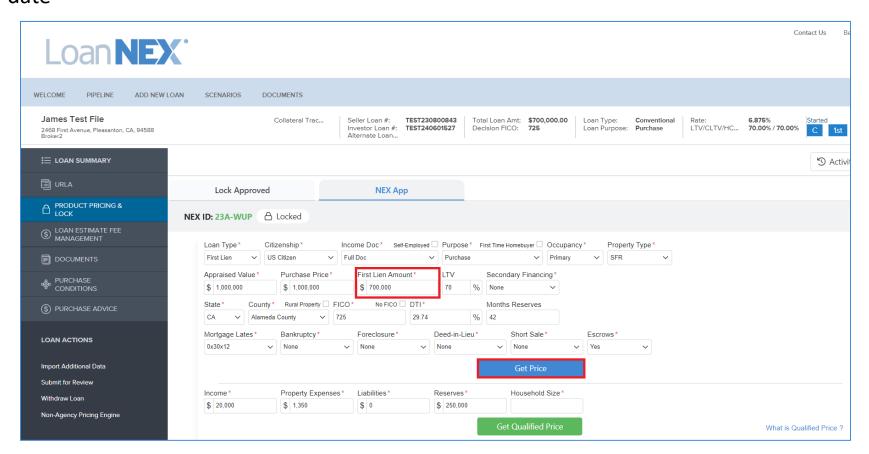
- Modification may be displayed but is not approved
- Select Modification button



#### Seller Modifications: Get Price for Modified Loan



Note: pricing reflected will be based on historical eligibility and pricing from the original lock date

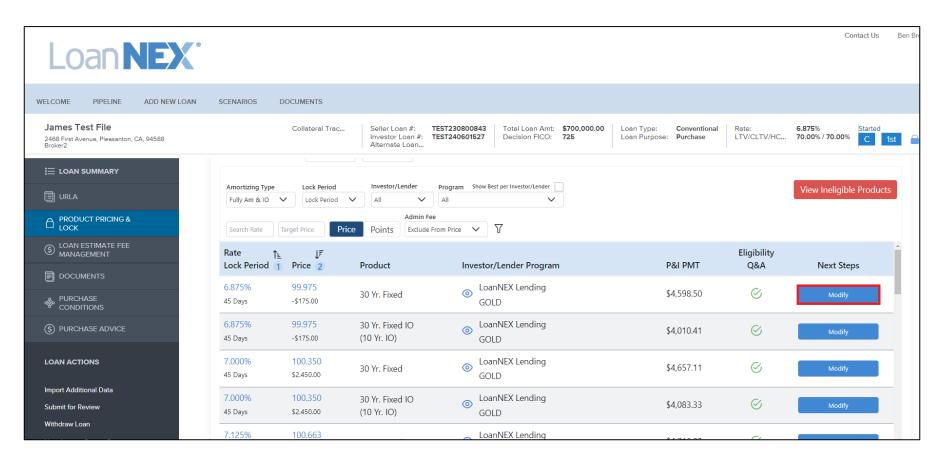


Note: pricing reflected will be based on historical eligibility and pricing from the original lock date

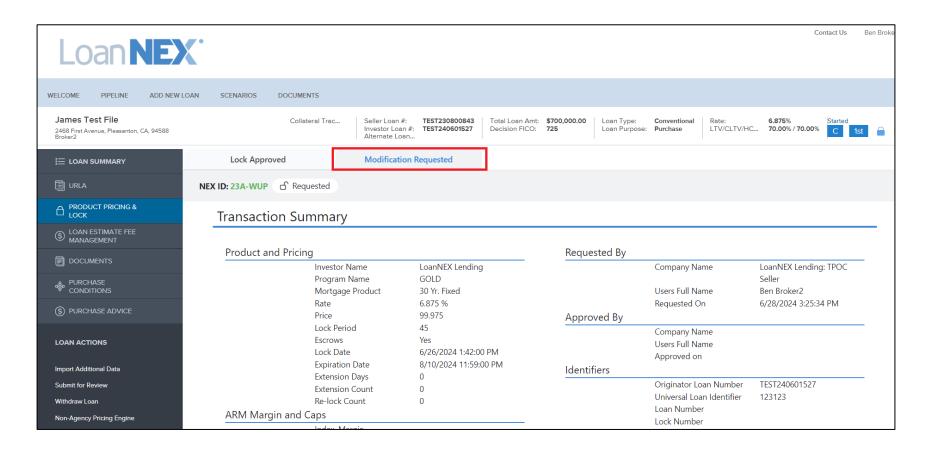
#### Seller Modifications: Request Modification



- Find same Rate and Lock Period
- Select Modify button

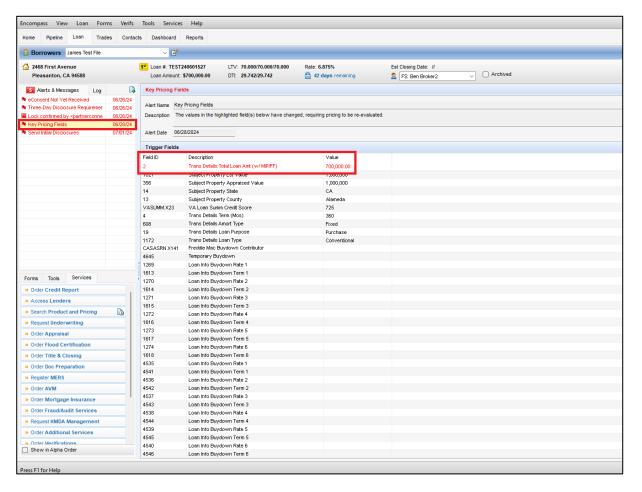


- LoanNEX will show Modification Request
- No updates will be made to the Loan Summary until the Modification is Approved



