

NOVEMBER 2024



### Market & Rate/Product Trends

LoanNEX saw record highs in loans priced, user engagement, and locked loans with strong demand for broader product sets.

The yield curve flattened as 3-7 year rates increased. Additionally, 30-year rates have returned to 7+% over the past month with a slight decline over the past week since the election, driven by market liquidity.

Join **Eloise**, CEO & Co-founder of LoanNEX, for *Market Minutes* as she breaks down key trends and shares valuable insights that can help you guide your business decisions.

### [ACCESS MARKET REPORT](#)



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## LoanNEX PRO TIPS

**LoanNEX Videos:** LoanNEX now offers video trainings in the Resource Center to help you get up to speed with the latest features and enhancements. These brief, step-by-step videos cover everything you need to know and make navigating updates a breeze. [Explore the Resource Center here!](#)



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## LoanNEX NEWS

### LoanNEX 2.0 is live!

Driven by client feedback, LoanNEX 2.0 provides key enhancements giving you the tools for even greater success:

- **Simplified Closed-End Second and HELOC navigation** with a dynamic experience that adjusts based on the loan type
- **Expanded Product Comparison** tools
- **Enhanced Eligibility Q&A features**, ensuring accurate eligibility and pricing
- **New Lock Management features** enhancing workflows throughout the lock life cycle for those who lock on the platform

[Learn More](#)

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**NEW TO LOANNEX**



**is now live on LoanNEX**



**is now live on LoanNEX**



**is now live on LoanNEX**



[Learn More](#)

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**INTEGRATED PARTNERS**



**Encompass**

**Buy-side Enterprise**

**Solution:** Available to all channels for pricing, eligibility and full lock management services in Encompass and TPO Connect.

**Retail Enterprise Solution:** PPE, lock management and secondary services available for all products or delivered as a Non-Agency specific service to augment your existing PPE services.

Modern technology for the mortgage industry. LauraMac delivers SaaS solutions that enable valuable insight and powerful control for originating, trading, and reviewing loans.

Empower buyers and sellers with transaction transparency. An intuitive suite of capital markets components that enable deep insight and full control.



Product and Pricing Discovery for Wholesale Brokers

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**FEATURED CLIENT**



Axos Bank has recently made a historically significant improvement in their Portfolio interest rates, dropping them by a full 1.00% across the board! This means that you can help your Super Jumbo borrowers secure rates as low as 6.75% on loan amounts up to \$30MM. Whether you need a bridge loan, cross-collateral, asset depletion, or pledged-asset solutions, we have it all. Traditional NonQM is also available to you as a Broker partner, with 1 Year P&L, DSCR, WVOE, and Bank Statement qualifying programs.

Contact your AE today, or reach out to National Sales Director J. Shoop for more info.

[858-753-3157](tel:858-753-3157)

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## WHOLESALE LENDER LIST

ACC Mortgage	First Equity Funding
AD Mortgage	First National Bank of America
AHL Funding	Flagstar Bank
American Heritage Lending	Foundation Mortgage
Angel Oak Mortgage	LendVent Realty Capital
Arc Home Loans	Loanguys
Axos Bank	Loan Lock Prime
BluePoint Mortgage	LoanStream Mortgage
Broadview	Logan Finance Corp.
Business Purpose Capital	Luxury Mortgage
Capital Alliance	Maverick Lending
Clout wmb	Newfi
Champions Funding	NQM Funding

Deephaven  
Developers Mortgage  
DG Pinnacle  
Dominion Financial Services

Pacific Mortgage Capital  
Ponce Mortgage  
Solve Mortgage

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