

Relock Workflow Buyer and Lock Desk User Guide

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Introduction to Relock Settings and Worst-Case Pricing Evaluation in LoanNEX

This guide will help you navigate the relock settings and understand how to evaluate worst case pricing as a Buyer or Lock Desk User.

- 1. <u>Understand Relock Settings</u>: Learn how to configure and manage relock settings within LoanNEX to optimize your workflow.
- 2. <u>Evaluate Worst Case Pricing</u>: Use Buy-Side Pricing tool to compare original lock date pricing vs live pricing

Select the link to go directly to page

Relocks: Settings Overview

Checkbox selected = Setting is ON Checkbox not selected = Setting is OFF

Enable Re-locks for Originators Limit Re-lock pricing to the original lock term Disable Re-locks when cancellation/expiration exceeds seasoning limit 180 Utilize worst case pricing for Re-locks days Enable maximum allowed Re-lock count) • •
 Limit Re-lock pricing to the original lock term Disable Re-locks when cancellation/expiration exceeds seasoning limit Utilize worst case pricing for Re-locks Enable maximum allowed Re-lock count 2 	~	· ?
Disable Re-locks when cancellation/expiration exceeds seasoning limit 180 Utilize worst case pricing for Re-locks days Enable maximum allowed Re-lock count 2	~	~ ?
Utilize worst case pricing for Re-locks days Enable maximum allowed Re-lock count 2		~ ?
Enable maximum allowed Re-lock count 2		
	~	
Re-lock price adjustment	~	
Re-lock disabled Message (character limit 250)		
Re-locks allowed after 180 days		
Aaximum allowed Re-lock Message (character limit 250)		

Enable Re-locks for Originators: Coming Soon! Setting is defaulted to OFF and currently un-editable. Relock for Originators (Sellers) is not currently available.

Limit Re-lock pricing to the original lock term: When ON, the lock period will be limited to the original lock term. (example: User can only lock a 30-day price on a 30-day lock period loan).

Disable Re-locks when cancellation / expiration exceeds seasoning limit: When ON, this setting will disable the ability to relock the loan, after the defined number of days has been reached. Enter number business days in the text box to the right of the setting

Utilize worst case pricing for Re-locks: Coming Soon! This setting is currently non-functional. Follow the steps in this guide to apply Worst-case pricing.

Enable maximum allowed Re-lock count: When ON, this setting limits the number of relocks that can be performed on a loan. Enter the count in the text box to the right of the setting

Re-lock pricing adjustment: Coming Soon! This setting is currently non-functional. A relock adjustment may be applied by following the steps outlined in this guide.

Re-lock disabled Message: Enter display Message for the User when max relock is OFF (set to zero).

Maximum allowed Re-lock Message: Enter display Message(s) for the User when max relock amount is ON and max number of relocks has been reached.

Worst-case Pricing Steps:

- 1. Navigate to the Loan in the **Pipeline** or **Exchange**
- 2. On the **Lock Approved** tab, review original lock details (*use loan details to compare the original "Lock Approved" pricing with "Live" pricing*)

_oan NEX ®	🗘 Pipeline		➡ Collaboration 2.0	≓ Exchange	🗟 Repo				
		_							
Lo	ock Approved		Buy-Side Pricing						
NEX ID: 2	BA-XIP 🔒 Expi	red	🕒 Scer	nario Details	Lock Ticke				
Tra	nsaction Su	ummary							
Pro	oduct and Pric	ing							
		Investor Name	Investor ABG	2	•				
		Loan Type	First Lien	First Lien					
	Program Name Standard Test - Full Doc								
	Mortgage Product Description 30 Yr. Fixed								
		Rate	11.750%						
		Price	101.850						
		Lock Period Type	30						
AF	RM Margin and	l Сар							
		In days Manain							

3. Select Buy-Side Pricing tab

4. Select Relock button

5. Select Live Pricing button

6. Price Loan

Loan Type* Cit	izenship* Inc	Doc Self-Employed	Purpose* F	First Time Homebuyer Occupancy* Property Type*
Appraised Value*	Purchase Price*	First Lien Amount*	LTV	Secondary Financing*
\$ 2,000,000	\$ 2,000,000	\$ 750,000	37.5 %	None V
State* County	Rural Property FICO	* No FICO DTI *		Months Reserves
CA 🗸 Inyo Co	unty V 755	32	%	32
Mortgage Lates*	Bankruptcy*	Foreclosure*	Deed-in-Lieu*	Short Sale* Escrows* Temporary Buydow
0x30x24 ~	None ~	None 🗸	None	✓ None ✓ Yes ✓ None ✓
				Get Price
Income*	Property Expenses*	Liabilities*	Reserves*	Household Size *
\$	\$	\$ 0	\$	

7. Compare Live Pricing Results to original Lock Approved Pricing



- In this example, Live pricing is worse. See Relock with Live pricing.
- If original Lock Approved pricing is determined to be worse, see <u>Relock with Lock Approved pricing</u>.