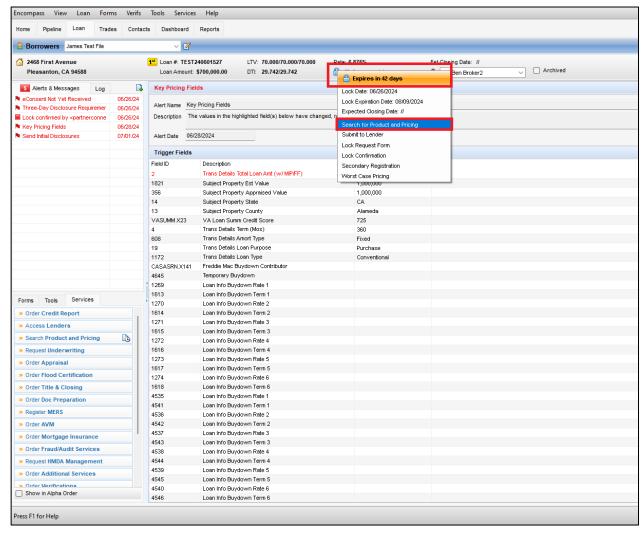
#### Seller Modifications: View Pricing Field Updates

- Secondary Lock Desk will receive email notification for Modification Request
- Login to Encompass and select the Loan from the Pipeline
- Review the Key Pricing Fields Alert



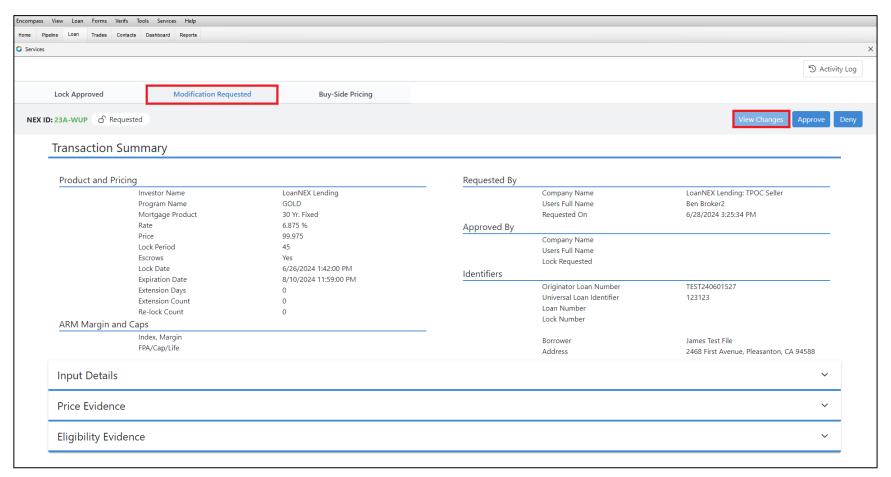
#### Seller Modifications: Access LoanNEX to Validate Lock

Validate Lock by selecting Search in Product and Pricing



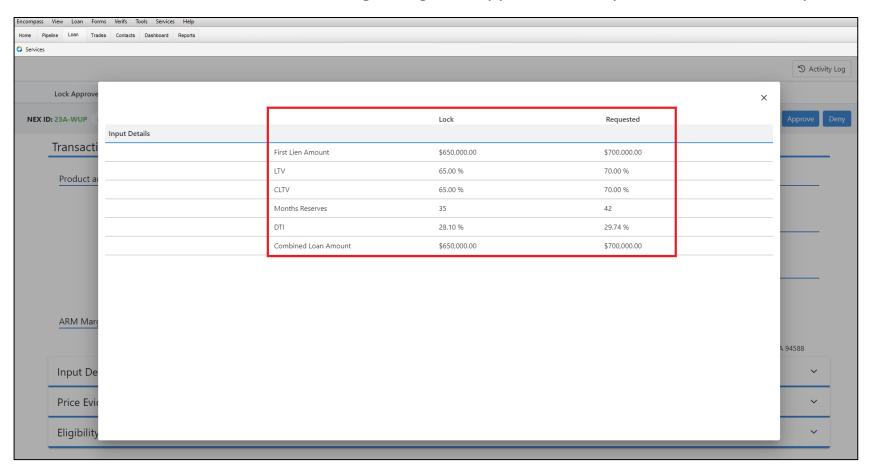
## Seller Modifications: View Changes for the Modification

- Transaction Summary shows Modification Request
- Select View Changes button



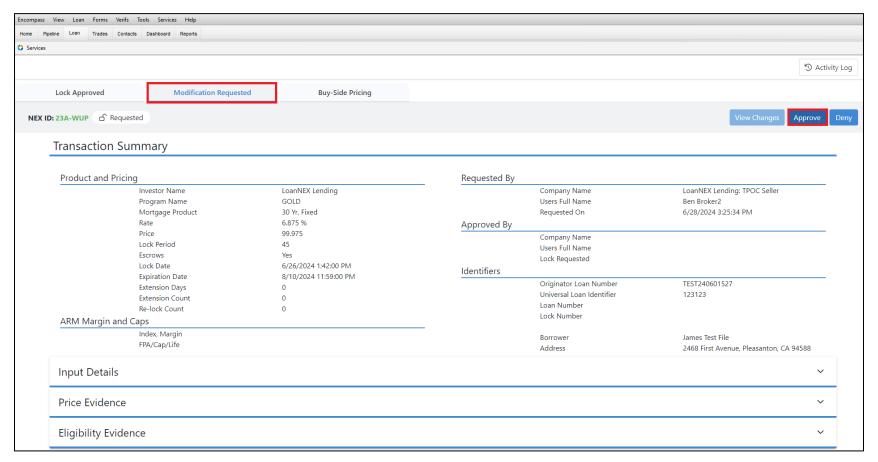
## Seller Modifications: View Changes

- Displays Locked vs. Requested Loan Information
- Close window when done reviewing changes to Approve or Deny the Modification Request



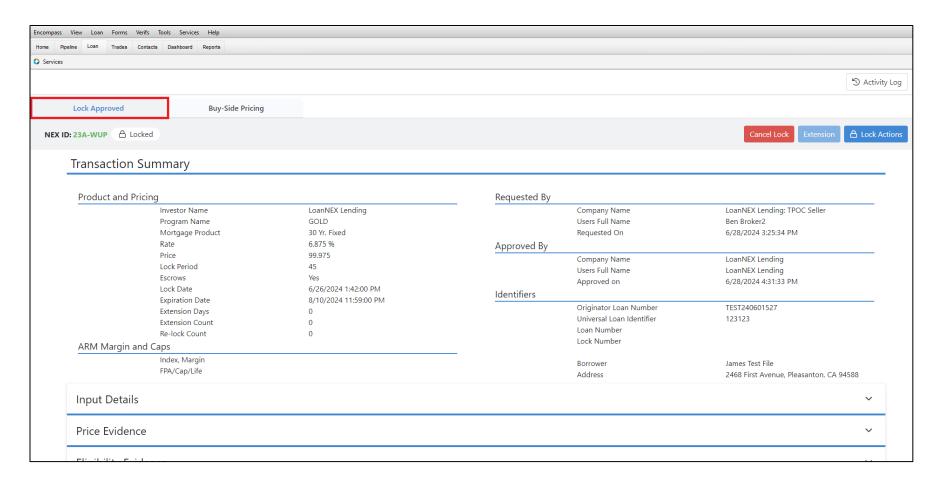
## Seller Modifications: Approve Modification Request

- While on the Modification Request tab, select the Approve button
- Transaction Summary shows Lock Approved



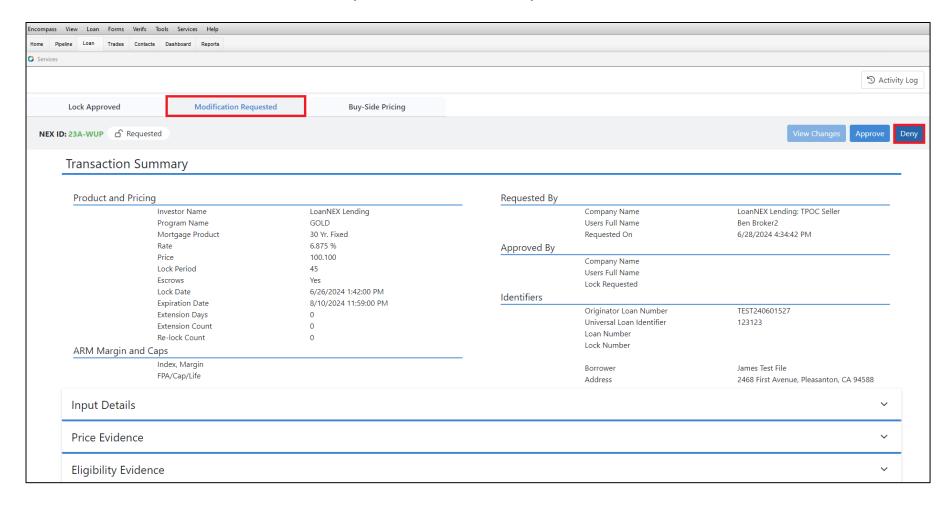
## Seller Modifications: Approve Modification Complete

Transaction Summary shows Lock Approved tab with modified Loan information



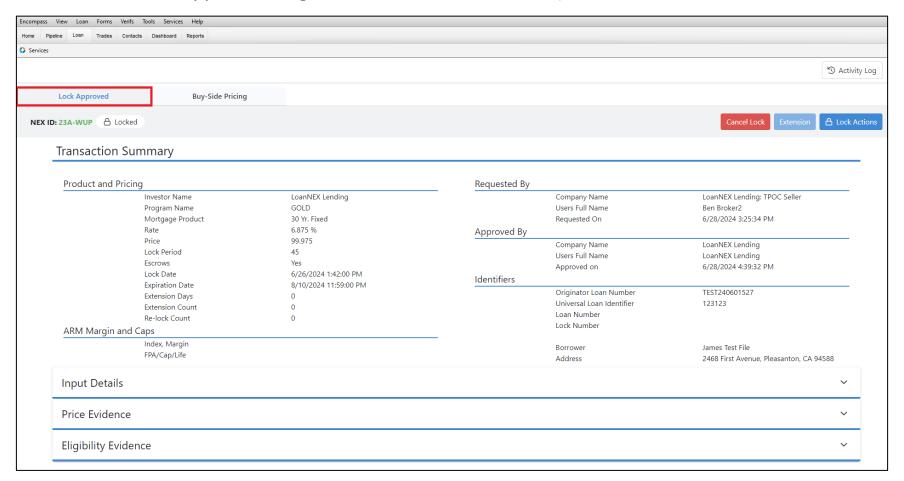
## Seller Modifications: Deny Modification Request