8A. Relock loan with LIVE Pricing

- Select **Approve & Relock** button on current pricing table
- Confirm and Approve Modification in the pop-up
- 9. (Required for LIVE pricing ONLY) Update Effective Pricing Date
 - Return to the Transaction Summary page and select Lock Overrides under Lock Actions
 - Update the Effective Price Override date and select the Save button

	Rate ↑≞ Lock Period 1	J≓ Price 2	Product	Investor/Lender Program		P&I PMT	Eligibility Q&A	Next Steps
	11.375% 30 Days	103.865 \$28,987.50	30 Yr. Fixed	 Investor ABC Gold Program - Prime 		\$7,355.73	\otimes	Approve & Relock
J	11.500% 30 Days	103.896 \$29,220.00	30 Yr. Fixed	Investor ABC Gold Program - Prime		\$7,427.18	\otimes	Approve & Relock
	11.625% 30 Days	103.928 \$29,460.00	30 Yr. Fixed	Investor ABC Gold Program - Prime		\$7,498.79	\otimes	Approve & Relock
	11.750% 30 Days	103.959 \$29,692.50	30 Yr. Fixed	Investor ABC Gold Program - Prime		\$7,570.57	Ø	Approve & Relock
	11.875% 30 Days	103.965 \$29,737.50	30 Yr. Fixed	Investor ABC Gold Program - Prime		\$7,642.50	\otimes	Approve & Relock
				Lock Overrides				×
	e	Lock Actions]	Paulo Data La de Parsuant				
	Edit Lock I	Details		Lock Date		Lock Expiration		
	Lock Over	rides	1	2024-11-22 03:17 PM	Ë	2024-12-23 02:00 AM Extension Days: 1		Ë
	Add Ons		1	Lock Data Ouwride		Lock Evaluation Override		
	Manual Lo	ock			Ë			Ë
				Effective Price Override				
				Effective Price Override 2024-11-22 03:41 PM	Ë	Max Price Override		
				Cancel				Save

See next page to Relock with original Lock Approved Pricing

8B. Relock Loan with Lock Approved Pricing

- Return to NEX App
- Update Pricing Type in the NEX App to Lock Approved and Price Loan
- Find original Lock Approved rate and price
- Select Approve and Relock button
- Confirm and Approve Modification in the pop-up

Lock Appro	eved	red		Buy-Side Pricin	g	_								
Loan Type*	Citiz	zenship* Citizen V	Inco	ome Doc* Self-E	imployed	Purpose* r	First Time	Homebuyer	Occupano	cy*	Property Type	*		
Appraised Val	lue*	Purchase Price*		First Lien Amou	nt*	LTV	Seco	ndary Financ	ing*					
\$ 2,000,000		\$ 2,000,000		\$ 750,000		37.5 %	None		~					
State*	County*	Rural Property	FICO	No FICO	DTI*		Month	Months Reserves						
CA 🗸	Inyo Cour	nty ~	755		32	%	32							
Mortgage Late	es*	Bankruptcy*		Foreclosure*	D	eed-in-Lieu*		Short Sale	*	Es	crows*	Temporary	Buydown*	
0x30x24	~	None	\sim	None	~)[I	None	~	None	~	Ye	es 🗸 🗸	None	~	
											Get Price			
Income*		Property Expens	es*	Liabilities*	R	eserves*		Household	1 Size*					
\$		\$		\$ 0		6								
											Modify Relo	ck		
								Lock F	Requested	- 1	_ock Approved	Live	Historical	
									Loc	k Appro	oved Date: 9/16/2024	4 1:43:02 PM		

See previous page to Relock with Live Pricing

After submitting the Relock, the Transaction Summary page will reflect the **Locked** Status, and **Product and Pricing** will show new Live pricing, or original Lock Approved pricing, depending on worst-case analysis.

Lock Approved	Buy-Side Pricing				
NEX ID: 23A-XIP A Locked]	Scenario Details	Lock Ticket	Void	Cancel Lock Extension 🗍 Funded 🛆 Lock Actions
Transaction Su	mmary				
Product and Pricin	g		Requested On		
	Investor Name Loan Type Program Name Mattagga Product Description	Investor ABC First Lien Standard Test - Full Doc 20 Vr. Firod		Company Name Users Full Name Requested On	Investor ABC Jane Smith 9/16/2024 1:43:01 PM
	Rate Price Lock Period Type	11.750% 103.959 30	Approved on	Company Name Users Full Name Approved on	Investor ABC Jane Smith 11/22/2024 3:17:01 PM
ARM Margin and	Сар		Identifiers	Approved on	1722/2024 J.17.01 HW
Lock Information	Index, Margin FPA/Cap/Life			Originator Loan Number Universal Loan Identifier Loan Number	
	Investor Name Lock Date	Investor ABC 11/22/2024 3:17:01 PM		Lock Number	
	Expiration Date Extension Days	12/22/2024 2:00:00 AM 1		Borrower Address	fa fa, fa, CA 000fa
	Re-lock Count	1			
Lien Amounts & R	atios				
	First Lien Amount LTV CLTV	\$750,000.00 37.50 % 37.50 %			

To Add a Relock Fee, select Add Ons under Lock Actions

Submit a Case to LoanNEX Support

- 1. Select the appropriate email address below:
 - Client Support / Configuration Settings: <u>support@loannex.com</u>
 - Eligibility & Pricing Inquiries: <u>investorsupport@loannex.com</u>
 - Sales: sales: sales@loannex.com
 - General Inquiries: info@loannex.com
 - Billing Inquiries: <u>support@loannex.com</u>
- 2. Include Contact Information: Name, Company Name, Email, Telephone
- 3. Include a detailed description of your Case
- 4. A Case will be created, and the appropriate LoanNEX Team member notified
- 5. LoanNEX will respond within one business day to address your Case