While on the Modification Request tab, select Deny button



## Seller Modifications: Deny Modification Request

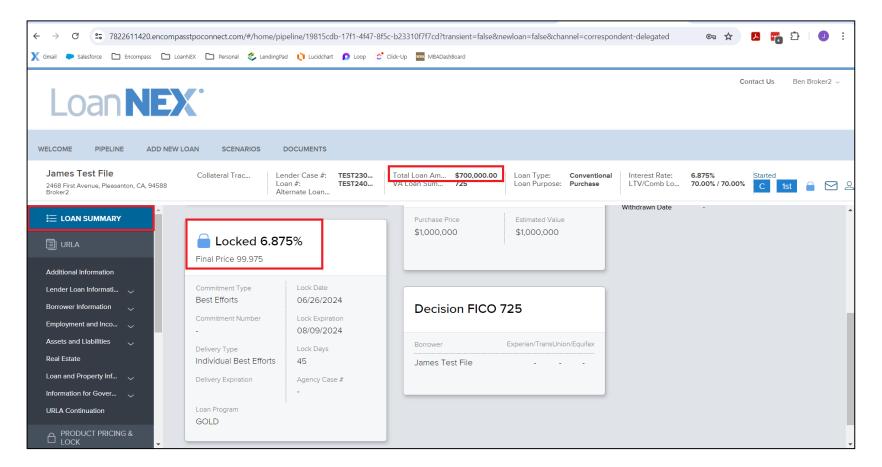
 Transaction Summary shows Lock Approved tab with ORIGINAL Loan information (no modification applied to original Locked Loan information)



## Seller Modifications: Modification Approved



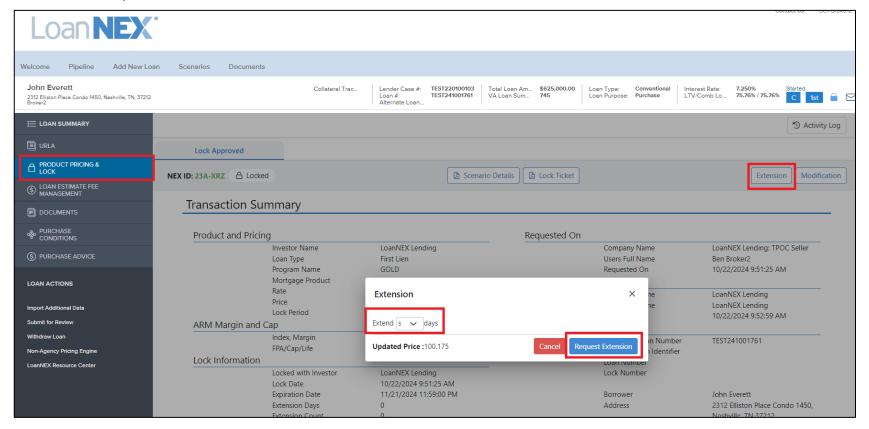
- Broker will receive email notification of Modification Approved
- TPO Connect Loan Summary reflects modified Loan information in Locked status



# Seller Extension Request



- View Loan Details in Product Pricing and Lock
- Select Extension button
- Enter Extension Days
- Select Request Extension button



## **Additional Lock Desk Actions**



- 1. Modify Lock Request (prior to Lock Confirmation)
- 2. Modify Lock Approved Loan
- 3. Void Lock Action

Select the link to go to the corresponding page in this document

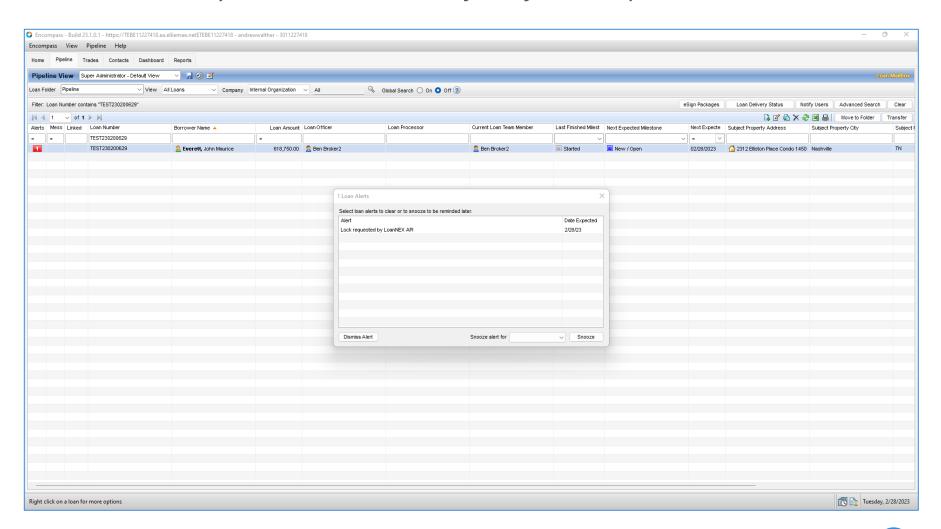
# **Modify Lock Request Prior to Lock Confirm**

- 1. Access Loan Pipeline in Encompass
- 2. View Lock Requested Loan
  - View Lock Request Details (LLPA's, Doc Type, Program)
  - Compare Current Loan and Lock Request Data
- 3. Access LoanNEX through Encompass Services
- 4. Complete Modify Lock Request
  - Enter Modify Lock Details
  - Select Approve Modification

#### Lock Desk User

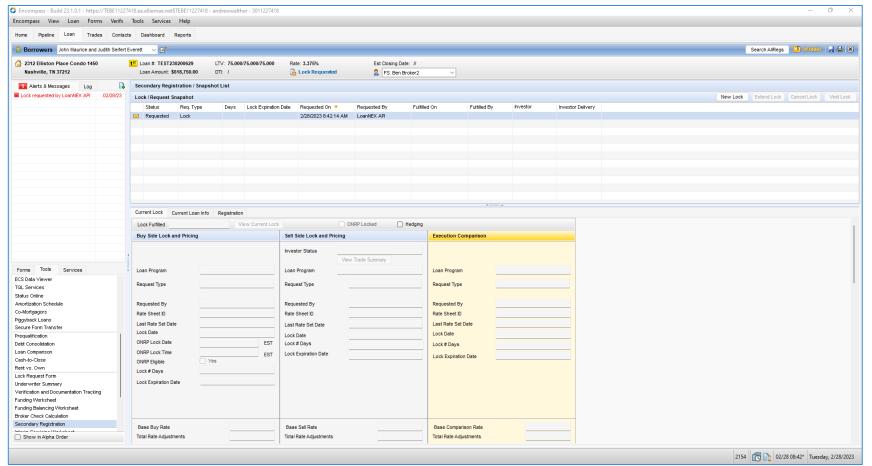
# Access Loan Pipeline in Encompass

## Note: Secondary Lock Desk will be notified of Lock Request



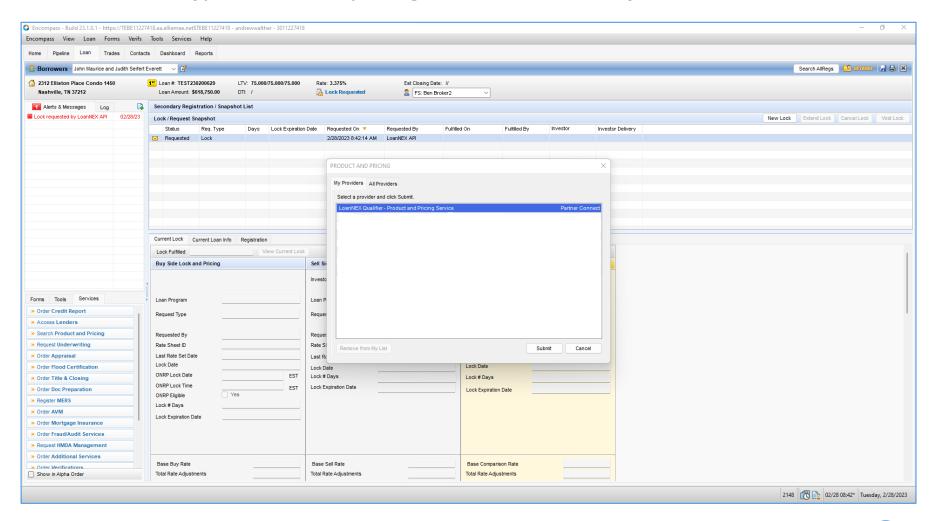
# View Lock Requested Loan

- Lock Request available in Secondary Registration
- Requested by shows LoanNEX API



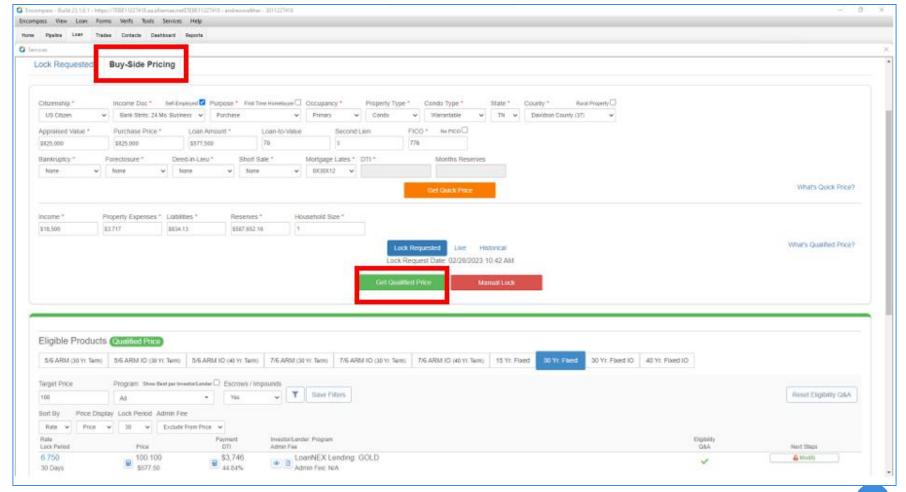


## Note: To modify the Lock Request go to LoanNEX Qualifier in Services tab



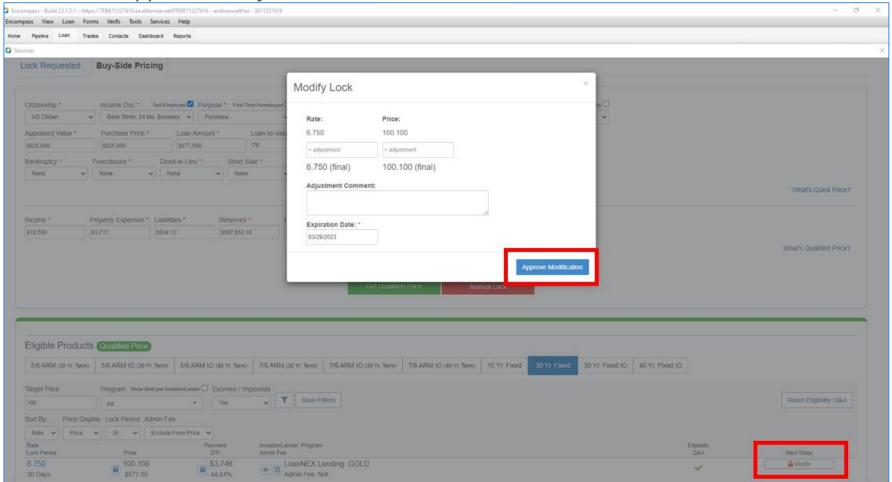
# Modify Lock Request

- Select Buy Side Pricing tab, loan details will populate
- Select Get Qualified Price



# Modify Lock Request

- Select Next Step "Modify" and enter Modified Lock Details (Ex: manual LLPA)
- Select Approve Modification



# **Modify Lock Approved Loan**



## TPO Connect User

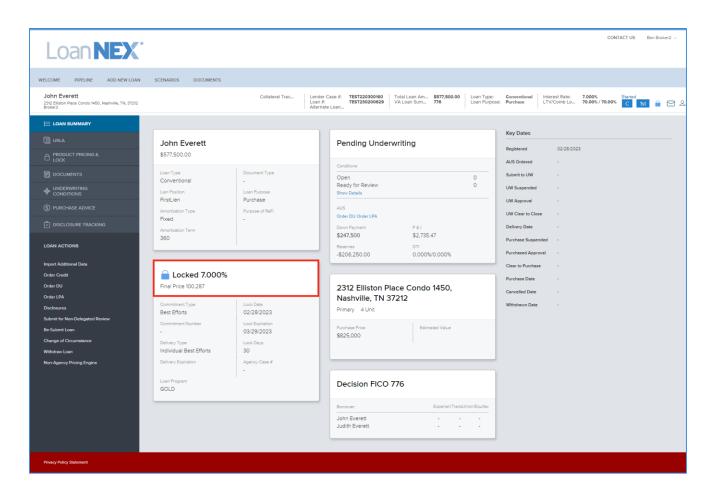
- Access Loan Summary
- Request Modification

## 2. Lock Desk User

- View Modification Request Details
- Select Approve Modification
- 3. Records display as with standard Lock Approval
  - Transaction Summary, Activity Log, PDF Download
  - Secondary registration populated in Encompass
  - Lock Confirmation Populates eFolder as Product and Pricing

# Access Loan Summary in TPO Connect

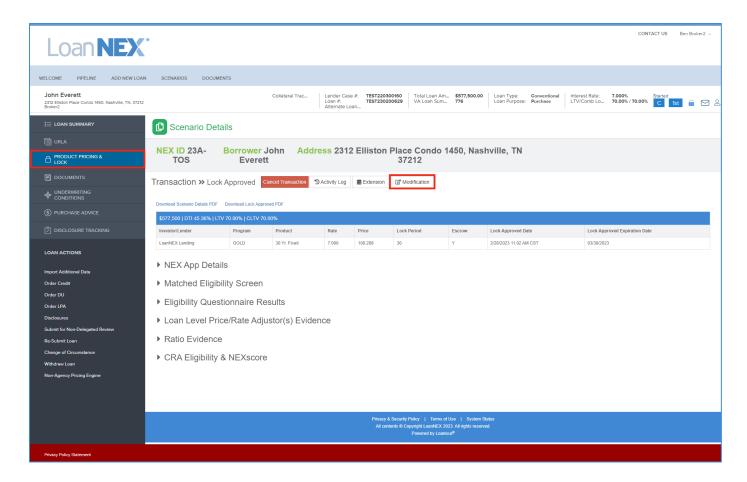




# Modify Lock Approved Loan



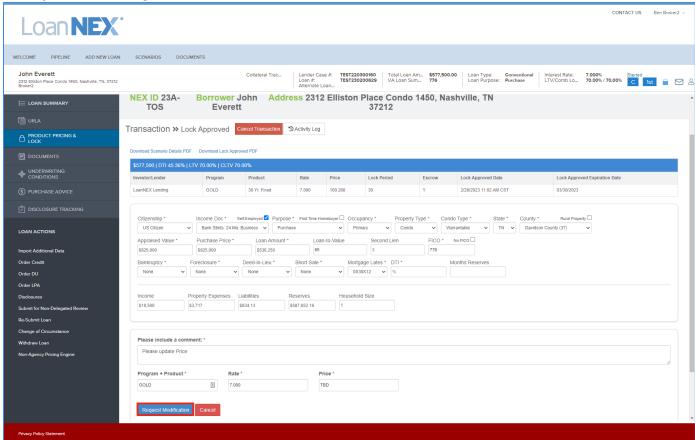
- Select Product Pricing & Lock section
- Select Modification button



# Request Lock Approved Modification



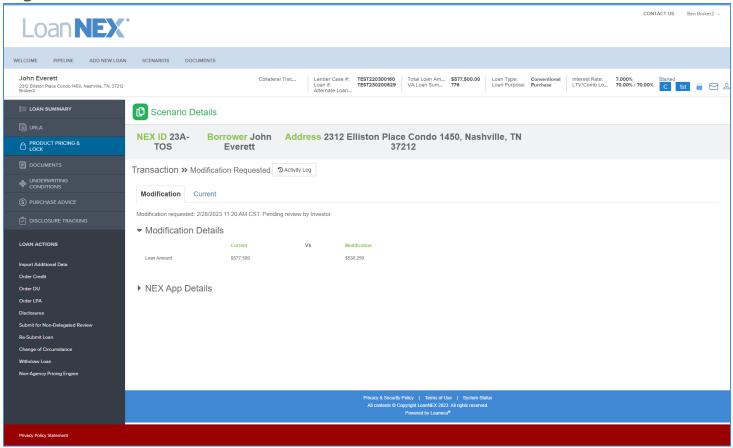
- Enter modification details; all fields required (Comment, Program + Product, Rate, Price)
- Select Request Modification button



# View Lock Approved Modification Request Summary



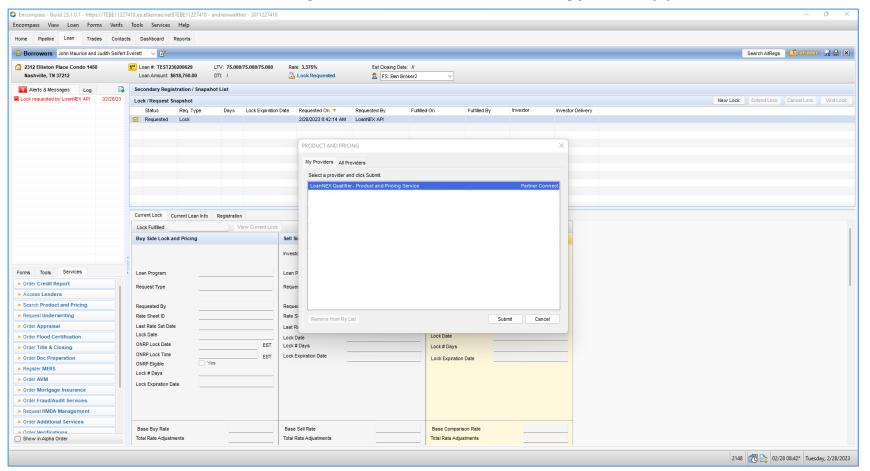
- Modification Details include requested date and time
- Approved Lock Loan details, prior to the modification request, are available by selecting the Current tab



#### Lock Desk User

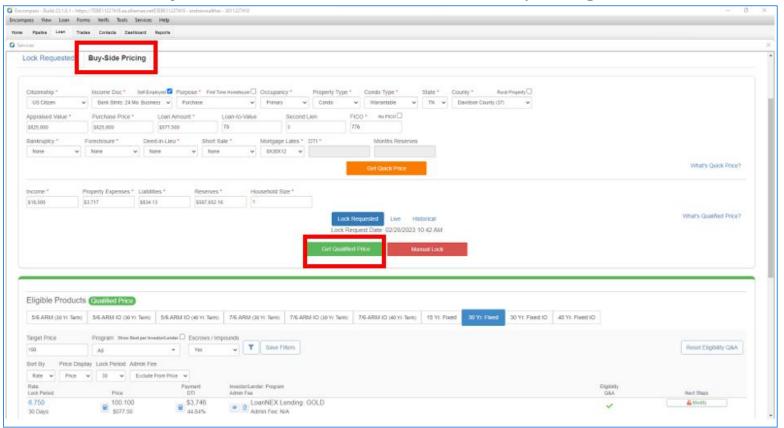
# Access Loan Pipeline in Encompass

- Secondary Lock Desk will be notified of Modification Request
- Go to the LoanNEX Qualifier Services tab to modify the Approved Lock



# **View Modification Details**

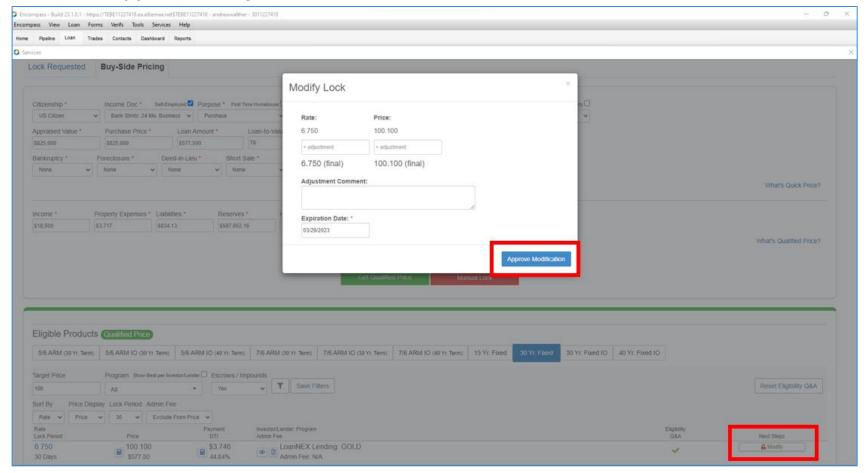
- View Modification Details
- Select Get Qualified Price button to view current pricing



#### Lock Desk User

# Approve Lock Modification

- Select Next Step "Modify" and enter Modified Lock Details (Ex: manual LLPA)
- Select Approve Modification



## **Void Lock Action**

- LoanNEX **Void** Lock Action **applies to** the **latest lock action** on a loan file (i.e., only one lock action can be voided at a time)
- LoanNEX Void Lock Action functionality can be utilized by Buyer Users, on Lock Approved Loans, for the following Lock Actions:
  - Extensions
  - Approved Buyer Modifications
  - Approved Seller Modifications
  - Backdating of Locks
  - Cancelling of Locks

#### • Important Notes:

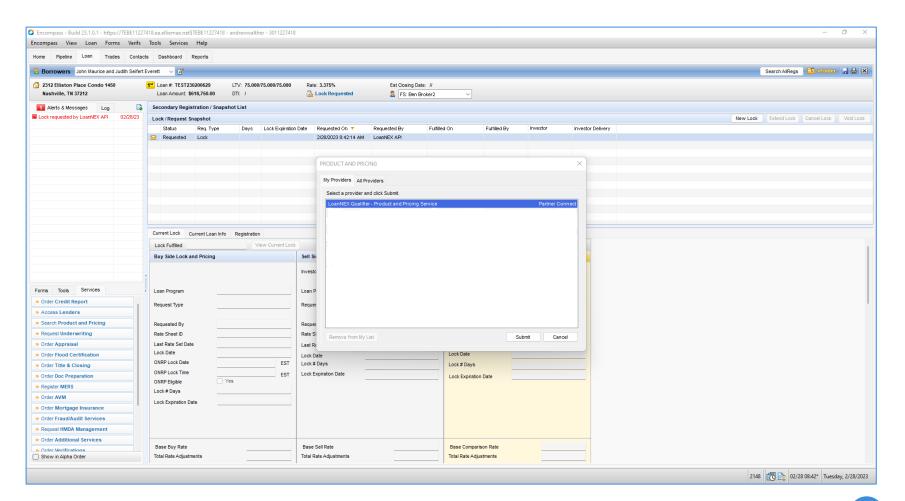
- Void initial Lock is **not** available in the **Encompass Integration**
- **Deny** should be used to reject loans in a **Requested** status (i.e., do NOT use the Void function). This applies to the following statuses: Lock Requested, Extension Requested, Seller Modification Requested.

#### Lock Desk User

# Void: Access Loan Pipeline in Encompass

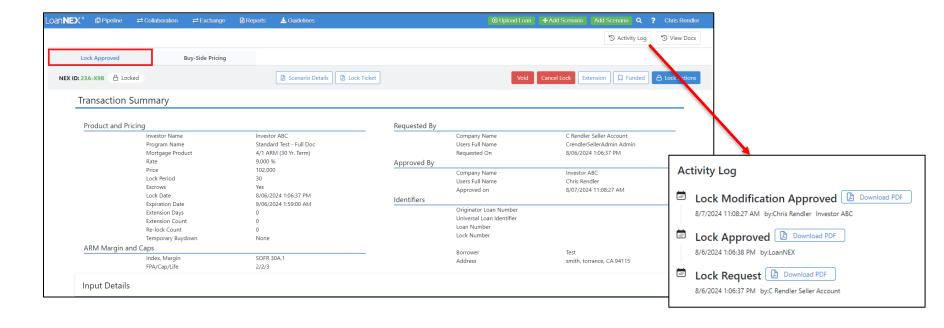
#### Notes:

Go to the LoanNEX Qualifier Services tab to Void the Approved Lock Action



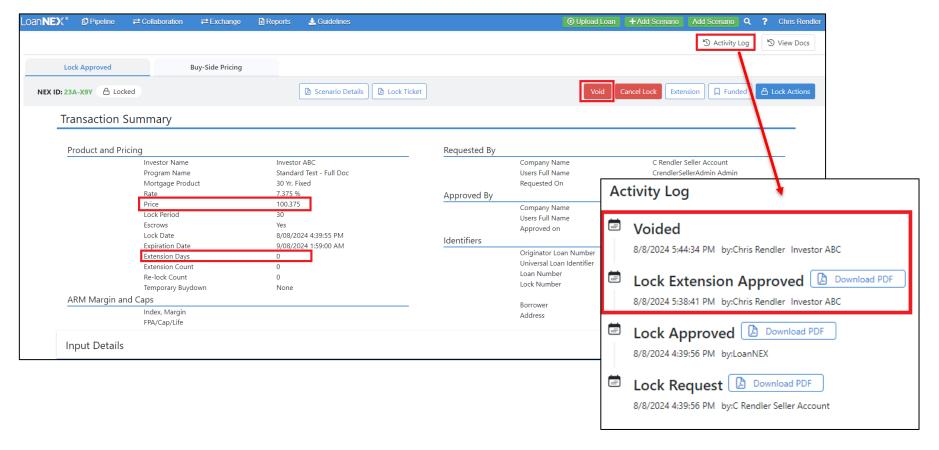
## Void: View Current Transaction Summary / Activity Log

- The Transaction Summary page will open
- Go to the Lock Approved tab
  - View Locked details on Transaction Summary page
  - See past actions for this loan file by selecting the Activity Log



## Void Lock Action

- Select the Void button
- Transaction Summary will show reverted lock actions (Ex: Extension Price and Days)
- Activity Log will show the Void for Approved Lock Extension



# Submit a Case to LoanNEX Support

- 1. Select the appropriate email address below:
  - Client Support / Configuration Settings: <u>support@loannex.com</u>
  - ➤ Eligibility & Pricing Inquiries: <a href="mailto:investorsupport@loannex.com">investorsupport@loannex.com</a>
  - > Sales: sales@loannex.com
  - General Inquiries: info@loannex.com
  - ➤ Billing Inquiries: <u>support@loannex.com</u>
- 2. Include Contact Information: Name, Company Name, Email, Telephone
- 3. Include a detailed description of your Case
- 4. A Case will be created, and the appropriate LoanNEX Team member notified
- 5. LoanNEX will respond within one business day to address your Case